



Dangerous Unintended Consequences:
How Banking Bailouts, Buyouts and Nationalization
Can Only Prolong America's Second Great Depression
and Weaken Any Subsequent Recovery

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Martin D. Weiss, Ph.D., president of Weiss Research, Inc., is one of the nation's leading advocates for investors and savers, helping hundreds of thousands find safety even in the worst of times. Issuing [warnings of future failures](#) without ambiguity and with months of advance lead time, Weiss predicted the demise of Bear Stearns 102 days prior to its failure, Lehman Brothers (182 days prior), Fannie Mae (eight years prior), and Citigroup (110 days prior). Similarly, the [U.S. Government Accountability Office \(GAO\) reported](#) that, in the 1990s, Weiss greatly outperformed Moody's, Standard & Poor's, A.M. Best and D&P (now Fitch) in warning of future insurance company failures. Dr. Weiss holds a Ph.D. from Columbia University, and has testified many times before Congress, providing constructive proposals for reform in the financial industry.

Weiss Research, Inc. is an independent investment research firm founded in 1971, providing information and tools to help investors and savers make sound financial decisions through its free daily e-letter, [Money and Markets](#), its monthly *Safe Money Report*, and other investor publications.

Although TheStreet.com has provided data and ratings used in this report, the opinions and analysis expressed here are strictly those of Martin D. Weiss and Weiss Research, Inc.

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Executive Summary

The Fed Chairman, the Treasury Secretary, and Congress have now done more to bail out financial institutions and pump up financial markets than any of their counterparts in history.

But it's not nearly enough; and, at the same time, it's already far too much.

Two years ago, when major banks announced multibillion losses in subprime mortgages, the world's central banks injected unprecedented amounts of cash into the financial markets. But that was not enough.

Six months later, when Lehman Brothers and American Insurance Group (AIG) fell, the U.S. Congress rushed to pass the Troubled Asset Relief Program, the greatest bank bailout legislation of all time. But as it turned out, that wasn't sufficient either.

Subsequently, in addition to the original goal of TARP, the U.S. government has loaned, invested, or committed \$400 billion to nationalize the world's two largest mortgage companies, \$42 billion for the Big Three auto manufacturers; \$29 billion for Bear Stearns, \$185 billion for AIG; \$350 billion for Citigroup; \$300 billion for the Federal Housing Administration Rescue Bill; \$87 billion to pay back JPMorgan Chase for bad Lehman Brothers trades; \$200 billion in loans to banks under the Federal Reserve's Term Auction Facility (TAF); \$50 billion to support short-term corporate IOUs held by money market mutual funds; \$500 billion to rescue various credit markets; \$620 billion in currency swaps for industrial nations, \$120 billion in swaps for emerging markets; trillions to cover the FDIC's new, expanded bank deposit insurance plus trillions more for other sweeping guarantees; and it *still* wasn't enough.

If it *had* been enough, the Fed would not have felt compelled yesterday to announce its plan to buy \$300 billion in long-term Treasury bonds, an *additional* \$750 billion in agency mortgage backed securities, plus \$100 billion *more* in GSE debt.

Total tally of government funds committed to date: Closing in on \$13 trillion, or \$1.15 trillion more than the tally just 24 hours ago, when the body of this white paper was printed. And yet, even that astronomical sum is *still* not enough for a number of reasons:

First, most of the money is being poured into a virtually bottomless pit. Even while Uncle Sam spends or lends hundreds of billions, the wealth destruction taking place at the household level in America is occurring in the trillions — \$12.9 trillion vaporized in real estate, stocks, and other assets since the onset of the crisis, according to the Fed's latest *Flow of Funds*.

Second, most of the money from the government is still a promise, and even much of the disbursed funds have yet to reach their destination. Meanwhile, all of the wealth lost has *already* hit home — in the household.

Third, the government has been, and is, greatly underestimating the *magnitude* of this debt crisis. Specifically,

- The FDIC’s “Problem List” of troubled banks includes only 252 institutions with assets of \$159 billion. However, based on our analysis, a total of 1,568 banks and thrifts are at risk of failure with assets of \$2.32 trillion due to weak capital, asset quality, earnings and other factors. (The details are in Part I of our paper, and the institutions are named in Appendix A.)
- When Treasury officials first planned to provide TARP funds to Citigroup, they assumed it was among the strong institutions; that the funds would go primarily toward stabilizing the markets or the economy. But even before the check could be cut, they learned that the money would have to be for a very different purpose: an emergency injection of capital to prevent Citigroup’s collapse. Based on our analysis, however, Citigroup is not alone. We could witness a similar outcome for JPMorgan Chase and other major banks. (See Part II.)
- AIG is big, but it, too, is not alone. Yes, in a February 26 memorandum, AIG made the case that its \$2 trillion in credit default swaps (CDS) would have been *the* big event that could have caused a global collapse. And indeed, its counterparties alone have \$36 trillion in assets. But AIG’s CDS portfolio is just one of many: Citibank’s portfolio has \$2.9 trillion, almost a trillion more than AIG’s at its peak. JPMorgan Chase has \$9.2 trillion, or almost five times more than AIG. And globally, the Bank of International Settlements (BIS) reports a total of \$57.3 trillion in credit default swaps, more than 28 times larger than AIG’s CDS portfolio.

Clearly, the money available to the U.S. government is too small for a crisis of these dimensions. But at the same time, the massive sums being committed by the U.S. government are also too much: In the U.S. banking industry, shotgun mergers, buyouts and bailouts are accomplishing little more than shifting their toxic assets like DDT up the food chain. And the government’s promises to buy up the toxic paper have done little more than encourage banks to hold on, piling up even bigger losses.

The money spent or committed by the government so far is also too much for another, less-known reason: Hidden in an obscure corner of the derivatives market is a unique credit default swap that virtually no one is talking about — contracts on the default of the United States Treasury bonds. Quietly and without fanfare, a small but growing number of investors are not only thinking the unthinkable, they’re actually spending money on it, bidding up the premiums on Treasury bond credit default swaps to 14 times their 2007 level. This is an early warning of the next big shoe to drop in the debt crisis — serious potential damage to the credit, credibility and borrowing power of the United States Treasury.

We have no doubt that, when pressed, the U.S. government will take whatever future steps are necessary to sufficiently control its finances and avoid a fatal default on its debts. However, neither the administration nor any other government can control the *perceptions* of its creditors in the marketplace. And currently, the market’s perception of the U.S. government’s credit is falling, as anticipation of a possible future default by the U.S. government, no matter how unlikely, is rising.

This trend packs a powerful message — that there’s no free lunch; that it’s unreasonable to believe the U.S. government can bail out every failing giant with no consequences; and that, contrary to popular belief, even Uncle Sam must face his day of reckoning with creditors.

We view that as a positive force. We are optimistic that, thanks to the power of investors, creditors, and the people of the United States, we will ultimately guide, nudge and push ourselves to make prudent and courageous choices:

1. We will back off from the tactical debates about how to bail out institutions or markets, and rethink our overarching goals. Until now, the oft-stated goal has been to prevent a national banking crisis and avoid an economic depression. However, we will soon realize that the true costs of that enterprise — the 13-digit dollar figures and damage to our nation's credit — are far too high.

2. We will replace the irrational, unachievable goal of jury-rigging the economic cycle, with the reasoned, achievable goal of rebuilding the economy's foundation in preparation for an eventual recovery.

- Right now, the public knows intuitively that a key factor that got us into trouble was too much debt. Yet, the solution being offered is to encourage banks to lend more and people to borrow more.
- Economists almost universally agree that one of the grave weaknesses of our economy is the lack of savings needed for healthy capital formation, investment in better technology, infrastructure, and education. Yet, the solution being offered is to spend more and, by extension, to save less.

These disconnects will not persist. Policymakers will soon realize they have to change course.

3. When we change our goals, it naturally follows that we will also change our priorities — from the battles we can't win to the war we can't afford to lose: Right now, for example, despite obviously choppy seas, the prevailing theory seems to be that the ship is unsinkable, or that the government can keep it afloat no matter how bad the storm may be.

With that theory, they might ask: "Why have lifeboats for every passenger? Why do much more for hospitals that are laying off ER staff, for countless charities that are going broke, or for one in 50 American children who are homeless? Why prepare for the financial Katrinas that could strike nearly every city?"

The answer will be: Because we have no other choice; because that's a war we can and *will* win. It will not be very expensive. We have the infrastructure. And we'll have plenty of volunteers.

4. Right now, our long-term strategies and short-term tactics are in conflict. We try to squelch each crisis and kick it down the road. Then we do it again with each *new* crisis. Meanwhile, fiscal reforms are talked up in debates but pushed out in time. Regulatory changes are mapped out in detail, but undermined in practice. Soon, however, with more reasonable, achievable goals, theory and practice will fall into synch.

5. Instead of trying to plug our fingers in the dike, we're going to guide and manage the natural flow of a deflation cycle to reap its silver-lining benefits — a reduction in burdensome debts, a stronger dollar, a lower cost of living, a healthier work ethic, an enhanced ability to compete globally.

6. We're going to buffer the population from the most harmful social side-effects of a worst-case scenario. Then we're going to step up, bite the bullet, pay the penalty for our past mistakes, and make hard sacrifices *today* that build a firm foundation for an eventual economic recovery. We will not demand instant gratification. We will assume responsibility for the future of our children.

7. We will cease the doubletalk and return to some basic axioms, namely that:

- *The price is the price.* Once it is established that our overarching goal is to manage — not block — natural economic cycles, it will naturally follow that regulators can guide, rather than hinder, a market-driven cleansing of bad debts. The market price will not frighten us. We can use it more universally to value assets.
- *A loss is a loss.* Whether institutions hold asset or sell assets, whether they decide to sell now or sell later, if the asset is worth less than what it was purchased for, it's a loss.
- *Capital is capital.* It is not goodwill, or other intangible assets that are unlikely to ever be sold. It is not tax advantages that may never be reaped.
- *A failure is a failure.* If market prices mean that institutions have big losses, and if the big losses mean all capital is gone, then the institution has failed.

8. We will pro-actively shut down the weakest institutions no matter how large they may be; provide opportunities for borderline institutions to rehabilitate themselves under a slim diet of low-risk lending; and give the surviving, well-capitalized institutions better opportunities to gain market share.

Kansas City Federal Reserve President Thomas Hoenig recommends that “public authorities would be directed to declare any financial institution insolvent whenever its capital level falls too low to support its ongoing operations and the claims against it, or whenever the market loses confidence in the firm and refuses to provide funding and capital. This directive should be clearly stated and consistently adhered to for all financial institutions that are part of the intermediation process or payments system.” We agree.

9. We will build confidence in the banking system, but in a very different way: Right now, banking authorities are their own worst enemy. They paint the entire banking industry with a single broad brush — “safe.” But when consumers see big banks on the brink of bankruptcy, their response is to paint the entire industry with an alternate broad brush — that the entire banking industry is “unsafe.” To prevent that outcome, we will challenge the authorities to release their confidential CAMELS ratings on each bank in the country. And to restore some risk for depositors, we will ask them to reverse the expansion of FDIC coverage limits, bringing back the \$100,000 cap for individuals and businesses.

Although these steps may hurt individual banks in the short run, it will not harm the banking system in the long run. Quite the contrary, when consumers have a reason to discriminate rationally between safe and unsafe institutions, and when they have a motive to shift their funds freely to stronger hands, they will strengthen the banking system.

I am making these recommendations because I am optimistic we can get through this crisis. Our social and physical infrastructure, our knowledge base, and our Democratic form of government are strong enough to make it possible. As a nation, we've been through worse before, and we survived then. With all our wealth and knowledge, we can certainly do it again today.

But my optimism comes with no guarantees. Ultimately, we're going to have to make a choice: The right choice is to make shared sacrifices, let deflation do its work, and start regenerating the economic forces that have made the United States such a great country. The wrong choice is to take the easy way out, try to save

most big corporations, print money without bounds, debase our dollar, and ultimately allow *inflation* to destroy our society.

This white paper is my small way of encouraging you, with data and reason, to make the right choice starting right now.

Introduction

Within fewer than 18 months, the U.S. government has spent, loaned, guaranteed or committed an astronomical sum of \$11.6 trillion in an all-out attempt to bail out failing companies, save Wall Street from a financial meltdown, and prevent an economic disaster. Yet, despite these Herculean efforts, American households have lost \$12.9 trillion in wealth, millions are losing their jobs, and the economy is sinking into a depression.

The bailouts are not working. And six months ago, in our white paper, "[Proposed \\$700 Billion Bailout Is Too Little, Too Late to End the Debt Crisis; Too Much, Too Soon for the U.S. Bond Market](#)," we explained why.

We argued that

1. The \$700 billion requested by the Bush administration under the Troubled Asset Relief Program (TARP) to rescue the nation's banks and other financial institutions would be vastly inadequate to cover the probable losses in America's vast credit markets.
2. The burden of such massive rescues would make it increasingly expensive and difficult for the U.S. government to sell its bonds.¹

Today, in the half-year that has elapsed since our paper's publication, an abundance of new evidence makes it plainly evident that our first argument was, if anything, understated. Meanwhile, stronger evidence validating our second argument — regarding potential U.S. government funding difficulties — is just beginning to come to light. In this paper, we provide updated and expanded research on both issues:

We estimate the dimensions of the debt crisis, including the number of U.S. banks and thrifts we believe to be at risk of failure, a total tally of their assets, and the names of each.

We explain the threat to the Treasury bond markets, showing how difficult it could become for the U.S. government to refund its maturing debts — let alone finance its bulging deficits.

And we provide new recommendations for averting a worst-case scenario. Bank failures and a depression are not the end of the world. Provided the crisis is managed properly, its most damaging impacts *can* be avoided and long-term benefits *will* accrue.

¹ In our 2008 paper (available at [http://www.weissgroupinc.com/bailout/Bailout-White-Paper-Sept-24-2008\(2\).pdf](http://www.weissgroupinc.com/bailout/Bailout-White-Paper-Sept-24-2008(2).pdf)) we combined the analysis of TheStreet.com ratings with our own evaluation of derivatives and other risks of large institutions which we feel are not adequately captured by the TheStreet.com ratings model. In this paper, for the sake of better clarity, we provide TheStreet.com list based on the Call Report data and a separate, shorter, list based on Weiss Research's analysis of derivatives and other risks.

Part I

The FDIC Greatly Understates the Number and Assets of U.S. Banks Currently at Risk of Failure

Financial failure can appear in many forms. Sometimes the company files for bankruptcy voluntarily; sometimes it's bought out, bailed out or simply liquidated. No matter what the final outcome, for the purposes of this paper, we consider it a failure.

To flag potential failures in the banking system, the Federal Depositors Insurance Corporation (FDIC) maintains a "Problem List" of banks, often used by the public and policymakers to gage the severity of the banking crisis. And in its most recent release,² the FDIC reported that

- Its Problem List grew during the fourth quarter from 171 to 252 institutions, the largest number since the middle of 1995.
- The total assets of institutions on the Problem List increased from \$115.6 billion to \$159 billion.
- Compared to a year earlier, the number of institutions on the list rose 232 percent, while their total assets surged by a surprisingly sharp 623 percent.

The FDIC does not disclose the names of the institutions on its Problem List. However, there is abundant evidence that it understates the risk of bank failures in the U.S. by a wide margin, as follows:

First, it was widely reported that one of the largest banks to fail in 2008, IndyMac Bank of Pasadena, California, with assets of \$32 billion, was not on the FDIC's Problem List, evidence that the list is not capturing the broader threats to the U.S. banking system.

Second, several large institutions, each of which has assets many times larger than the \$159 billion tally of the FDIC's Problem List, were troubled enough to receive large emergency injections of TARP funds. Therefore, it's obvious that they are also not on the FDIC's list.

Third, a statistical ratings model conceptually similar to those used by federal regulators for identifying high-risk banks generates a list of institutions at risk of failure which we believe is more comprehensive and accurate than the Problem List maintained by the FDIC.

A Brief History of Some Statistical Ratings Models for Banks and Thrifts

The banking regulators have developed a methodology for flagging troubled banks, currently called CAMELS ratings, which evaluate capital adequacy, asset quality, management, earnings, liquidity, and sensitivity to market risk.

The results of this model are not published. However, in the 1980s, when the official Call Report data became more readily available to the public, independent research firms, such as Veribanc of Massachusetts and T. J. Holt and Co. of Connecticut, developed ratings methodologies that were based conceptually (albeit not

² Quarterly Banking Profile, Fourth Quarter 2008, available at <http://www2.fdic.gov/qbp/2008dec/qbp.pdf>

mathematically) on the Fed's CAMELS ratings. Subsequently, actuarial studies performed on both the T. J. Holt and Veribanc ratings demonstrated a consistent pattern whereby

- virtually all institutions that subsequently failed had received a low rating months earlier;
- few, if any, institutions with a high rating failed within a year after the ratings were published.

Although not all low-rated institutions subsequently failed, the failure rate of low-rated institutions was very high, validating our view that they are at risk of failure, especially in a deep recession or depression.

In 1987, Weiss Research purchased the Holt bank ratings database and quantitative models, incorporating elements of its own qualitative bank ratings methodology and publishing these under the banner of Weiss Safety Ratings.

In its 1994 study, [Insurance Ratings: Comparison of Private Agency Ratings for Life/Health Insurers](#),³ the U.S. General Accountability Office (GAO) reviewed the Weiss ratings scale (from A to F) and determined that a Weiss Safety Rating of D+ or lower denotes institutions that are "vulnerable" to future financial failures. Further, the high percentage of companies rated D+ or lower that subsequently failed again validated the general accuracy of that designation. Although the GAO was referring to a different industry (life and health insurers), the Weiss ratings scale was designed to convey the same significance across various financial industries, including commercial banks, savings banks, and savings and loan associations.

In 2006, the New York media firm TheStreet.com purchased the Weiss Ratings, now called Financial Strength Ratings. However, TheStreet.com ratings scale (A through F) is the same as the earlier Weiss ratings scale, while the ratings methodology has remained virtually the same as well.

Now, for the purposes of this paper, TheStreet.com has provided a list of all rated depository institutions with a Financial Strength Rating of D+ (weak) or lower.⁴ And based on the background cited above, we believe the list is both more comprehensive and more accurate than the FDIC's.⁵ From the list, Weiss Research finds that:

- 1,372 commercial and savings banks are at risk of failure with total assets of \$1.79 trillion (Appendix A).
- 196 savings and loan associations are at risk with \$528 billion in assets (Appendix B).
- In sum, a total of 1,568 banks and thrifts are at risk with assets of \$2.32 trillion. That's 6 times the number of institutions and 15 times the assets of banks and thrifts on the FDIC's fourth quarter 2008 Problem List.
- Given the deterioration in banks and in the economy reported by the FDIC and the Commerce Department, it is likely that more banks and thrifts will be added to the list once fourth quarter ratings become available.

³ Available in pdf image format provided by the GAO at <http://archive.gao.gov/t2pbat2/152669.pdf>.

⁴ TheStreet.com's data sources are the Federal Financial Institutions Examination Council Call Report and the Office of Thrift Supervision's Thrift Financial Reports for the third quarter of 2008, as provided by Highline Financial, Inc., with reference to the fourth quarter Call Reports strictly to determine which banks were still in business at yearend.

⁵ The opinions expressed here regarding TheStreet.com ratings are exclusively those of Martin Weiss and Weiss Research.

The precise differences between the FDIC's method for flagging problem banks and the method used here are not known. However, the aggregate results should make it clear that the magnitude of the banking troubles in the U.S. today could be far greater than what the FDIC is publicly recognizing.

Part II
**U.S. Commercial Banks Have Taken Massive,
Often Unquantifiable, Risks in Their Derivatives Holdings**

The collapse of major financial institutions since 2008 has come as a shock to both Wall Street and Washington. But nearly 15 years ago, the U.S. Government Accountability Office (GAO) explicitly warned of this possibility. On May 18, 1994, in a landmark study, [Financial Derivatives, Actions Needed to Protect the Financial System](#),⁶ it stated that:

1. Derivatives trading involves exposure to five different risks:
 - (a) **credit risk**, defined as “the possibility of loss resulting from a counterparty's failure to meet its financial obligations”;
 - (b) **market risk**, “adverse movements in the price of a financial asset or commodity”;
 - (c) **legal risk**, “an action by a court or by a regulatory or legislative body that could invalidate a financial contract”;
 - (d) **operations risk**, “inadequate controls, deficient procedures, human error, system failure, or fraud”; and
 - (e) **system risk**, a chain reaction of financial failures that could threaten the national or global banking system.
2. Over-the-counter (OTC) derivatives trading at affiliates of securities and insurance companies are unregulated and growing too rapidly.
3. Just five major securities firms, three insurance companies and seven commercial banks account for the overwhelming bulk of the derivatives trading.
4. “If one of these large OTC dealers failed, the failure could pose risks to other firms — including federally insured depository institutions — and the financial system as a whole.”
5. “Financial linkages among firms and markets could heighten this risk. Derivatives clearly have expanded the financial linkages among the institutions that use them and the markets in which they trade. Various studies of the October 1987 market crash showed linkages between markets for equities and their derivatives. According to those studies, prices in the stock, options, and futures markets were related, so that disruptions in one were associated with disruptions in the others.”
6. “The concentration of OTC derivatives activities among a relatively few dealers could also heighten the risk of liquidity problems in the OTC derivatives markets, which in turn could pose risks to the financial system. Because the same relatively few major OTC derivatives dealers now account for a large portion of trading in a number of markets, *the abrupt failure or withdrawal from trading of one of these dealers could*

⁶ Available at <http://archive.gao.gov/t2pbat3/151647.pdf>.

undermine stability in several markets simultaneously, which could lead to a chain of market withdrawals, possible firm failures, and a systemic crisis.” (Italics are ours.)

7. “The federal government would not necessarily intervene just to keep a major OTC derivatives dealer from failing, but to avert a crisis, the Federal Reserve may be required to serve as lender of last resort to any major U.S. OTC derivatives dealer, whether regulated or unregulated.”

In response to the GAO’s 1994 warnings above, the financial industry’s response was both audible and caustic. Major Wall Street firms pushed back with concerted lobbying efforts to block any regulatory changes at the pass, while “Chicken Little” accusations were leveled at the authors, Congressional requesters of the study, and any independent firm, such as Weiss Research, that made forecasts based on its conclusions.⁷

The industry’s primary argument in defense of derivatives was that they helped to reduce risk through hedging, and that each derivatives position was generally balanced against offsetting positions. However, many large financial institutions — such as Bear Stearns, Lehman Brothers, Merrill Lynch and the American Insurance Group (AIG) — went far beyond hedging, transforming their derivatives divisions into major profit centers based on speculative trading. Moreover, they did not adequately protect themselves against defaults by their trading partners or anticipate the severity of the system risk stressed by the GAO.

Subsequently, as detailed in the GAO’s follow-up report, [Financial Derivatives: Actions Taken or Proposed Since May 1994](#),⁸ some, mostly cosmetic, changes were made. But they did nothing to slow the meteoric growth of the very instruments and practices that the GAO identified as posing the greatest threats to financial institutions and the financial system. Specifically,

- In its 1994 study, the GAO reported, “The best available data indicate that the total volume of worldwide derivatives outstanding as of year-end 1992 was at least \$12.1 trillion in terms of the notional, or principal, amount of derivatives contracts.” Although the GAO recognized that the \$12.1 trillion overstated the actual risk, it also stated that “firms that use derivatives can sustain significant losses,” implying that \$12.1 trillion was already considered a dangerously large number.

However, that number pales in comparison to the [latest tally of notional OTC derivatives by the Bank of International Settlements \(BIS\)](#).⁹ At mid-year 2008, the BIS reported \$683.7 trillion, or 56.5 times the level reported by the GAO for 1992.

Worse, among these were \$57.3 trillion in credit default swaps, or bets on the failure of named corporations. These contracts are widely recognized as the highest risk category of derivatives and are directly responsible for the demise of AIG, one of the largest threats to the global financial system today.

⁷ In *Safe Money Report*, Issue #294, October 2, 1998, we wrote “Even as the Dow makes new highs, Wall Street and the world’s financial markets sit atop a gigantic mountain of derivatives — high-risk bets and debts that total a mind-boggling \$285 trillion.” <http://www.martinweiss.com/images/PDF/SMR/SMR294.pdf>. Similarly, in *Safe Money Report*, Issue #391, November 2006, we wrote “It’s a global Vesuvius that could erupt at almost any time, instantly throwing the world’s financial markets into turmoil ... bankrupting major banks ... sinking big name insurance companies ... scrambling the investments of hedge funds ... overturning the portfolios of millions of average investors,” <http://www.martinweiss.com/images/pdf/SMR/SMR391.pdf>.

⁸ <http://www.gao.gov/archive/1997/g197008.pdf>

⁹ <http://www.bis.org/statistics/otcder/dt1920a.pdf>

At the time of the 1994 GAO study, credit default swaps barely existed; now they are nearly five times larger than the *total* tally of global derivatives *in all categories* reported by the GAO for 1992.

- In its 1994 study, the GAO warned of extreme concentration in the derivatives market, with the top seven domestic bank derivatives dealers accounting for more than 90 percent of all U.S. bank derivatives activity as of December 1992.

Today, the data reported by the [Comptroller of the Currency \(OCC\)](#) demonstrates that not only has there been a failure to better diversify derivatives trading across a broader range of players, the concentration has actually increased. As of September 30, 2008, instead of seven major players among U.S. commercial banks, there were only five. And instead of controlling 90 percent, these five banks controlled 97 percent of the total industry notional amount.¹⁰

Moreover, the OCC also reports that, of the \$175.8 trillion in notional derivatives held by U.S. commercial banks at September 30, 2008, one single player, JPMorgan Chase Bank NA, controls \$87.7 trillion, or 49.9%, raising serious questions regarding its virtual monopoly in the U.S. derivatives market and the systemic risk implied by any failure.¹¹ (See accompanying table.)

| Rank | Bank Name | State | Total Assets | Total Derivatives | Total Futures (EXCH TR) | Total Options (EXCH TR) | Total Forwards (OTC) | Total Swaps (OTC) | Total Options (OTC) | Total Credit Derivatives (OTC) | Spot FX |
|--|------------------------------|-------|--------------|-------------------|-------------------------|-------------------------|----------------------|-------------------|---------------------|--------------------------------|-------------|
| 1 | JPMORGAN CHASE BANK NA | OH | \$1,768,65 | \$87,688,008 | \$1,442,086 | \$2,349,629 | \$8,949,110 | \$54,385,247 | \$11,384,205 | \$9,177,731 | \$218,733 |
| 2 | BANK OF AMERICA NA | NC | 1,359,071 | 38,673,967 | 1,622,080 | 643,185 | 3,651,347 | 26,796,894 | 3,479,789 | 2,480,672 | 237,758 |
| 3 | CITIBANK NATL ASSN | NV | 1,207,007 | 35,645,429 | 253,586 | 432,226 | 5,071,607 | 20,210,646 | 6,737,581 | 2,939,783 | 536,543 |
| 4 | WACHOVIA BANK NATL ASSN | NC | 664,223 | 4,221,834 | 223,423 | 87,961 | 211,515 | 2,913,470 | 464,389 | 321,076 | 15,248 |
| 5 | HSBC BANK USA NATL ASSN | DE | 181,587 | 4,133,712 | 85,293 | 113,974 | 565,779 | 1,938,203 | 277,515 | 1,152,948 | 76,457 |
| 6 | WELLS FARGO BANK NA | SD | 514,853 | 1,429,088 | 174,358 | 21,694 | 468,891 | 562,659 | 199,766 | 1,720 | 19,149 |
| 7 | BANK OF NEW YORK MELLON | NY | 218,699 | 1,193,652 | 28,549 | 58,355 | 383,966 | 384,724 | 336,641 | 1,417 | 56,668 |
| 8 | STATE STREET BANK & TRUST CO | MA | 276,291 | 869,294 | 2,054 | 713 | 786,206 | 17,927 | 57,249 | 5,145 | 54,802 |
| 9 | SUNTRUST BANK | GA | 170,007 | 276,689 | 63,232 | 26,671 | 14,275 | 137,461 | 31,987 | 3,063 | 407 |
| 10 | PNC BANK NATL ASSN | PA | 134,780 | 198,478 | 26,441 | 12,500 | 6,079 | 124,859 | 23,660 | 4,940 | 1,580 |
| 11 | NORTHERN TRUST CO | IL | 68,930 | 175,128 | 0 | 0 | 165,238 | 9,232 | 389 | 269 | 22,761 |
| 12 | KEYBANK NATL ASSN | OH | 97,811 | 136,302 | 20,652 | 4,400 | 15,325 | 79,430 | 8,805 | 7,690 | 1,277 |
| 13 | NATIONAL CITY BANK | OH | 141,501 | 123,530 | 16,007 | 350 | 12,326 | 49,853 | 42,700 | 2,293 | 123 |
| 14 | U.S. BANK NATL ASSN | OH | 242,597 | 97,056 | 1,640 | 9,000 | 23,871 | 51,272 | 9,618 | 1,655 | 878 |
| 15 | MERRILL LYNCH BANK USA | UT | 61,643 | 94,255 | 72,285 | 246 | 614 | 12,086 | 0 | 9,025 | 0 |
| 16 | REGIONS BANK | AL | 139,556 | 80,094 | 13,964 | 3,500 | 1,222 | 59,482 | 1,487 | 439 | 7 |
| 17 | BRANCH BANKING AND TRUST CO | NC | 133,166 | 71,044 | 3,599 | 0 | 8,632 | 49,228 | 9,533 | 52 | 57 |
| 18 | RBS CITIZENS NATL ASSN | RI | 132,609 | 59,474 | 0 | 0 | 4,890 | 53,129 | 1,228 | 228 | 37 |
| 19 | FIFTH THIRD BANK | OH | 67,318 | 58,101 | 94 | 0 | 8,999 | 39,367 | 9,333 | 308 | 863 |
| 20 | LASALLE BANK NATL ASSN | IL | 63,388 | 33,701 | 0 | 0 | 0 | 24,414 | 7,398 | 1,890 | 0 |
| 21 | UNION BANK OF CALIFORNIA NA | CA | 62,431 | 33,557 | 2,361 | 0 | 4,371 | 18,303 | 8,522 | 0 | 1,059 |
| 22 | UBS BANK USA | UT | 26,176 | 33,317 | 0 | 0 | 0 | 33,317 | 0 | 0 | 0 |
| 23 | DEUTSCHE BANK TR CO | NY | 43,932 | 27,004 | 0 | 0 | 391 | 20,941 | 601 | 5,071 | 0 |
| 24 | MORGAN STANLEY BANK NA | UT | 37,638 | 25,941 | 0 | 0 | 0 | 2,156 | 0 | 23,785 | 0 |
| 25 | FIRST TENNESSEE BANK NA | TN | 32,587 | 24,546 | 287 | 0 | 10,870 | 11,200 | 2,189 | 0 | 2 |
| Top 25 Commercial Banks & TCs With Derivatives | | | \$7,846,46 | \$175,403,202 | \$4,051,991 | \$3,764,404 | \$20,365,524 | \$107,985,498 | \$23,094,585 | \$16,141,200 | \$1,244,408 |
| Other Commercial Banks & TCs With Derivatives | | | 2,703,969 | 438,563 | 6,816 | 2,869 | 58,678 | 290,590 | 72,421 | 7,188 | 1,523 |
| Total Commercial Banks & TCs With Derivatives | | | 10,550,43 | 175,841,765 | 4,058,807 | 3,767,273 | 20,424,203 | 108,276,088 | 23,167,006 | 16,148,388 | 1,245,931 |

Source: OCC

- In its 1994 study, the GAO also reported “a similar concentration of activity among U.S. securities derivatives dealers. The top five by notional/contract amounts accounted for about 87 percent of total derivatives activity for all U.S. securities firms as of their fiscal year-end 1992.”

¹⁰ OCC’s Quarterly Report on Bank Trading and Derivatives Activities Third Quarter 2008, <http://www.occ.treas.gov/ftp/release/2008-152a.pdf>, page 1.

¹¹ Ibid., Table 1, pdf page 22.

Today, most of the major U.S. securities derivatives dealers have failed, been bought out, or bailed out by the federal government.

- In its 1994 study, the GAO stressed that “credit risk is a key consideration in managing OTC derivatives,” but pointed out that “managing credit risk can be difficult for OTC derivatives because credit exposure can change rapidly.”

Today, the OCC data demonstrate that the credit risk is beyond excessive: Four out of five of the major U.S. commercial bank derivatives players have total credit exposure that exceeds their risk-based capital. (More on this subject below.)

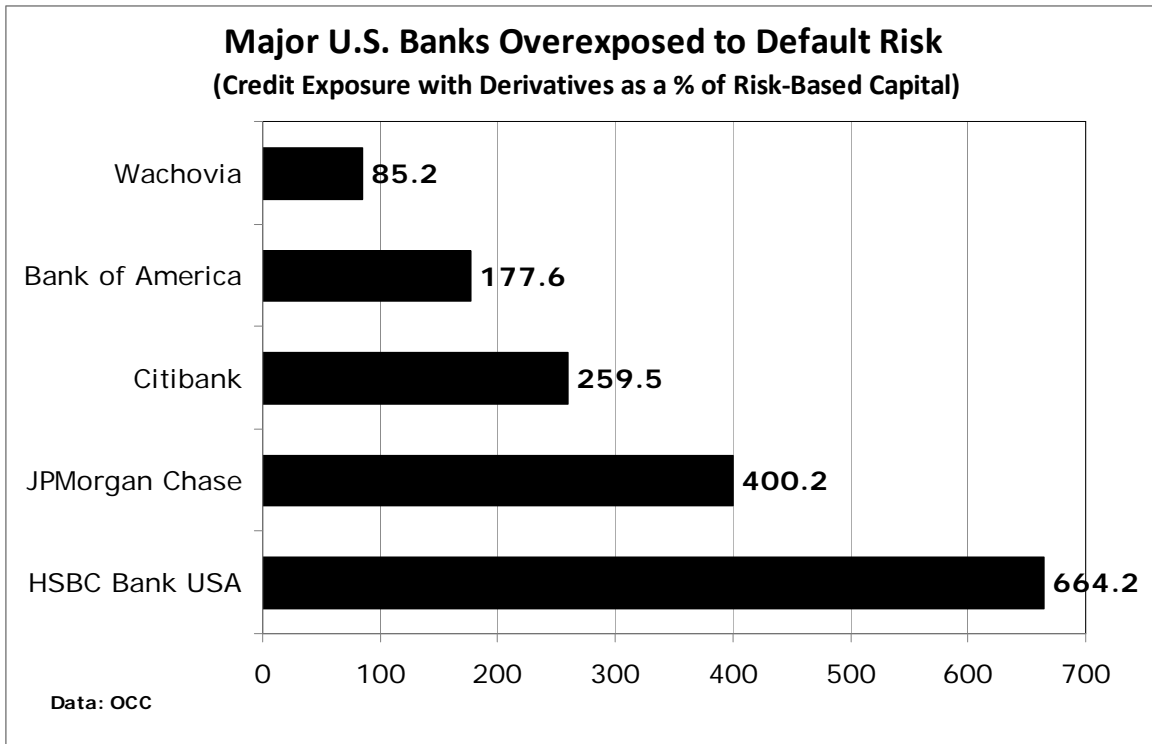
Thus, despite the modest reforms discussed in the GAO’s 1996 follow-up report, the dangers associated with derivatives — their accelerated pace of growth and multiple levels of risk — only changed for the worse.

Meanwhile the GAO’s warnings about the possible disasters resulting from a derivatives-related failure were prescient:

1. As the GAO clearly implied in its report, the rapid growth of unregulated OTC derivatives now poses a serious threat to the global financial system.
2. As the GAO warned, the concentration of trading among a small number of large players has pinned the future of the financial system on a handful of high-rollers.
3. As the GAO warned, each of the five risks it cited — credit risk, market risk, legal risk, operations risk and system risk — have come together in a single explosive mix now threatening stability.
4. As the GAO warned, the failure of one large OTC derivatives dealer has posed risks to other major firms, including federally insured depository institutions and the financial system as a whole. Its name: Lehman Brothers. Moreover, as explained below, the near failure of a larger firm, American Insurance Group (AIG), poses even greater threats.
5. As the GAO warned, the financial linkages among firms have heightened this risk. Moreover, as it explained with its reference to the 1987 stock market crash, these linkages have become especially critical in the wake of recent market crashes — in both the U.S. housing market and global stock markets.
6. As the GAO warned, the abrupt failure or withdrawal from trading of one of the large dealers has undermined the stability of several markets simultaneously, leading to a chain of market withdrawals, firm failures and systemic crisis: We’ve seen simultaneous and extreme instability in the markets for mortgages, interbank loans, asset backed securities (ABS), commercial paper, corporate bonds and even money market funds.
7. Finally, as the GAO also warned, the Federal Reserve has been required to serve as a lender of last resort to major U.S. OTC derivatives dealers, whether regulated or unregulated: The Fed has jumped in to extend massive loans not only to commercial banks under its jurisdiction but also to broker-dealers, insurers and others.

Major Financial Institutions at Risk of Failure

Due to the continuing scarcity of detailed data on the multiple risk factors associated with derivatives, it is difficult to pinpoint precisely which large institutions are at greatest risk. However, the OCC has developed a measure of the total credit exposure of major derivatives players, as follows:



This chart answers the question: For each dollar of capital, how much exposure does each bank have to the possible defaults of its derivatives trading partners? And it shows that among commercial banks, all but one of the five largest players are exposed to the tune of over 100 percent of their capital, an alarming level even in the absence of a financial crisis or depression.

Below is a more detailed analysis of the two largest of the five banks covered by the OCC report — Citibank and JPMorgan Chase — along with a summary review of the remaining three.

Citibank NA (NV) is the nation's third largest commercial bank, with \$1.2 trillion in total assets. Despite its large size, however, Weiss Research placed Citibank on its list of banks at risk in August of 2008. Below is an updated summary of our analysis that formed the basis of this decision.

1. Citibank has a very high credit exposure representing 259.5 percent of its risk-based capital, as indicated in the chart above.
2. It holds \$2.94 trillion in credit derivatives, almost entirely composed of credit default swaps,¹² known to be the most dangerous category of derivatives.

¹² The OCC reports that, based on industry-wide figures, 99 percent of credit derivatives are credit default swaps.

3. And it receives a borderline Financial Strength Rating of C- (fair) due primarily to net losses from provisions for loan losses and trading losses and a decline in the quality of its assets.

In addition, Citigroup's [December 31, 2008 10-K report](#)¹³ shows that

4. The company suffered a net loss of \$27.7 billion, or \$5.59 cents per share, vs. a fiscal year 2007 profit of \$3.62 billion, or \$0.72 per share (pdf page 4).
5. Net revenues declined 33% to \$52.8 billion from \$78.5 billion (page 4).
6. Its provision for loan losses nearly doubled to \$33.6 billion from \$16.8 billion in the year-earlier quarter (page 54).
7. Its overall allowance for loans, leases, and unfunded lending commitments climbed to \$30.5 billion from \$17.4 billion (page 53).
8. And there was a huge exposure to sinking consumer loans, with over three fourths (78.2%) of the \$664.6 billion loan portfolio in that sector (page 53).

Further, based on its [Q4 2008 quarterly financial supplement](#),¹⁴ we find that

9. The company's global credit card portfolio is highly vulnerable to an economic depression, with 175.5 million accounts and \$191.3 billion in average loans outstanding (page 9).
10. Net credit losses in the total worldwide credit card business surged 49% to \$1.67 billion from \$1.12 billion in year-earlier period (page 9).
11. Foretelling of future credit card losses, delinquency rates (90+ days past due) jumped to 2.62% of North American credit card loans, from 1.77% a year earlier (page 10).
12. Consumer banking operations had credit losses of \$3.44 billion vs. \$1.77 billion in the year-earlier period (page 12).
13. With the exception of student loans, delinquency rates (90+ days past due as a percent of end-of-period loans) in North America rose sharply across the board, as follows:
 - Residential real estate — 4.73% in Q4 2008 vs. 2.22% in Q4 2007;
 - Auto loans — 1.85% vs. 1.36%;
 - Personal loans — 3.36% vs. 2.57%;
 - Commercial loans — 0.81% vs. 0.37%
 - Student loans — 2.75% vs. 3.23% (page 15)

Weiss Research action: Given the above facts as well as the bank's continuing need for emergency capital injections under TARP, the bank remains on Weiss Research's list of banks at risk of failure.¹⁵

¹³ Citigroup's 10-K filing, available at <http://www.citigroup.com/citi/fin/data/k08c.pdf?ieNocache=274>.

¹⁴ Available at <http://www.citigroup.com/citi/fin/data/ger084s.pdf?ieNocache=105>

¹⁵ Recent company claims about positive earnings in the first two months of 2009 do not change that outlook. CEO Vikram Pandit said Citigroup was profitable for the first two months of 2009, before taxes, provisions for loan losses and extraordinary items. While Citigroup may well become profitable by reserving less for loan losses in the current period after aggressively reserving in previous periods, the company may also face additional extraordinary writedowns.

JPMorgan Chase Bank NA (OH), or “JPM,” is the largest U.S. commercial bank with \$1.8 trillion in total assets.

- It has extremely elevated derivatives-related credit exposure to the tune of 400.2 percent of its risk-based capital.
- It holds nearly \$9.2 trillion in credit derivatives.¹⁶
- It has approximately half of all derivatives held by U.S. commercial banks. As such, it would be at ground zero of any systemic crisis.
- Apart from its derivatives risks, it merits no more than a “fair” Financial Strength Rating of C+ from TheStreet.com, based primarily on several years of mediocre earnings performance, a factor that could threaten its capital.

In response to concerns such as these, on February 26, 2009, JPM provided a presentation, entitled “[Derivatives](#),” in which it sought to reassure investors regarding the quality and risk management of its derivatives portfolio.¹⁷ In the report, while acknowledging that its derivatives are a core component of its assets and that there are multiple risks associated with derivatives, it seeks to make the case that it has adequate tools for measuring and managing the associated risk. However,

- JPM does not demonstrate how its risk management tools are any better than those used by other sophisticated derivatives players that failed, such as AIG, Bear Stearns, Lehman Brothers and Merrill Lynch. Those tools did not provide adequate protection against unexpected “Black Swan” events, such as the collapse of the U.S. mortgage market or the failure of triple-A rated companies like Fannie Mae, raising serious questions about JPM’s ability to withstand shocks of similar magnitude in the future.
- JPM states that, through the use of collateral and hedges, it reduces its derivatives counterparty exposure almost in half. However, with 400.2 percent credit exposure, even a 50 percent reduction does not bring the bank back down to acceptable risk levels.
- JPM acknowledges that it remains exposed to “gap risk” — changes in market value that are too sudden to allow for additional collateral calls or hedging. Given the likely volatility of market prices in a continuing financial crisis, this risk, no matter how well monitored, can be difficult to contain.
- JPM’s report seems to minimize the threat of its “Level 3” assets — assets typically valued using uncertain financial models rather than actual market prices. Although JPM states that these represent only 6.4 percent of JPM’s assets, a figure that may appear small, JPM fails to explicitly point out that they represent a very high 91.2 percent of risk-based capital.¹⁸ By comparison, prior to their demise, Bear Stearns had Level 3 assets representing 155 percent of capital and Lehman Brothers had Level 3 assets of 160 percent of capital. Although these Level 3/capital ratios may not be directly comparable due to inherent differences in the business models of securities firms and commercial banks, they do indicate that JPM’s

¹⁶ See note 11 above.

¹⁷ JPMorgan Chase & Co., “Derivatives,” February 26, 2009,

<http://files.shareholder.com/downloads/ONE/581850745x0x275126/19682387-d023-4e95-bf23-287d789ff656/Derivatives-BillWinters.pdf>

¹⁸ *Ibid.*, page 12. JPM states level 3 assets were \$145 billion as of September 30, 2008, or 6.44 percent of total assets, which were \$2.251 trillion. Since JPM’s total risk-based capital was \$159 billion, the ratio of Level 3 assets to risk-based capital was 91.2 percent.

exposure to these assets may be different in degree — but not significantly different in kind — from those of other large derivatives players that have failed.

- Most important, although JPM highlights its monitoring of risk, it does not disclose detail regarding its assumptions or scenarios used in stress testing, a significant omission given the extreme nature of recent derivatives collapses and economic dislocations.

Weiss Research action: In light of mounting dangers in the financial markets and the economy, as well as the additional data revealed by the company in its report on derivatives of February 26, Weiss Research has added JPM to its list of U.S. banks at risk of failure.

HSBC Bank USA NA (DE) is the U.S.-based operation of this global bank and was included on Weiss Research's list of banks at risk in August 2008. It currently has an extremely high credit exposure of 664.2 percent of its risk-based capital. In addition, separate from its derivatives risk, this bank merits a borderline Financial Strength Rating of C- (fair) because of continuing declines in the quality of its assets and weak earnings.

Weiss Research action: It remains on the Weiss Research list of banks at risk of failure.

Bank of America, NA (NC) has a high credit exposure of 177.6 percent. However, unlike the other major derivatives players, its Financial Strength Rating of B- ("good") is a positive, reflecting several years of strong asset quality and positive earnings through the first three quarters of 2008.

Weiss Research action: Thanks to its positive Financial Strength Rating, Bank of America is not currently on Weiss Research's list of banks at risk of failure.

Wachovia Bank NA (NC) has already suffered a de facto failure and was purchased by Wells Fargo in an all-stock transaction announced on October 3, 2008.

Weiss Research action: Based on its broad definition of failure cited at the outset, Weiss considers Wachovia a failed institution and therefore does not include it on its list of banks at risk of future failure.

In addition, in August of 2008, due to elevated exposure to real estate lending, Weiss added SunTrust Bank to its list as well.

In sum, in addition to the list of institutions with TheStreet.com Financial Strength Ratings of D+ or lower, Weiss Research has added four banks to its list of institutions at risk of failure, as follows:

| Banks Added by Weiss Research to List of Banks at Risk of Failure | |
|--|----------------------------------|
| <u>Bank name</u> | <u>Total assets (\$billions)</u> |
| Citibank | 1,207.0 |
| HSBC Bank USA | 181.6 |
| JPMorgan Chase | 1,768.7 |
| <u>SunTrust Bank</u> | <u>174.7</u> |
| Total | 3,157.3 |

In conclusion, beyond the \$2.32 trillion in assets of banks at risk based on their Financial Strength Ratings cited in Part I, Weiss Research estimates there are additional assets of \$3.16 trillion in large institutions at risk, for a total of \$5.48 trillion in at-risk institutions.

Part III
Silencing the Potential Triggers of
Global Collapse Does Not Address Its Causes

Anyone still skeptical of the nature and magnitude of the systemic dangers need only review the February 26, 2009 draft memorandum issued by AIG, titled "[AIG: Is the Risk Systemic?](#)" Although marked "strictly confidential," it found its way into the public domain in early March.¹⁹ In it, AIG states:

- "Systemic risk is the risk imposed by *inter-linkages* and *interdependencies* in a system or market, which could potentially bankrupt or bring down the entire system or market if one player is eliminated, or a cluster of failures occurs.
- "Systemic financial risks occur when contingency plans that are developed individually to address selected risks are collectively incompatible. It is the quintessential 'knee bone is connected to the thigh bone ...' where every element that once appeared independent is connected to every other element.
- "AIG's business model — a sprawl of \$1 trillion of insurance and financial services businesses, whose AAA credit was used to backstop a \$2 trillion dollar financial products trading business — has many inherent risks that are correlated with one another. As the global economy has experienced multi-sector failures, AIG's vast business has been weakened by these multi-sector failures. ...
- "If AIG were to fail notwithstanding the previous substantial government support, it is likely to have a cascading impact on a number of U.S. life insurers already weakened by credit losses. State insurance guarantee funds would be quickly dissipated, leading to even greater runs on the insurance industry. ...
- "In addition, the government's unwillingness to support AIG could lead to a crisis of confidence here and abroad over other large financial institutions, particularly those that have thus far remained viable because of government support programs.
- "The loss of confidence is likely to be particularly acute in countries that have large investments in U.S. companies and securities and whose citizens may suffer significant losses as a result of the failure of AIG's foreign insurance subsidiaries.
- "This could lead directly to a decrease in the attractiveness of U.S. government securities and a consequent increase in borrowing costs for the U.S. government and related issuing entities ...
- "The extent and interconnectedness of AIG's business is far-reaching and encompasses customers across the globe ranging from governmental agencies, corporations and consumers to counterparties. A failure of AIG could create a chain reaction of enormous proportion ...

¹⁹ AIG, Strictly Confidential. "AIG: Is the Risk Systemic." Draft - February 26, 2009. <http://www.scribd.com/doc/13112282/Aig-Systemic-090309>

- “Just as the government was unable to predict that the failure of Lehman would lead to the collapse of the Reserve Fund, followed by much of the money market industry, the government would be even less capable of predicting the fallout from the collapse of a much larger, more global and more consumer-oriented institution such as AIG.”

The agenda behind AIG’s confidential memorandum is precisely the opposite of a company’s typical agenda in public communications: Rather than sugar-coat the facts, they sought to make the gloomiest possible argument to persuade regulators to provide more bailout funds.

AIG’s thesis: The company is so large and has linkages to so many other major players in the derivatives market, its demise would cause a chain reaction of financial collapses.

It is true that AIG is very large. And based on its recent disclosures, it’s also true that it is linked to major derivatives players around the globe. As depicted in the accompanying chart,

- AIG does business with at least 30 financial institutions, primarily in the U.S. and Western Europe.
- Some of those companies have significant financial weaknesses of their own, as indicated by the borderline ratings issued by TheStreet.com and less-than-stellar ratings by Moody’s.
- Those companies have total assets of at least \$36 trillion, far more than the total committed by the U.S. and European governments for corporate bailouts.

| AIG Counterparties | Ticker | TheStreet.com Rating | Moody's Issuer | Total Assets (\$ Mil.) |
|--|---------------|-----------------------------|-----------------------|-------------------------------|
| AIG International Inc | AIG US | | A3 | 860,418 |
| Banco Santander | SAN SM | | Aa1 | 1,464,499 |
| Bank of America | BAC US | B- | A1 *- | 1,817,943 |
| Bank of Montreal | BMO CN | | N/A | 358,947 |
| Barclays | BARC LN | | A1 | 2,992,218 |
| BNP Paribas | BNP FP | | Aa1 | 2,859,535 |
| Calyon | N/A | | N/A | 902,427 |
| Citadel | N/A | | N/A | N/A |
| Citigroup | C US | C- | N/A | 1,938,470 |
| Credit Suisse | CSGN VX | | N/A | 1,095,013 |
| Danske | DANSKE DC | | Aa3 | 664,294 |
| Deutsche Bank | DBK GR | | Aa1 | 2,898,465 |
| Deutsche Zentral-Genossenschaftsbank | DZBK GR | | N/A | 676,436 |
| Dresdner Bank AG | DRB GR | | Aa3 | 753,139 |
| Dresdner Kleinwort | N/A | | N/A | 729,830 |
| Goldman Sachs | GS US | | A1 | 884,547 |
| HSBC Bank USA | 521903Z US | C- | Aa3 | 186,583 |
| ING | INGA NA | | N/A | 1,935,151 |
| JPMorgan | JPM US | C+ | Aa3 | 2,175,052 |
| KFW | N/A | | N/A | 517,279 |
| Landesbank Baden-Wuerttemberg | 2525Z GR | | N/A | 787,371 |
| Merrill Lynch | MER US | | A1 *- | 667,543 |
| Morgan Stanley | MS US | | A2 | 658,812 |
| Paloma Securities | 1788305Z LN | | N/A | 221 |
| Rabobank | RABO NA | | Aaa | 854,061 |
| Reconstruction Finance Corp | N/A | | N/A | N/A |
| Royal Bank of Scotland | RBS LN | | N/A | 3,500,408 |
| Societe Generale | GLE FP | | N/A | 1,576,637 |
| UBS | UBSN VX | | Aa2 | 1,885,384 |
| Wachovia | WB US | | N/A | 764,378 |
| Data: Bloomberg, TheStreet.com, Moody's | | TOTAL ASSETS: | | \$ 36,405,060 |

However, if this global structure is shaky, neither a future failure of AIG nor the 2008 bankruptcy of Lehman Brothers can be properly construed as the *underlying cause*. Rather, they are merely *potential triggers* of a global collapse.

The *underlying causes* of global instability are many years of overborrowing and undersaving, plus the cumulative weight of the U.S. housing bust, mortgage meltdown, widespread deleveraging in the financial system, and the deepest economic downturn since the Great Depression.

Meanwhile, the *potential triggers* of a global collapse are ubiquitous — not limited to just one or two firms such as AIG or Lehman Brothers. As we demonstrate in this paper, in the banking industry alone, there are at least four megabanks and thousands of smaller institutions at risk. Thus, although abundant taxpayer funds may lock down some of the potential triggers some of the time, it is unreasonable to expect the government to silence *all* the guns *all* the time.

Part IV

U.S. Commercial Banks Are Vulnerable to Contagion Despite Expanded Deposit Insurance

One justification often cited privately — and sometimes publicly — for government actions to avert large bank failures is the concern that

- the failures might lead to hasty withdrawals by depositors,
- the panic could spread to other institutions, and
- in a worst-case scenario, the contagion could shut down the entire banking system.

This fear is not totally unjustified. Banking and related panics *have* occurred before — not only in prior eras but also in more recent times.

In January 1991, for example, due to a flood of withdrawals by panicked depositors, Rhode Island Governor Bruce Sundlun declared a banking emergency and shut down all 45 state-chartered savings banks and credit unions in his state. Shortly thereafter, we witnessed a similar situation in Maryland. The lesson was that panic and contagion was not strictly a phenomenon that ended in the 1930s.

An Instructive Case Study: The Role of Regulators in a Major Disintermediation Crisis Among Life Insurers

Even more pertinent lessons can be learned from the disintermediation that struck several large U.S. life and health insurers in the early 1990s.

Their problems can be traced to the early 1980s when many insurers had guaranteed to pay high, fixed yields to investors, but found themselves unable to meet those promises as interest rates declined. To bridge the gap, several reached out to lower rated, higher-yielding securities, including junk bonds and unrated bonds.

Until this juncture, higher risk bond portfolios in the industry could be explained as a stopgap solution to falling interest rates. But a few insurers — especially Executive Life of California, Fidelity Bankers Life, and First Capital Life — saw the potential of high-risk bond portfolios as a major business opportunity.

These companies weren't simply reluctant buyers of junk and unrated bonds to fulfill prior commitments. Their entire business plan was largely predicated on the concept of junk bonds from the outset. The key was to keep the junk bond aspect largely hidden from public view, while exploiting the faith the public still had in the inherent safety of insurance. To make the model a success, however, they needed two additional elements: the cooperation of the Wall Street ratings agencies and the blessing of the state insurance commissioners.

The cooperation of the rating agencies was relatively easy. For many years, the standard operating procedure of the leading insurance company rating agency, A. M. Best & Co., was to work closely with the insurers: If the company did not like the rating and requested it not be published, Best complied. If the company was satisfied with the rating, Best would charge the company to print its rating reports, which could be used by the insurer's sales force to market its products.

Three newer entrants to the business of rating insurance companies — Moody's, S&P, and Duff & Phelps (now Fitch) — offered essentially the same service. But instead of earning their money from reprints of ratings reports, they charged the insurance companies a flat fee for each rating, ranging from \$10,000 to \$50,000 per insurance company subsidiary, per year. Later, A. M. Best decided to change its price structure to match the other three, charging the rated companies similar up-front fees.

As a whole, the ratings process was stacked in favor of the companies from start to finish. The companies were empowered to decide if and when and by whom they were to be rated. They were given a preview of their rating before it was revealed to the public. They had the right to appeal an adverse rating and delay its publication. And, as mentioned above, if they were still unhappy with the rating, most of the rating agencies allowed them to suppress its publication.

Not surprisingly, the rating agencies gave out good grades like candy. At A. M. Best, the grade inflation was so severe that industry insiders widely recognized that a "good" Best rating was actually bad. It had to be "excellent" to really be good.

Thus, in this friendly ratings environment, it was not difficult for the insurers with large junk bond portfolios to get excellent grades from most of the rating agencies.

Getting similar cooperation from the insurance regulators was not quite as easy. In fact, state insurance commissioners were getting so concerned about the industry's bulging investments in junk and unrated bonds, they decided to set up a special office in New York — the Securities Valuation Office — to monitor the situation.

A key question hotly debated between the industry and regulators was: What's a junk bond? The standard Wall Street answer was undisputed: any bond with a rating from S&P or Moody's of double-B or lower. However, insurers with substantial holdings of junk bonds were not satisfied with that definition. They knew it would expose the true size of their junk bond holdings to the public. So they lobbied the insurance commissioners to redefine the definition of a junk bond. The commissioners initially struggled with this request, but they ultimately obliged.

Instead of the standard Wall Street definition of junk, the Securities Valuation Office established the following four bond classes "yes," "no*," "no**," and "no." The first category was considered investment grade, while the three "no" categories were considered junk bonds. However, the "yes" category actually included billions of dollars of bonds rated BB or lower (the standard definition of junk) by the leading rating agencies.

This continued for several years. Finally, however, after protests from industry watchdogs, the insurance commissioners realized this amounted to a junk bond cover-up and made the decision to end the charade, adopting the standard double-B definition, and reclassifying over \$30 billion in "secure" bonds as junk bonds.

Based on the faulty definition of junk bonds used until 1989, the insurance commissioners had reported that First Capital Life had \$842 million, or 20.2 percent of its invested assets in junk bonds at year-end 1989. However, based on the correct, standard definition of junk bonds, which the commissioners finally began using in 1990, it turned out that First Capital actually had \$1.6 billion in junk bonds, or 40.7 percent of its invested assets. Fidelity Bankers Life's junk bond holdings, previously reported at \$639 million, or 18.3 percent of invested assets, jumped to \$1.5 billion, or 37.6 percent of invested assets. All told, the industry's junk bond

holdings reported by the regulators surged from \$51 billion on December 31, 1988 to \$84 billion on December 31, 1990, with virtually the entire increase attributable to the change in definition.²⁰

Large, institutional investors holding guaranteed investment contracts (GICs) were the first to rush for the exits, creating a silent run on the companies' assets; and in response, company and state officials declared that they were "safe." But the press publicized the new official junk bond data, triggering mass withdrawals by the public. To stem the tide of disintermediation, all four were taken over by the state insurance commissioners. And this action, in turn, was the prelude to an even larger failure — Mutual Benefit Life of New Jersey, which fell under the weight of losses in speculative real estate.

Meanwhile, the state guarantee mechanism also failed. Most insurance policyholders had been given the impression that, in the event of a failure, their state guarantee associations would promptly reimburse them, much like the FDIC does for depositors in failed banks. However, as a rule, the insurance guarantee funds had little or no funds; their standard operating procedure was to raise the money with new premium assessments after the fact. That approach tends to work efficiently when just a few small companies fail. But when the failures are large, there is insufficient time and resources to raise the needed premiums from the surviving insurers, most of which are smaller than the large failed companies. As a result, in addition to taking over the operations of the failed insurers, the state insurance commissioners had no choice but to declare a long-term blanket moratorium on all cash withdrawals by policyholders.

We reviewed the statutory filings of each of the failed insurers and determined that they had 5.95 million individual and group policyholders, among which 1.9 million held fixed annuities and other policies with cash value. Consumers in this latter group were denied access to their funds for many months. Moreover, as a device to legally avoid invoking the state guarantee mechanism, rather than declaring the companies bankrupt, they pronounced the firms "financially impaired," or "in rehabilitation."

After many months, the authorities then created new companies with new, reformed annuities yielding far less than the original policies, while giving policyholders two choices. Either ...

- to "opt in" to the new company and accept a loss of yield for years to come, or ...
- to "opt out" and accept their share of whatever cash was available, often as little as 50 cents on the dollar.

Further, in order to discourage opt-outs, the authorities imposed an additional penalty for those seeking immediate reimbursement. Overall, however, both choices involved similarly large losses, either accepted immediately up front via a loss of principal or incurred over time via a loss of income.

This episode was the worst insurance industry disaster since the Great Depression. And although in a different industry, the lessons to be learned from this experience can be very instructive for the banking industry and its regulators:

Lesson 1. It is a mistake for banks to provide, or for regulators to permit, guaranteed or above-market yields. Yet, this is an error that has been frequently repeated in the recent history of banking troubles.

²⁰ Data source: Statutory reports ("Blue Books") filed with the state insurance commissioners.

- Lesson 2.** It was also a grave error to allow companies to market themselves or their products as “safe” despite high-risk investment portfolios — a combination that attracted a large number of investors like sheep to slaughter. Yet, by providing (a) FDIC deposit insurance coverage on up to \$250,000 per individual, (b) unlimited FDIC coverage for business checking accounts, (c) emergency capital injections to large, insolvent institutions, and (d) additional guarantees to backstop their present and future losses — all despite underlying investment and loan portfolios that are known to be of questionable value — the federal authorities are not only allowing this grave error to be repeated, they are actively encouraging it.
- Lesson 3.** Many players naturally perceive the above combination as a major business opportunity. It allows them to market their products as “safe.” At the same time, it allows them to outbid healthier competitors, both in and outside of their industry, by offering substantially higher returns.
- Lesson 4.** The business model of Wall Street rating agencies harbors conflicts of interest that favor the industry, facilitating the marketing of supposedly “safe” high-return products and further undermining the financial system.²¹
- Lesson 5.** During a period of growth in the industry, regulators may also have an incentive to support, rather than disrupt, the status quo by failing to disclose, or even covering up, the magnitude of the financial weaknesses.
- Lesson 6.** In the short term, the penchant for secrecy and rose-colored pronouncements by government officials may quell or postpone a negative reaction by the public. But sooner or later, the truth comes out; and in a democratic, information-savvy society, it’s often sooner.
- Lesson 7.** Typically, when pent-up truths are finally revealed, the bad numbers are worse, the shock is greater, and the reaction of the public is more panicked than it might have been otherwise. By attempting to delay or block full disclosure, the authorities inadvertently create the very panic they’re seeking to prevent.
- Lesson 8.** Guarantee systems, like any form of insurance, are designed to protect a group against relatively infrequent or incidental events among a minority of its members. It’s viable when limited to covering *some* of the risk. However, when insurance protection is extended to cover all, or nearly all, the expected risk, it ceases to be viable. The insurance either becomes prohibitively expensive, or the insurers risk failure. The same general principle ultimately applies to guarantees in the financial industry, whether provided by the industry, at the state level, or by a federal agency.
- Lesson 9.** Panic is not always irrational. Quite to the contrary, in most historical examples of banking and financial panics, where there was smoke, there was fire. Panicky reaction by the public, although sometimes prompted by false rumors, is usually motivated by verifiable facts.

As authorities respond to the current crisis, these lessons must not be forgotten. And as we describe in the section below, they are especially relevant to bank safety and FDIC insurance.

²¹ Martin D. Weiss, *The Ultimate Safe Money Guide*, pp. 134 - 153. John Wiley & Sons, Inc., 2003.

Why FDIC Insurance Coverage Does Not Protect the Banking System

There are several reasons banks and thrifts remain vulnerable to a run on their assets, despite expanded FDIC insurance coverage.

First, an analysis of third quarter Call Reports shows that banks still rely heavily on what's often termed "hot money" deposits — those that have historically been more prone to rapid, mass withdrawals. Specifically,

1. Among 7,400 reporting banks, total domestic deposits were \$6.48 trillion. Of these, \$1.18 trillion, or 18.21%, were time deposits in accounts exceeding \$100,000, considered hot money.
2. Data is not available regarding the proportion of hot money deposits that are in accounts affected by the new expanded FDIC limits — those exceeding \$100,000 but less than \$250,000. However, we know that many banks routinely provide yield incentives for jumbo deposits and that these can attract investors with accounts exceeding \$250,000. Although the *number* of these jumbo accounts is not likely to be large, the total dollars invested could be.
3. The 7,400 reporting banks also had \$353 billion, or 5.45% of the total, in FDIC-insured *brokered deposits*.²² Despite the insurance coverage, these can also be volatile. Unlike deposits gathered in each bank's local community, they are acquired through intermediaries from depositors around the country that have historically tended to be less loyal and more likely to shift institutions. Moreover, the movement of funds can be motivated by various factors that transcend FDIC insurance coverage:
 - a. the search for higher yields in other depository institutions;
 - b. the desire to shift to higher-yielding instruments available *outside* of the banking system, including annuities, corporate bonds, or foreign currency deposits, plus,
 - c. the fear that, in the event of an FDIC takeover, yields on Certificates of Deposit and other bank deposits will be summarily reduced;
 - d. the fear of disruption and inconvenience that can accompany a failure, despite FDIC intervention.
4. Summing the jumbo deposits and brokered deposits, we find that banks were dependent on \$1.53 trillion in hot money, representing a substantial 23.66% of their total domestic deposits, with many individual institutions significantly more reliant on hot money than the overall industry.

Second, an analysis of third quarter Thrift Financial Reports reveals that the reliance on hot money in the S&L industry is even greater than among banks, as follows:

1. Among 819 reporting thrifts, deposits totaled \$734 billion. Of these, \$107.1 billion, or 14.59%, were in time deposit accounts exceeding \$100,000.²³

²² In order to avoid double counting, the brokered deposits cited here exclude those with starting amounts exceeding \$100,000.

²³ Excludes retirement accounts.

2. Another \$85.2 billion, or 11.60% were in fully insured brokered deposits.²⁴
3. In total, the thrifts were dependent on \$192.3 billion in hot money deposits, representing 26.19% of the total, with many individual institutions more reliant on hot money than the industry as a whole.

Third, government officials have historically recognized that, in the long term, expanded FDIC coverage limits can be counterproductive, raising — rather than diminishing — systemic risk.

It was for this reason, for example, that National Economic Council chief Lawrence Summers spoke out in opposition to higher FDIC coverage limits when he was Treasury Secretary in the last year of the Clinton Administration, stating “such an increase would be ill-advised and would represent a serious policy error that could increase systemic risk by eroding market discipline.”

It was also for this reason that Former Fed Chairman Alan Greenspan stated that most economists considered prior coverage increases to be “a bad mistake,” and that any new proposal to do so would also be “a major policy mistake.”

Similarly, we believe the most recent increase in FDIC coverage limit was yet another rush to judgment by policymakers lacking the critical data needed to support prudent decisions for the benefit of the economy as a whole.

Fourth, most recent bank runs have not been caused by insured depositors. They have been caused by the exodus of large, uninsured institutional depositors who are typically the first to rush for cover at the earliest hint of trouble. That’s the main reason Washington Mutual, America’s largest savings and loan, lost over \$16 billion in deposits in its final eight days in 2008. That’s also a major reason Wachovia Bank suffered a similar run soon thereafter. During the many financial failures of the 1980s and 1990s, the story was similar: we rarely saw a run on the bank by individuals. Rather, it was uninsured institutional investors that jumped ship long before most consumers realized the ship was sinking.

Fifth, even if the government can calm nervous depositors, it has no control over shareholders, who, in recent months, have demonstrated that they can swiftly drive a company’s stock into the gutter. The investor panic, in turn, sends the signal to depositors that trouble is brewing, greatly diminishes each bank’s market capitalization, and makes it more difficult for the institution to raise additional capital.

Sixth, banks and banking regulators have so far made it difficult for consumers to discriminate between weak and strong institutions, as follows:

1. Despite known, endemic vulnerabilities, officials paint the entire banking industry with the broad brush of safety and trustworthiness. The FDIC expands its coverage to deliberately create an aura of blanket protection for consumers and businesses. The Treasury promises that it will backstop Citigroup and Bank of America. The Fed Chairman promises Congress that no large institutions will be allowed to fail.
2. But if the aura of safety is not matched by an underlying reality of security, the public will sooner or later perceive that the official broad brush is false or misleading. Worse, they may replace it with an equally

²⁴ As with the banks, to avoid duplication, this figure only includes fully insured brokered deposits.

false broad brush of their own that paints the entire industry as unsafe and untrustworthy. Given the large number of stronger banks and thrifts in the country, this perception would be a great loss for the banking system as a whole.

3. Newly expanded FDIC insurance further blurs the distinction between safe and unsafe institutions. As long as the coverage was limited, consumers continued to have an incentive to make that distinction. However, with coverage increased to \$250,000 and with unlimited coverage provided for business checking, the FDIC is sending the message to individuals and businesses that virtually all their deposits are covered, leaving little remaining incentive for them to distinguish between weak and strong institutions or take rational safety precautions.
4. As explained in Part I, the FDIC both understates the number of problem banks *and* fails to provide a mechanism for consumers to discriminate between weak and strong institutions. As it becomes more widely known that the FDIC's Problem List is *both* inadequate *and* unavailable to the public, the danger of panicky responses could be heightened.
5. Other than some commentary about uninsured deposits, the FDIC provides little or no education regarding bank safety. As a result, the overwhelming majority of consumers
 - do not understand why or how banks are failing,
 - cannot fathom the labyrinthine world of derivatives,
 - have little understanding of government rescue efforts,
 - do not know how to evaluate a bank's relative safety,
 - are unaware of private sector bank ratings, and
 - are at a loss regarding where to go for further information.

In sum, we have a dangerous combination of (a) official statements the public cannot trust and (b) critical information the public cannot find, leaving the field wide open to rumor and contagion.

Rather than making it possible for consumers to rationally shift their funds from weaker to stronger institutions, banking regulators have created an environment that, in a deepening depression, may drive consumers to withdraw their funds from the banking system as a whole. In its efforts to protect *all* banks and depositors, the government is ultimately protecting *none*. In its zeal to avert panic at all costs, it may actually be rendering the system *more* vulnerable to a far more costly panic.

Part V

Government Rescues Have Both Failed to Resolve the Debt Crisis AND Weakened the Banking System

With the exception of Lehman Brothers, the federal government's response to the debt crisis has been to avoid large financial failures at all costs. Moreover, the consensus view is that the Lehman failure was responsible for the implosion of global credit markets in the fall of 2008, reinforcing the "too big to fail" doctrine.

In line with this doctrine, multiple novel strategies have been implemented and many more proposed. However, most tend to fall under one of the three following general approaches: (1) government-backed mergers or buyouts, (2) government purchases of toxic paper, and (3) nationalization. Below are their general goals, along with our comments on their likely consequences.

Approach #1. Government-Backed Mergers and Buyouts

Traditionally, when a financial institution fails, the applicable regulatory authorities step in, take over the operation, and fire the senior management. They then seek to find a buyer for the company, rehabilitate the institution under receivership, or sell the assets. However, under the too-big-to-fail doctrine, the authorities bypass standard bankruptcy procedures: They broker a shotgun merger or buy-out, typically assuming some responsibility for future losses if the assets sink further or the deal turns sour. All parties involved in the transaction — the seller, the buyer and the regulators — recognize that the institution has failed. But they tacitly agree to maintain the fiction it has not.

Accordingly, in recent months, federal authorities have arm-twisted large financial conglomerates to acquire failing companies in the midst of the debt crisis, turning a blind eye to the enormous risks, while offering the carrot of much larger market shares. Three megabanks — Bank of America, JPMorgan Chase and Wells Fargo — stand out as prime examples and serve as immediately relevant case studies.

Case Study #1. Bank of America

In 2007, as the real estate bubble was bursting, Bank of America stepped up to assist Countrywide Financial, making a \$2 billion investment in what was then the nation's largest residential mortgage lender by volume.

However, as Countrywide's losses mounted through the second half of 2007, it became clear that Bank of America would have to pour in more capital to protect its investment. In January 2008, the Charlotte, N.C. banking giant agreed to purchase Countrywide for an additional \$4 billion, transforming Bank of America into the largest home mortgage lender and mortgage servicer in the world. Completed on July 1, it was the largest merger in the history of the mortgage industry.

Just ten weeks later, on September 15, 2008, in the wake of the collapse of Lehman Brothers Holdings, Bank of America embarked on a far larger deal, agreeing to acquire Merrill Lynch & Co. in an all-stock transaction valued at \$50 billion when the agreement was signed, with Bank of America receiving a \$15 billion TARP infusion on October 28.

When it became apparent that Merrill Lynch would post net losses in the fourth quarter exceeding \$15 billion, Bank of America seriously considered backing out of the deal. However, with some forceful persuasion from government officials, the merger was completed on Dec. 31, and Bank of America received an additional \$10 billion in TARP money on January 9, 2009.

Just one week later, on January 16, the Treasury announced it would “provide protection against the possibility of unusually large losses on an asset pool of approximately \$118 billion” in loans and securities, mostly from Merrill, that had already been marked down to current market value. At the same time, the Treasury announced it would boost Bank of America’s capital a third time, by purchasing an additional \$20 billion in preferred shares.

With the Merrill acquisition delivering to Bank of America a team of 20,000 brokers and financial advisers, the business strategy was to use the market disruptions as an opportunity to gain overwhelming market share in key sectors of the financial services industry. The move would be supported by a government backstop against “unusually large losses” that was not clearly defined, with an outcome for the bank or the government that is even murkier.

Currently, the most recent financial data available for Bank of America and Merrill Lynch are as of December 31, 2008, when each reported separately. So we can only guess at the negative impact the merger will have on Bank of America’s finances. However, if the experience of the Countrywide acquisition is any indication, Bank of America’s risk profile has likely increased considerably.

The following table — with key financial ratios measuring Bank of America’s asset quality, reserve coverage and capital adequacy — provides insights into the impact of the Countrywide acquisition.

| Bank of America Corp. (\$Bil) | | | | |
|---|---------------|-------------|-------------|-------------|
| | Dec. | Sep. | June | Mar. |
| | 2008 | 2008 | 2008 | 2008 |
| Total Assets | \$1,822.1 | \$1,836.5 | \$1,723.3 | \$1,743.5 |
| Net Income | -\$1.8 | \$1.2 | \$3.4 | \$1.2 |
| Provision for Loan Losses | \$8.7 | \$6.4 | \$5.8 | \$6.0 |
| Net Loan Charge-offs | \$5.6 | \$4.3 | \$3.6 | \$2.7 |
| % NPL | 3.66 | 2.44 | 1.54 | 1.26 |
| % NPA | 2.05 | 1.43 | 0.85 | 0.72 |
| Net Charge-offs/ Avg. Loans (YTD), Annualized | 1.74 | 1.55 | 1.40 | 1.20 |
| Loan Loss Reserves/ TL | 2.40 | 2.10 | 1.92 | 1.65 |
| Loan Loss Reserves/ NPL | 65.59 | 86.17 | 124.90 | 130.14 |
| Nonperf. Loans and Debt Sec./ Core Capital & Reserves | 24.74 | 20.31 | 11.94 | 11.02 |
| Tier 1 Leverage Ratio | 6.45 | 5.51 | 6.07 | 5.59 |
| Total Risk-based Capital Ratio | 13.00 | 11.54 | 12.60 | 11.67 |

NPL - Nonperforming Loans - Loans past due 90 days or in nonaccrual status, less government-guaranteed balances.

NPA - Nonperforming Assets - NPL and repossessed real estate.

Source: Consolidated Financial Statement for Bank Holding Companies (FR Y-9C), via Highline Financial, Inc.

Prior to the Countrywide acquisition (June 30, 2008), for each dollar of core capital and reserves, Bank of America had 11.94 cents in nonperforming loans and debt securities. After the acquisition (December 31), that ratio more than doubled to 24.74 cents, *despite the government's capital infusions*. Given the bank's enormous size, this represents an unusually high level of exposure. Separately, for purpose of comparison, we find that

- WaMu's primary thrift unit, Washington Mutual Bank, FA, had a comparable ratio of 19.17 percent in June 2007, and
- Cleveland-based National City Corp.'s ratio was 19.72 percent, also in 2007, climbing to 22.48 percent as of Sep. 30, 2008.

The former failed; and the latter may have failed had it not been acquired by PNC Financial Services on December 31. Given the \$10 billion additional Treasury capital received on January 9, plus another \$20 billion on the way, we do not anticipate a similar outcome for Bank of America. As stated earlier, it is *not* currently on Weiss Research's list of banks at risk of failure. However, closely on the heels of its absorption of Countrywide Financial, its acquisition of Merrill Lynch is likely to further weaken its balance sheet, forcing it to sell off non-core assets to preserve capital.

Case Study #2. Wells Fargo

Citigroup agreed to buy Wachovia Corp's banking business for \$2.1 billion on September 29, 2008, with the FDIC providing loss protection on \$312 billion in Wachovia's assets. But on October 3, Wells Fargo & Co. trumped Citigroup's bid, agreeing to buy all of Wachovia for about \$15.1 billion, with no FDIC backstop on Wachovia's assets. While Citigroup initially protested Wachovia's breach of its original purchase agreement, objections were dropped soon after it became evident that regulators favored the Wells Fargo deal, completed on Dec. 31.

According to its fourth quarter 2008 earnings release, Wells Fargo made credit write-downs of \$37.2 billion on \$93.9 billion in "high-risk loans" (primarily Pick-a-Pay and commercial real estate loans). The aptly-named "Pick-a-Pay" loans are option adjustable-rate mortgages (option ARMs) that Wachovia had acquired primarily through its early purchase of Golden West Financial in October 2006.

However, option ARMs are known to be among the riskiest residential mortgages made during the housing boom. They typically provide the borrower with three options for monthly payments: The highest option payment includes a fully amortized principal and interest payment. The middle option only requires payment of the previous month's accrued interest. And the lowest option allows the borrower to pay less than the previous month's accrued interest, with the unpaid amount added to the loan balance. In addition, many of the loans featured low introductory, or "teaser," rates.

Initially, the industry defended the option ARMs by stressing certain safeguards, such as "recasting" to fully amortized payments if the loan balances rose above a certain level, such as 115% of the value of the home. But later, the combination of increasing loan balances, declining collateral value and poorly underwritten home equity loans became a recipe for disaster.

Wells Fargo has aggressively written down Wachovia's high-risk loans. However, with home prices falling and mortgage defaults rising, it is uncertain how this acquisition, which more than doubled Wells Fargo's total assets, will play out. The table below compares Wells Fargo's numbers before and after the merger:

| Wells Fargo & Co. (\$Bil) | | | | |
|---|------------------|-------------|-------------|-------------|
| | Dec. | Sep. | June | Mar. |
| | 2008 | 2008 | 2008 | 2008 |
| Total Assets | \$1,309.6 | \$622.4 | \$609.1 | \$595.2 |
| Net Income | -\$2.7 | \$1.6 | \$1.8 | \$2.0 |
| Provision for Loan Losses | \$7.9 | \$2.5 | \$3.1 | \$2.0 |
| Net Loan Charge-offs | \$2.8 | \$2.0 | \$1.5 | \$1.5 |
| % NPL | 2.37 | 1.55 | 1.28 | 1.07 |
| % NPA | 1.76 | 1.25 | 1.05 | 0.93 |
| Net Charge-offs/ Avg. Loans (YTD), Annualized | 1.45 | 1.60 | 1.46 | 1.48 |
| Loan Loss Reserves/ TL | 2.36 | 1.83 | 1.73 | 1.39 |
| Nonperf. Loans and Debt Sec./ Core Capital & Reserves | 19.65 | 12.69 | 10.94 | 9.99 |
| Tier 1 Leverage Ratio | 14.52 | 7.54 | 7.35 | 7.04 |
| Total Risk-based Capital Ratio | 11.83 | 11.51 | 11.23 | 11.01 |

NPL - Nonperforming Loans - Loans past due 90 days or in nonaccrual status, less government-guaranteed balances.

NPA - Nonperforming Assets - NPL and repossessed real estate.

Source: Consolidated Financial Statement for Bank Holding Companies (FR Y-9C), via Highline Financial, Inc.

On the surface, it may appear that Wells Fargo's tier 1 leverage ratio of 14.52% (much higher than a 7.54% ratio in the previous quarter before the merger) is an indication of strength. But the tier 1 leverage ratio is skewed due to the doubling of total assets in the fourth quarter.

More indicative of the merger's impact is the nonperforming loans. As we saw with the Bank of America's acquisition of Countrywide, Wells Fargo suffered a sharp increase in its exposure: Before the acquisition (September 30, 2008), for each dollar of core capital and loan loss reserves, Wells Fargo already had an uncomfortably high 12.69 cents in nonperforming loans and debt securities. After the acquisition (December 31), that ratio jumped to a dangerously high 19.65 percent.

Case Study #3. JPMorgan Chase

When Washington Mutual Bank failed in September 2008, JPMorgan Chase purchased all of the thrift's assets and liabilities from the FDIC for \$1.9 billion.

For depositors, it was a good deal; even uninsured deposits were taken over by JPM. But for JPM, it was not: Like Countrywide and Wachovia, Washington Mutual was another major institution that was greatly overexposed to toxic option ARMs.

With its acquisition of Washington Mutual, JPMorgan inherited an option ARM portfolio of \$41.6 billion as of September 30, including \$22.6 listed as "purchased credit impaired loans." That meant a shockingly large 54 percent of the portfolio was impaired. But the damage was still apparently understated because JPM's fourth

quarter financial supplement reported \$40.6 billion in option ARMs, with \$31.6 billion, or 78 percent, listed as impaired.

As with Bank of America, despite JPM's large size, the absorption of these toxic assets is debilitating.

| JPMorgan Chase & Co. (\$Bil) | | | | |
|---|----------------|------------------|-------------|-------------|
| | Dec. | Sep. | June | Mar. |
| | 2008 | 2008 | 2008 | 2008 |
| Total Assets | \$2,175.1 | \$2,251.5 | \$1,775.7 | \$1,642.9 |
| Net Income | \$0.7 | \$0.5 | \$2.0 | \$2.4 |
| Provision for Loan Losses | \$7.4 | \$5.8 | \$3.6 | \$4.4 |
| Net Loan Charge-offs | \$761.2 | \$785.4 | \$566.4 | \$539.4 |
| % NPL | 2.98 | 1.95 | 1.25 | 0.57 |
| % NPA | 1.23 | 0.83 | 0.47 | 0.25 |
| Net Charge-offs/ Avg. Loans (YTD), Annualized | 1.48 | 1.42 | 1.46 | 1.39 |
| Loan Loss Reserves/ TL | 3.04 | 2.43 | 2.34 | 2.18 |
| Nonperf. Loans and Debt Sec./ Core Capital & Reserves | 14.90 | 11.76 | 6.37 | 3.08 |
| Tier 1 Leverage Ratio | 6.92 | 6.51 | 6.13 | 5.95 |
| Total Risk-based Capital Ratio | 14.85 | 11.56 | 11.90 | 12.55 |

NPL - Nonperforming Loans - Loans past due 90 days or in nonaccrual status, less government-guaranteed balances.

NPA - Nonperforming Assets - NPL and repossessed real estate.

Source: Consolidated Financial Statement for Bank Holding Companies (FR Y-9C), via Highline Financial, Inc.

With the recognition of so many Washington Mutual loans as impaired, or nonperforming, during the fourth quarter, JPM's ratio of nonperforming loans and debt securities to core capital and reserves rose from 11.76 percent before the merger (September 30, 2008) to 14.90 percent after the merger (December 31).

Meanwhile, the ratio of nonperforming loans to total loans jumped from 1.25 percent in June to 1.95 percent in September and, with the merger, even further, to 2.98 percent by year-end.

Dangerous Unintended Consequences

Each of these government-inspired mergers may have helped quell the immediate crisis, while relieving regulators of the immediate burden of a takeover. However, they also came with dangerous unintended consequences, as follows:

- 1. Concentration of risk.** Most toxic assets that would be liquidated in a bankruptcy or regulatory takeover were, instead, shuffled from weaker to stronger institutions. Like DDT moving up the food chain, the toxic paper becomes more concentrated on the balance sheets of financial institutions.
- 2. Worst of both worlds for taxpayers:** To the degree that the government backstopped the mergers, taxpayers got responsibility for future losses but little or no authority over management decisions.

3. Weaker banking system: With three of the nation's largest banks bogged down by massive portfolios of nonperforming loans, the nation's entire banking system is weakened. The mergers increase the system's vulnerability to a depression and hamper credit creation in any subsequent recovery.

Approach #2. Government Purchases or Subsidies of Toxic Assets

This concept has various permutations:

- In the original proposal under TARP, the Treasury would use taxpayer funds to buy up toxic assets from banks, helping to remove them from their books.
- Subsequently, during the transition period following the 2008 election, there was much discussion of a "bad bank" which would serve a similar purpose, but with a more permanent structure reminiscent of the Resolution Trust Corporation, created to house the toxic paper during the S&L crisis of the 1980s.
- Most recently, in a proposal reminiscent of the Treasury's failed "Super-SIV" program of late 2007, Treasury Secretary Geithner has proposed a plan whereby taxpayers would subsidize the purchase of the banks' toxic assets by investors. Banks selling their bad assets would get a higher price than they could achieve otherwise, and investors buying the assets would get financing plus guarantees against losses. Although the idea is to avoid the astronomical expenses of a program fully funded by the government, early estimates of the cost run as high as \$1 trillion.

Dangerous Unintended Consequences

These plans come on the heels of earlier failed plans, including the TAF, the TSLF, the PDCF, and the "Super SIV," all of which have done little more than keep "zombie" financial institutions alive, even as deterioration in the marketplace continues. Despite massive and multiple government interventions, we have witnessed an 80 percent year-over-year decline in commercial mortgage originations in the fourth quarter of 2008, a 58 percent delinquency rate on mortgages that had been modified just eight months earlier, and further sharp declines in the value of toxic assets still clogging the books of the nation's largest banks.

Regardless of the plan's acronym, the benefits are uncertain, but the damage is not. In anticipation of a possibly better deal from the government, banks, which otherwise might bite the bullet and sell, instead turn down bona fide investor bids. Similarly, in anticipation of possible government guarantees against losses, private investors, who might be willing buyers, withdraw their bids and bide their time.

Banks, which might have long ago dumped their toxic assets, wind up holding them on their books. Trading volume, already thin, dries up. The market, already limping along, freezes. In the interim, as the economy slides and delinquency rates rise, bank losses continue to pile higher.

Approach #3. Nationalization

Nationalization is the hot word of the moment, but the term itself is frequently misused.

Correct usage would restrict it exclusively to a *permanent or semi-permanent shift of corporate assets from the private to the public sector*, e.g., the nationalization of Mexico's oil industry with the creation of Petróleos

Mexicanos (PEMEX), the Brazilian government's control over Banco do Brasil, America's control over its postal services, or, in the more extreme historical examples, the wholesale nationalization of private enterprises in Nazi Germany, Bolshevik USSR and post-revolutionary Cuba. Nationalization is the opposite of privatization. It is *not* a synonym for temporary government takeovers.

Incorrect usage applies the term to virtually any government actions to rehabilitate or liquidate failed companies. If this definition were to be accepted, it would have to also apply to every receivership under the auspices of a federal judge, every insurance company takeover by state insurance commissioners, and every shutdown of failed banks by the FDIC.

Intentionally or unintentionally, the politically-loaded "N" word casts a shroud of doubt over the much-feared "B" word: bankruptcy.

The dangerous unintended consequences of nationalization, correctly defined, are clear: They would undermine and stifle the nation's future growth, creating even larger, less efficient institutions.

Part VI
The Most Dangerous Unintended Consequence of All:
A Continuing Expansion of Federal Rescues Can
Severely Damage the Government's Borrowing Power

The government's most precious asset is not federal lands, military hardware or even its gold in Fort Knox. It's the power to borrow money readily in the open market, without which it would be unable to run the country's basic operations, finance the deficit, or refund maturing debt. Unfortunately, however, that borrowing power could be jeopardized by a perfect storm of forces, beginning with a ballooning budget deficit.

The budget proposal submitted to Congress by the administration on February 26, 2009, assumes a 1.2% decline in real GDP in 2009 and forecasts a \$1.75 trillion deficit for the year. However, in our view, this deficit forecast is greatly understated due to a series of flawed assumptions underlying the current budget planning process, as follows:

Flawed assumption #1. It assumes that the banking crisis will not act as a serious continuing drag on the economy.

Why it's flawed: As demonstrated in this paper, the number of institutions at risk of failure is larger than generally believed; the risks to credit markets are deeper; and the government's response, less likely to succeed.

Flawed assumption #2. Econometric GDP forecasting models are reliable tools to establish a basis for budgetary planning even in the midst of a debt crisis.

Why it's flawed: GDP models are primarily designed to forecast gradual, continuous, linear changes in the economy. They are poorly equipped to handle sudden, discontinuous, structural changes, such as those we have experienced in recent months, including the housing market collapse, the mortgage meltdown, major financial failures, credit market shutdowns, and a deep decline in equities.

Flawed assumption #3. In GDP forecasting models, the sharp declines in the U.S. economy recorded in the most recent six months are less important than the growth patterns established over a period of many years since the end of World War II.

Why it's flawed: There is abundant empirical evidence that, in September 2008, the bankruptcy of Lehman Brothers and the subsequent disruptions in global credit markets marked a break with historical patterns, ending the six-decade era of growth since World War II. Therefore, any viable GDP forecasting model must reduce its weighting for prior growth pattern and increase its weighting for the contraction in the economy since September 2008. In addition, GDP forecasting models must also consider the patterns associated with the prior depression cycle of the 1930s.

Flawed assumption #4. The Great Depression was an anomaly that will not repeat itself and therefore is irrelevant to GDP forecasting in the modern era.

Why it's flawed: Other than the 1930s Great Depression, there are no modern precedents for the current crisis. In the first three years of that cycle, GDP contracted as follows:

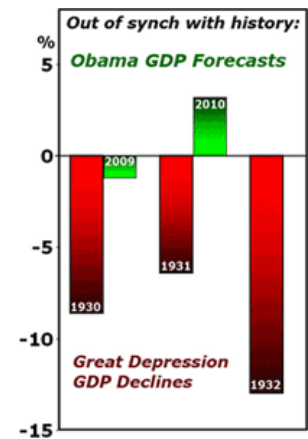
1930: -8.6 percent
1931: -6.4 percent
1932: -13.0 percent

These data points, no matter how extreme they may appear, must be considered in any objective model that seeks to forecast GDP for the period 2009-2011.

Flawed assumption #5. Thanks to a more assertive role by government, the current crisis cannot be — and will not be — as severe as the Great Depression.

Why it's flawed: To our knowledge, administration economists and budget planners have not undertaken the in-depth comparison between the most recent events and the 1930s that would be needed to make such an assumption. Moreover, a cursory comparison reveals the assumption may be incorrect:

- The 1930s depression was precipitated by a severe stock market decline and loss of wealth in 1929. The loss of wealth in this cycle so far — \$12.9 trillion — is similar.
- In the 1930s, the U.S. was a creditor nation. Today, it is the world's largest debtor nation.
- The 1930s depression was deepened and prolonged by financial collapses. This time, despite government intervention, the collapses experienced to date in this cycle may have an equal, or even greater, impact.



Flawed assumption #6. With the help of the stimulus package, the typical GDP growth pattern of prior years will reassert itself, containing the recession to a meager 1.2 percent GDP contraction in 2009, and ending the recession with a 3.2 percent GDP *expansion* in 2010.

Why it's flawed:

- For the fourth quarter of 2008, the government estimates that GDP contracted 6.2 percent, and due to a sharper-than-expected drop in construction spending, it may have to revise that figure to a 7 percent decline.
- In the first quarter of 2009, the recently-released unemployment data (651,000 jobs lost in February plus 161,000 additional job losses beyond those previously reported in prior months) indicates that the economy is contracting at a similar pace.
- Therefore, to contain the economy's contraction to a meager 1.2 percent in 2009 would require a dramatic second-half turnaround that is highly unlikely; and attempts made in mid-March 2009 by large banks and the administration to talk up hope for an early recovery seem premature.

The fact that the financial crisis so far could be similar to the equivalent period in the 1930s depression does not necessarily mean that the subsequent GDP declines will also be similar. But it does clearly imply that the

government's GDP forecasts — the meager 1.2 percent decline in 2009 and the relatively robust 3.2 percent growth in 2010 — are unrealistic.

Flawed assumption #7. With a 1.2 percent GDP decline in 2009 and 3.2 percent growth in 2010, the budget deficit will be \$1.75 trillion in the current fiscal year and will decline substantially in future years.

Why it's flawed: For the reasons cited above, it is unreasonable to assume that economists can use their traditional tools to forecast GDP and the budget deficit in this environment. Much as with the stress-testing currently proposed for banks, a common-sense approach to budgeting must assume a wider range of possible GDP scenarios, including a worst-case scenario similar to the 1930s. Even in a GDP scenario that's only half as severe as the 1930s, the federal budget deficit for 2009 and 2010 would dramatically exceed the \$1.75 trillion now forecast by the administration.

In conclusion, the combination of (a) multi-trillion federal commitments to financial bailouts plus (b) multi-trillion federal deficits would place a financing burden on the government that is both unprecedented and overwhelming.

Why Additional Trillions Needed to Finance Further Bailouts, Rescues and Deficits Could Fatally Cripple the Credit and Borrowing Power of the U.S. Government

In an environment of already-bulging federal deficits, continuing attempts by the U.S. government to provide all or most of that capital needed to bail out failing institutions can only force it to

- borrow even larger amounts in the open market,
- drive up market interest rates,
- damage its credit rating,
- jeopardize its borrowing power in the financial markets,
- make it increasingly difficult or expensive to finance its bulging deficits, and
- in a worst-case scenario, make it next to impossible to refund maturing debts.

In response to these growing concerns, America's largest creditor²⁵, the People's Republic of China, has explicitly stated doubts regarding the security of U.S. Treasury debt, to which the administration has quickly responded with assurances.²⁶



We have no doubt that, when pressed, the U.S. government will take whatever future steps are necessary to sufficiently control its finances and avoid a fatal default on its debts. However, neither the administration nor any other government can control the *perceptions* of its creditors in the marketplace. And currently, the market's perception of the U.S. government's credit is falling, as anticipation of a possible future default by the U.S. government, no matter how unlikely, is rising.

²⁵ Treasury International Capital figures show that mainland China held \$739.6 billion in U.S. Treasuries as of January 2009. Detailed figures may be obtained here: <http://www.treas.gov/tic/ticsec2.shtml#ussecs>

²⁶ "China Worried About U.S. Debt," Anthony Faiola, Washington Post, March 14, 2009, <http://www.washingtonpost.com/wp-dyn/content/article/2009/03/13/AR2009031300703.html?hpid=topnews>

Already, as an indication of this rising perception of risk, owners of U.S. government securities and other investors are flocking to purchase insurance against a possible future default by the U.S. Treasury, driving the premiums on U.S. Treasury credit default swaps to new highs.

Thus, it recently cost investors 98 basis points to buy protection against a Treasury default, up 14-fold from just 7 basis points in late 2007, or a premium cost of \$9,800 per \$1 million of U.S. debt, compared to only \$700 previously. If this premium cost becomes prohibitive, lenders will demand higher yields on U.S. Treasuries or may begin to reduce their current Treasury bond holdings, making it increasingly expensive for the U.S. Treasury to refund its maturing debts — let alone raise new funds to finance its bulging deficits.

This is evidence that, even in the absence of a depression, the credit of the U.S. government is being damaged by its assumption of trillions of dollars in direct or indirect liabilities for companies like Fannie Mae, Freddie Mac, AIG, Citigroup, and many others. In a depression, unless the U.S. government ceases to assume responsibility for these liabilities, the credit and credibility of the U.S. government can be damaged far more.

Moreover, there are other powerful factors that can make it more expensive and difficult for the U.S. Treasury to finance its rescues and bailouts:

1. The capital and liquidity of lenders.

U.S. debt is funded by individuals, domestic financial institutions and foreign governments. In a depression, each of these may suffer a decline in capital and liquidity, may have reduced funds available for investment, or may have to cash out their holdings due to other, more pressing demands.

2. The participation of government securities dealers.

The U.S. government sells its debt securities much like an auto manufacturer sells its cars. Ford, for example, rarely sells directly to the public. Instead, it uses a national network of dealers. These dealers buy the cars at auction, paying a wholesale price; hold the cars on their lots; and then mark up the price to sell them retail. Similarly, the U.S. government sells its securities at auction to a nationwide network of bond dealers who buy them wholesale, put them on their shelves, and mark them up for sale to the public.

Without the active, continuing participation of this network of private government-security dealers, the U.S. Treasury would be unable to raise the funds needed to finance its operations.

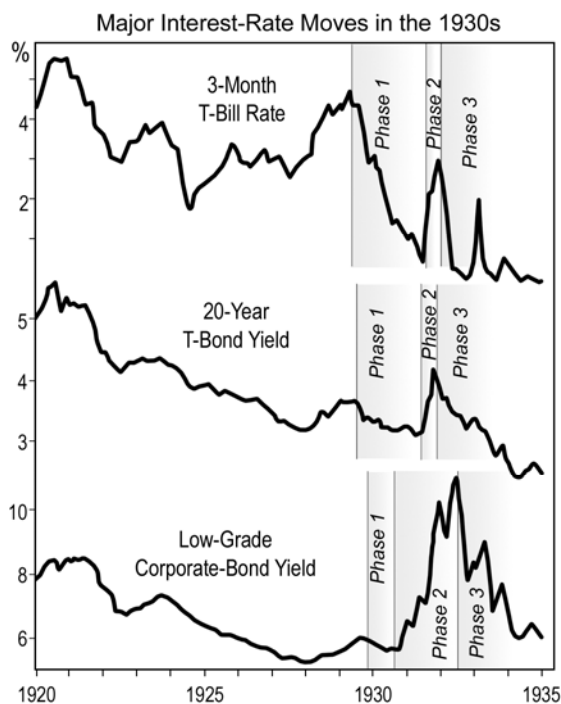
These dealers, in turn, require relatively stable prices and fluid financing to continue to exercise that function. If markets are flooded with an unusually large supply of Treasuries, if there is damage to the credit of the U.S. government, if U.S. and foreign bond buyers suffer a liquidity squeeze, or if those investors are fearful of an inflation revival, the market mechanism itself could suffer serious disruptions.

Specifically, the resulting sharp price declines in the market value of bond inventories held by dealers would threaten their capital, forcing them to withdraw from the Treasury auctions. Parallel disruptions in the interest-rate futures markets, where dealers seek to hedge their risk, would have a similar impact.

In this scenario, the dealers would cease their bidding in Treasury auctions and U.S. government would find that deficit financing is impossible at any price.

Modern history provides a precedent for precisely this situation. In early 1980, President Carter and Fed Chairman Paul Volcker were forced to impose draconian measures, including credit controls, to restore faith in the U.S. government securities markets. Although current market conditions are different due to the relative absence of inflation and inflation fears, it can certainly happen again in the current era of financial collapses, surging premiums on U.S. Treasury credit default swaps and trillion-dollar deficits.

The early 1930s also provides a precedent, although not as severe. Despite a contracting GDP and deflation — an environment in which bond prices were expected to rise and interest rates were expected to decline — they did precisely the opposite. (See the accompanying charts, derived from a 1950s edition of the Federal Reserve’s *Historical Chart Book*.)



In the 1930s, interest rates moved down, up, and then down again, in three distinct phases:

In Phase 1, all interest rates declined due to deflation.

In Phase 2, however, despite sharp GDP declines, interest rates surged unexpectedly: The 3-month Treasury-bill rate jumped six fold — from about a half percent to 3 percent; the yields on 20-year Treasury bonds surged beyond their precrash peak; and the average yield on low-grade corporate bonds exploded higher to 11 percent.

At this juncture, like today, the federal government came under increasingly intense pressure from creditors to

- reduce its federal deficit;
- limit its efforts to save failing banks; and,
- shift to a more disciplined, austere, tough-love approach.

Finally, in Phase 3, interest rates fell and mostly remained low for the balance of the decade. The author’s father, J. Irving Weiss, was a stock broker and bank analyst during that period. In his memoirs, he explained his views as follows:

“In the 1930s, I was tracking the facts and the numbers as they were being released — to figure out what might happen next. I was an analyst, and that was my job. So I remember them well.

“Years later, economists like Milton Friedman and my young friend Alan Greenspan looked back at those days to decipher what went wrong. They concluded that it was mostly the government’s fault, especially the Federal Reserve’s. They developed the theory that the next time we’re on the brink of a depression, the government can nip it in the bud simply by acting sooner and more aggressively.

“Bah! Those guys weren’t there back then. When I first went to Wall Street, Friedman was in junior high and Greenspan was in diapers.

“I saw exactly what the Fed was doing in the 1930s: They did everything in their power to try to stop the panic. They coddled the banks. They pumped in billions of dollars. But it was no use. They eventually figured out they were just throwing good money after bad.

“You didn’t have to be an economist to understand what the real problem was. It was sinking public confidence, and money didn’t buy confidence. To restore confidence would take more than just money. It would also take time.

“The true roots of the 1930s bust were in the 1920s boom, the Roaring Twenties. That’s when the Fed gave cheap money to the banks like there was no tomorrow. That’s why the banks loaned the money to the brokers, the brokers loaned it to speculators, and the speculation created the stock market bubble. That was the real cause of the crash and the depression! Not the government’s “inaction” in the 1930s!

“By 1929, our economy was a house of cards. It didn’t matter which cards we propped up or which ones we let fall. We obviously couldn’t save them all. So no matter what we did, it was going to come down anyway. The longer we denied that reality and tried to fight it, the worse it was for everyone. The sooner we accepted it, the sooner we could get started on a real recovery.”

Part VII

The “Too-Big-Too-Fail” Doctrine Has Failed

Over the past two years, the too-big-to-fail doctrine has had a track record that is both big and bad.

Mid-year 2007. Major banks in the U.S. and Europe announced multibillion losses in subprime mortgages, investors recoiled in horror, and many feared the world’s financial markets would collapse. They didn’t — but only because the U.S. Federal Reserve and European central banks intervened. The authorities injected unprecedented amounts of cash into the world’s largest banks; the credit crunch subsided, and market participants breathed a great sigh of relief. But it was a pyrrhic victory.

Early 2008. The crunch struck anew, this time in a more virulent and violent form, impacting a much wider range of players. The nation’s largest mortgage insurers, responsible for protecting lenders and investors from mortgage defaults on millions of homes, were ravaged by losses. Municipal governments and public hospitals were shocked by the failure of nearly 1,000 auctions for their bonds, causing their borrowing costs to triple and quadruple. Many low-rated corporate bonds were abandoned by investors, their prices plunging to the lowest levels in history. Hedge funds were hurt badly, with one fund, CSO Partners, losing so much money and suffering such a massive run on its assets that its manager, Citigroup, was forced to shut it down. And above all, major financial firms, at the epicenter of the crisis, were hit with losses that would soon exceed \$500 billion.

March 2008: The question asked on Wall Street was no longer “Which big firm will post the worst losses?” It was “Which big firm will be the first to go bankrupt?” The answer: Bear Stearns, one of the largest investment banks in the world. Again, the Federal Reserve intervened. Not only did they finance a giant buyout for Bear Stearns, but, for the first time in history, they also began lending hundreds of billions to any other primary broker-dealer that needed the money. Again, the crisis subsided temporarily. Again, Wall Street cheered, and the authorities won their battle. But the war continued.

Fall 2008. Despite the Fed’s special lending operations, another Wall Street firm — almost three times larger than Bear Stearns — was going down: Lehman Brothers. For the Fed chairman and Treasury secretary, it was the long-dreaded day of reckoning, the fateful moment in history that demanded a life-or-death decision regarding one of the biggest financial institutions in the world — bigger than General Motors, Ford, and Chrysler put together. Should they save it? Or should they let it fail? They let Lehman fail, and the response of global markets was immediate. Bank lending froze. Interbank borrowing costs surged. Global stock markets collapsed. Corporate bonds tanked. The entire global banking system seemed like it was coming unglued.

“I guess we made a mistake!” were, in essence, the words of admission heard at the Fed and Treasury. “Now, instead of just a bailout for Lehman, what we’re really going to need is the Mother of All Bailouts — for the entire financial system.” The U.S. government promptly complied, delivering precisely what was asked — the \$700-billion Troubled Asset Relief Program (TARP), rushed through Congress and signed into law by the president in record time.

Early 2009. To counter “continuing substantial strains in many financial markets,” the Fed announced the extension through October 30, 2009, of its existing liquidity programs that were scheduled to expire on April 30, 2009. The Board of Governors approved the extension through October 30 of the Asset-Backed Commercial Paper Money Market Mutual Fund Liquidity Facility (AMLF), the Commercial Paper Funding

Facility (CPFF), the Money Market Investor Funding Facility (MMIFF), the Primary Dealer Credit Facility (PDCF), and the Term Securities Lending Facility (TSLF).

Latest “too-big-to-fail” tally. In addition to TARP, the U.S. government has loaned, invested, or committed \$400 billion to nationalize the world’s two largest mortgage companies, Fannie Mae and Freddie Mac; over \$42 billion for the Big Three auto manufacturers; \$29 billion for Bear Stearns, \$185 billion for AIG, and \$350 billion for Citigroup; \$300 billion for the Federal Housing Administration Rescue Bill to refinance bad mortgages; \$87 billion to pay back JPMorgan Chase for bad Lehman Brothers trades; \$200 billion in loans to banks under the Federal Reserve’s Term Auction Facility (TAF); \$50 billion to support short-term corporate IOUs held by money market mutual funds; \$500 billion to rescue various credit markets; \$620 billion for industrial nations, including the Bank of Canada, Bank of England, Bank of Japan, National Bank of Denmark, European Central Bank, Bank of Norway, Reserve Bank of Australia, Bank of Sweden, and Swiss National Bank; \$120 billion in aid for emerging markets, including the central banks of Brazil, Mexico, South Korea, and Singapore; trillions to guarantee the FDIC’s new, expanded bank deposit insurance coverage from \$100,000 to \$250,000; plus trillions more for other sweeping guarantees.

The grand total of U.S. public funds spent, lent, committed or guaranteed to date: An astronomical \$11.6 trillion, and counting.

The table below summarizes the most recent details.

U.S. Government Funds Loaned, Guaranteed or Committed to Bailouts

| | Amounts (Billions) | |
|---|--------------------|-------------------|
| | Limit | Current |
| Primary Credit Discount (Original lending program for commercial banks - Fed) | \$110.74 | \$65.14 |
| Secondary Credit (Fed) | \$0.19 | \$0.00 |
| Primary dealer and others (A discount window for all primary dealers and securities firms - Fed) | \$147.00 | \$25.27 |
| Asset-Backed Commercial Paper (ABCP) Liquidity (Fed) | \$152.11 | \$12.72 |
| AIG Credit (Fed) | \$60.00 | \$37.36 |
| Net Portfolio Commercial Paper Funding (Purchases ST Debt directly from corporate issuers – Fed) | \$1,800.00 | \$248.67 |
| Net Portfolio Maiden Lane (Bear Stearns – Fed) | \$29.50 | \$28.82 |
| Maiden Lane II (AIG - Fed) | \$22.50 | \$18.82 |
| Maiden Lane III (AIG - Fed) | \$30.00 | \$24.34 |
| Term Securities Lending Facility (TSLF) (Fed) | \$250.00 | \$115.28 |
| Term Auction Facility (TAF) (Banks get loans for as many as 28 days by posting collateral - Fed) | \$900.00 | \$447.56 |
| Securities lending overnight (one-day loans to banks on collateral - Fed) | \$10.00 | \$5.59 |
| Public-Private Investment Fund (Treasury) | \$1,000.00 | \$0.00 |
| Term Asset-Backed Loan Facility (TALF) (Fed) | \$1,000.00 | \$0.00 |
| Currency Swaps/Other Assets (Fed) | \$606.00 | \$417.86 |
| Money Market Investor Funding Facility (MMIFF) (Fed) | \$540.00 | \$0.00 |
| GSE Debt Purchases (Fed/Treasury) | \$600.00 | \$33.58 |
| Citigroup Bailout Fed Portion | \$220.40 | \$0.00 |
| Bank of America Bailout (Treasury) | \$87.20 | \$0.00 |
| FDIC Liquidity Guarantees (Guarantees bank-to-bank loans) | \$1,400.00 | \$261.30 |
| Loan Guarantee to Lending Arm of GE (FDIC) | \$139.00 | \$139.00 |
| Citigroup Bailout FDIC | \$10.00 | \$0.00 |
| Bank of America Bailout FDIC | \$2.50 | \$0.00 |
| Total | \$11,623.63 | \$3,802.31 |

Data: Bloomberg, Federal Reserve, FDIC

By any measure, under any academic discipline, or any political philosophy, clearly, the too-big-to-fail doctrine has surpassed the threshold of the absurd. Former Treasury Secretary and Secretary of State Baker James Baker recently put it this way:

“Our ad hoc approach to the banking crisis has helped financial institutions conceal losses, favored shareholders over taxpayers, and protected senior bank managers from the consequences of their mistakes. Worst of all, it has crippled our credit system just at a time when the US and the world need to see it healthy.

“Many are to blame for the current situation. But we have no time for finger-pointing or partisan posturing. This crisis demands a pragmatic, comprehensive plan. We simply cannot continue to muddle through it with a Band-Aid approach.

“During the 1990s, American officials routinely urged their Japanese counterparts to kill their zombie banks before they could do more damage to Japan’s economy. Today, it would be irresponsible if we did not heed our own advice.”²⁷

But There Are Still Far LARGER Potential Demands for Bailouts

As we concluded in Part II, banks and thrifts that we believe are at risk of failure hold assets of \$5.48 trillion. And as we showed in Part III, the daisy-chain of broader systemic risks can be triggered by any number of these — or other — large failures around the globe.

Thus ...

- Although it may be argued that a *small* number of large institutions can be bailed out by the system in order to protect itself from collapse, it cannot be reasonably argued that a *large* number of large institutions can be bailed out by the system, for the simple reason that, in the aggregate, they *are* the system.
- In other words, although it may be possible to bail out individual institutions with the infusion of capital drawn from elsewhere in the system, it is *not* possible to apply a similar approach to bail out the system as a whole. Any attempt to do so begs the simple question: Where would the capital come from?

²⁷ “How Washington can prevent ‘zombie banks,’” James Baker, Financial Times, March 1, 2009, <http://www.ft.com/cms/s/0/b3f299a6-0697-11de-ab0f-000077b07658.html>

Part VIII

Recommendations for a Balanced, Sustainable Recovery

An economic depression, although traumatic, is not the end of the world. Moreover, if managed wisely, it can deliver fundamental benefits: A cleansing of excess debts, a reduction in the cost of living, and a firmer foundation for subsequent growth.

To maximize those silver-lining benefits, while minimizing the most damaging consequences, we recommend the following steps:

Step 1. The doctrine of too big to *fail* must be promptly replaced by the recognition that troubled megabanks are too big to *bail*.

Step 2. Before debating strategies and tactics, policymakers must seriously consider the fundamental, long-term *goals* of government intervention in the debt crisis. Until now, the oft-stated goal has been to prevent a national banking crisis and avoid an economic depression. However, it is now becoming increasingly apparent that the true costs of that enterprise — not only 13-digit dollar figures but potentially fatal damage to the nation's credit — are far too high.

Step 3. Replace the irrational, largely unachievable goal of jury-rigging the economic cycle, with the reasoned, readily achievable goal of rebuilding the economy's foundation in preparation for an eventual recovery.

Step 4. Switch priorities from the battles we can't win to the war we can't afford to lose: Emergency assistance for the millions most severely victimized by a depression. Until it is recognized that our economy is not unsinkable, it will not be politically possible to provide financial or infrastructural lifeboats to cover all passengers on board. However, once it's fully recognized that financial hurricanes almost inevitably come with deep depressions, the appropriate emergency preparations can be made swiftly and with relatively low cost.

Step 5. Bring into alignment (a) overarching goals, (b) long-term strategies, and (c) short-term tactics. Currently, they are in conflict: We seek to squelch each crisis and kick it down the road. We then repeat the process for each succeeding crisis, trying to resolve the debt crisis with more debts, and the dearth of thrift with still less. The undersaving, overborrowing, overspending and overspeculation that got us into trouble in the first place are fed with more of the same. Meanwhile, fiscal reforms are talked up in debates but pushed out in time. Regulatory changes are mapped out in detail, but undermined in practice.

In contrast, with reasonable, achievable and right-headed goals, theory and practice naturally come into synch. The new overarching goals:

- To guide and manage the natural depression cycle in order to reap its benefits, such as the cleansing of bad debts and a reduction in the cost of living.
- To buffer the population from its most harmful social side effects.
- To make sacrifices *today* that build a firm foundation for an economic recovery in the *future*.

Step 6. Restore tried and tested accounting principles, healthy transparency and honest reporting, adhering to the following axiomatic definitions.

- **The price is the price.** Until now, Congress, bankers and regulators have debated how to properly value the assets on the books of banks, seeking various ways to justify above-market valuations. Not surprisingly, few in the industry pushed for this approach when bubble-market prices overstated values. However, once it is established that the overarching goal is to manage — not block — natural economic cycles, it will naturally follow that regulators can guide, rather than hinder, a market-driven cleansing of bad debts.
- **A loss is a loss.** Whether an institution holds an asset or sells an asset, whether it decides to sell now or sell later, if the asset is worth less than what it was purchased for, it's a loss. Moving it around on the balance sheet or time-shifting it to a different period does not change that loss.
- **Capital is capital.** It is not goodwill, or other intangible assets that are unlikely to ever be sold. It is not tax advantages that may never be reaped. Capital is strictly the difference between assets and liabilities.
- **A failure is a failure.** If market prices mean that institutions have big losses, and if the big losses mean capital has been wiped out, then the institutions have failed. Precisely how that failure is subsequently resolved is a separate issue.

With a more sober recognition of (a) the market value of toxic assets, (b) the true losses banks have incurred, (c) the actual depletion of their capital, and (d) the large number of banks already vulnerable to failure in a depression, the next steps flow naturally.

Step 7. Abandon the endless, fruitless and largely counterproductive buyouts and bailouts in favor of traditional triage for financial institutions, as follows:

- proactively shut down the weakest institutions, no matter how large they may be;
- provide opportunities for borderline institutions to rehabilitate themselves under a strict regulatory regime and a slim diet of low-risk lending;
- give the surviving well-capitalized, liquid and prudently-managed institutions better opportunities to gain market share.

Kansas City Federal Reserve President Thomas Hoenig's broad framework, outlined in a speech earlier this month,²⁸ proposes a similar approach. Here are his recommendations, *followed by our comments in italics*.

- **Declare bankruptcy.** "First, public authorities would be directed to declare any financial institution insolvent whenever its capital level falls too low to supports its ongoing operations and the claims against it, or whenever the market loses confidence in the firm and refuses to provide funding and capital." *We agree.*
- **Apply one policy for all.** "This directive should be clearly stated and consistently adhered to for all financial institutions that are part of the intermediation process or payments system." *We agree.*

²⁸ Thomas M. Hoenig "Too Big Has Failed," Omaha, Neb., March 6, 2009, <http://www.kc.frb.org/speechbio/hoenigPDF/Omaha.03.06.09.pdf>

- **Accept the FDIC’s limitations.** “We must also recognize up front that the FDIC’s resources and other financial industry support funds may not always be sufficient for this task and that the Treasury money may also be needed.” *We agree. However, unlimited contingent liabilities that threaten the credit of the U.S. Treasury must be strictly avoided. (See Step 10 below.)*
- **Put failed banks under government receivership.** “Next, public authorities should use receivership, conservatorship, or ‘bridge bank’ powers to take over the failing institution and continue its operations under new management.” *Agreed. This must not, however, be used as an excuse to nationalize.*
- **Dispose of the bad assets.** “Following what we have done with banks, a receiver would then take out all or a portion of the bad assets and either sell the remaining operations to one or more sound financial institutions or arrange for the operations to continue on a bridge basis under new management and professional oversight.” *Agreed. However, no buying institution should be encouraged to make bad business decisions in order to sweep toxic assets under the rug.*
- **Be mindful of complex operations.** “In the case of larger institutions with complex operations, such bridge operations would need to continue until a plan can be carried out for cleaning up and restructuring the firm and then reprivatizing it.” *Agreed. But an expected chain reaction of losses or failures, such as in the AIG rescue, is no excuse for perpetuating complex operations. The counterparties in any broken trades must share the losses in accordance with the risks they assumed.*
- **Let shareholders take their lumps.** “Shareholders would be forced to bear the full risk of the positions they have taken and suffer the resulting losses. The newly restructured institution would continue the essential services and operations of the failing firm.” *Agreed, but such operations must be restricted to those that are essential for the infrastructure of financial transactions.*
- **Follow the natural hierarchy of claims.** “All existing obligations would be addressed and dealt with according to whatever priority is set up for handling claims. This could go so far as providing 100 percent guarantees to all liabilities, or, alternatively, it could include resolving short-term claims expeditiously and, in the case of uninsured claims, giving access to maturing funds with the potential for haircuts depending on expected recoveries, any collateral protection and likely market impact.” *Agreed. However, 100 percent guarantees should be strictly limited.*

Step 8. Seriously consider breaking up megabanks, following the model of the Ma Bell breakup of January 1, 1984. At that time, AT&T was split into seven independent Regional Bell Operating Companies as part of an antitrust lawsuit settlement with the U.S. government, and we believe something similar would be appropriate today.²⁹

²⁹ Christopher Whalen, co-founder and managing director of Institutional Risk Analytics in Torrance, Calif. explains it this way: “Breaking up larger institutions such as Citigroup, Inc. and JPMorgan Chase & Co. may be the best course for industry in terms of competition, safety and soundness, and most important, reviving credit availability to the economy.” HousingWire Magazine, Volume 2, Issue 1, January/February 2009.

Step 9. Ward off disintermediation with consumer-friendly education and continuing information. The FDIC and other banking regulators must recognize that a shift to safety by consumers in response to true underlying weaknesses of individual banks is not irrational.

It is rational; and although rational behavior may be disruptive, it is not necessarily destructive. Although it may harm individual banks in the short run, it does not necessarily harm the banking system in the long run. Quite the contrary, when consumers can discriminate rationally between safe and unsafe institutions, and when they can shift their funds freely to stronger hands, they naturally strengthen the banking system. They punish banks that have made imprudent decisions, while rewarding those that are more worthy of their trust. They fulfill a role similar to the traditional role of banking regulators whose overriding objective is — or should be — to restrict or shut down individual weak banks for the sake of fortifying the system as a whole.

To assist consumers in that role, we recommend the regulators continually release their CAMELS or similar ratings for each institution for which adequate data is reported. Contrary to the prevailing official view, although the release of negative ratings may have a short-term negative impact on some institutions, the transparency will help build greater public confidence in the banking system as a whole.

Step 10. Pass new legislation to reverse the expansion of FDIC insurance coverage, restoring the prior limits of \$100,000 for both individual deposits and business checking accounts.

Step 11. Prepare the public for the worst: Research and publish worst-case depression scenarios for the banking system, the housing market, and the economy. Almost invariably, a clear vision of dark clouds is healthier than wanton fear of the unknown.

Commercial and Savings Banks Rated D+ (Weak) or Lower

| Bank Name | City | State | TheStreet.com | Total Assets |
|------------------------------------|----------------|-------|---------------------------------------|--------------|
| | | | Rating (Based on Sep 2008 Data) | |
| 1st Advantage Bank | St Peters | MO | D+ | \$126,262 |
| 1st Centennial Bank | Redlands | CA | E | \$797,959 |
| 1st Financial Bank | Overland Park | KS | D- | \$132,562 |
| 1st National Bank of South Florida | Homestead | FL | D+ | \$346,201 |
| 1st Regions Bank | Andover | MN | D+ | \$82,733 |
| 1st State Bank | Saginaw | MI | D+ | \$137,981 |
| 1st United Bank | Boca Raton | FL | D+ | \$618,037 |
| AB&T National Bank | Dothan | AL | D | \$55,128 |
| ACB Bank | Cherokee | OK | D- | \$52,739 |
| Access Bank | Champlin | MN | E | \$38,301 |
| Adams Co-operative Bank | Adams | MA | D+ | \$204,158 |
| Adams National Bank | Washington | DC | D+ | \$331,423 |
| Advantage Bank | Loveland | CO | D | \$426,541 |
| Advantage Bank | Cambridge | OH | D+ | \$1,001,424 |
| Affinity Bank | Ventura | CA | D- | \$1,245,142 |
| Affinity Bank of Pennsylvania | Wyomissing | PA | D+ | \$134,864 |
| Albany Bank & Trust Company NA | Albany | GA | D | \$136,413 |
| Albina Community Bank | Portland | OR | D- | \$213,506 |
| Alden State Bank | Alden | MI | D | \$175,962 |
| All American Bank | Des Plaines | IL | D | \$25,082 |
| Allegiance Bank of NA | Bala Cynwyd | PA | D- | \$161,695 |
| Allegiance Community Bank | S Orange | NJ | D | \$110,089 |
| Allegiance Community Bank | Tinley Park | IL | D+ | \$181,028 |
| Alliance Bank | Lake City | MN | D | \$714,662 |
| Alliance Bank | Cape Girardeau | MO | D- | \$121,570 |
| Alliance Bank | Culver City | CA | E- | \$1,113,361 |
| Alliance Bank Central Texas | Waco | TX | D+ | \$97,916 |
| Alliance Bank Corporation | Fairfax | VA | D- | \$572,102 |
| Alliance Banking Company | Winchester | KY | E+ | \$57,295 |
| Alliant Bank | Sedgwick | KS | E- | \$15,040 |
| Allied First Bank Savings Bank | Oswego | IL | D- | \$158,384 |
| Almena State Bank | Almena | KS | D- | \$16,883 |
| Alta Vista State Bank | Alta Vista | KS | D+ | \$18,369 |
| Amboy Bank | Old Bridge | NJ | D- | \$2,583,468 |
| Amcore Bank NA | Rockford | IL | D- | \$5,036,230 |
| America West Bank | Layton | UT | D- | \$299,424 |
| American Bank | St Paul | MN | D- | \$668,223 |
| American Bank | Baxter Springs | KS | D+ | \$120,637 |
| American Bank & Trust Company | Livingston | TN | E+ | \$92,893 |
| American Bank North | Nashwauk | MN | D+ | \$634,483 |

Appendix A: Commercial and Savings Banks Rated D+ (Weak) or Lower

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|-------------------------------------|-----------------|--------------|--|---------------------|
| American Bank of Commerce | Wolfforth | TX | D | \$692,791 |
| American Bank of Missouri | Wellsville | MO | D+ | \$113,258 |
| American Enterprise Bank | Buffalo Grove | IL | D | \$390,928 |
| American Enterprise Bank of Florida | Jacksonville | FL | D | \$206,142 |
| American Founders Bank Inc | Frankfort | KY | D- | \$523,071 |
| American Marine Bank | Bainbridge Isld | WA | D+ | \$405,738 |
| American Metro Bank | Chicago | IL | E- | \$90,856 |
| American National Bank | Beaver Dam | WI | D | \$117,022 |
| American National Bank of Minnesota | Baxter | MN | D+ | \$283,986 |
| American Patriot Bank | Greeneville | TN | D | \$120,321 |
| American Premier Bank | Arcadia | CA | D+ | \$81,126 |
| American Southern Bank | Roswell | GA | E+ | \$110,070 |
| American State Bank | Tulsa | OK | E- | \$10,617 |
| American Trust & Savings Bank | Lowden | IA | D | \$31,121 |
| American Trust Bank | Roswell | GA | D- | \$261,928 |
| American United Bank | Lawrenceville | GA | D- | \$118,737 |
| Americana Community Bank | Sleepy Eye | MN | E | \$183,608 |
| AmericanFirst Bank | Clermont | FL | D- | \$93,827 |
| AmericanWest Bank | Spokane | WA | E+ | \$1,904,207 |
| Americasbank | Towson | MD | E- | \$145,859 |
| Ames Community Bank | Ames | IA | D+ | \$184,757 |
| Anadarko Bank & Trust Company | Anadarko | OK | D- | \$63,575 |
| Anchor Commercial Bank | Juno Beach | FL | D+ | \$150,701 |
| Anchor Mutual Savings Bank | Aberdeen | WA | D | \$653,590 |
| Anchor State Bank | Anchor | IL | D | \$13,968 |
| Appalachian Community Bank | Ellijay | GA | D+ | \$1,102,854 |
| Apple Valley Bank & Trust Company | Cheshire | CT | E+ | \$81,394 |
| Archer Bank | Chicago | IL | D | \$526,380 |
| Arcola Homestead Savings Bank | Arcola | IL | D+ | \$14,834 |
| Arrowhead Community Bank | Glendale | AZ | D+ | \$80,943 |
| Artisans Bank | Wilmington | DE | D+ | \$632,846 |
| Asian Bank | Philadelphia | PA | E- | \$87,612 |
| Atlanta Business Bank | Atlanta | GA | D- | \$395,649 |
| Atlantic Central Bankers Bank | Camp Hill | PA | D+ | \$580,933 |
| Atlantic Community Bank | Bluffton | SC | D+ | \$95,036 |
| Audubon Savings Bank | Audubon | NJ | D+ | \$189,426 |
| Austin Bank of Chicago | Chicago | IL | D+ | \$308,866 |
| AVB Bank | Broken Arrow | OK | D+ | \$258,011 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|-------------------------------------|-----------------|--------------|--|---------------------|
| Avenue Bank | Nashville | TN | D | \$399,011 |
| Avidia Bank | Hudson | MA | D | \$939,313 |
| AztecAmerica Bank | Berwyn | IL | D- | \$72,387 |
| Badger State Bank | Cassville | WI | D+ | \$104,748 |
| Banco Popular de Puerto Rico | San Juan | PR | D | \$25,522,000 |
| Banco Popular North America | New York | NY | D | \$12,440,891 |
| Banco Santander Puerto Rico Bank | San Juan | PR | D | \$7,724,708 |
| Bank | Weatherford | TX | D- | \$77,091 |
| Bank 1440 | Phoenix | AZ | D | \$45,017 |
| Bank Forward | Hannaford | ND | D+ | \$458,913 |
| Bank of Alpena | Alpena | MI | D+ | \$80,938 |
| Bank of American Fork | American Fork | UT | D+ | \$877,839 |
| Bank of Anderson NA | Anderson | SC | D | \$135,820 |
| Bank of Auburn Hills | Auburn Hills | MI | D+ | \$43,868 |
| Bank of Bartlett | Bartlett | TN | D | \$482,066 |
| Bank of Belton | Belton | MO | D- | \$53,840 |
| Bank of Bennington | Bennington | NE | D- | \$52,361 |
| Bank of Blue Valley | Overland Park | KS | D- | \$800,974 |
| Bank of Bonifay | Bonifay | FL | E+ | \$246,218 |
| Bank of Bozeman | Bozeman | MT | D- | \$78,627 |
| Bank of Cashton | Cashton | WI | D | \$51,647 |
| Bank of Chestnut | Chestnut | IL | D | \$16,178 |
| Bank of Choice | Arvada | CO | D- | \$1,179,903 |
| Bank of Clark County | Vancouver | WA | D | \$441,085 |
| Bank of Clarks | Clarks | NE | D | \$35,526 |
| Bank of Commerce | Wood Dale | IL | D- | \$245,948 |
| Bank of Commerce | Sarasota | FL | D- | \$350,917 |
| Bank of Commerce | Chelsea | OK | D+ | \$160,637 |
| Bank of Commerce | Chouteau | OK | D+ | \$32,253 |
| Bank of Commerce & Trust Company | Wellington | KS | D- | \$46,644 |
| Bank of Doniphan | Doniphan | NE | E+ | \$88,991 |
| Bank of East Asia USA NA | New York | NY | D- | \$689,330 |
| Bank of Elk River | Elk River | MN | D+ | \$468,807 |
| Bank of Ellijay | Ellijay | GA | D- | \$170,751 |
| Bank of Elmwood | Racine | WI | E+ | \$349,943 |
| Bank of Fairport | Maysville | MO | D+ | \$20,659 |
| Bank of Fayetteville | Fayetteville | AR | D | \$495,622 |
| Bank of Florida - Southeast | Fort Lauderdale | FL | D+ | \$538,923 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------------------|---------------|--------------|--|---------------------|
| Bank of Florida - Tampa Bay | Tampa | FL | D+ | \$255,783 |
| Bank of Florida-Southwest | Naples | FL | D- | \$747,178 |
| Bank of Granite | Granite Falls | NC | D- | \$1,136,770 |
| Bank of Greensburg | Greensburg | LA | D | \$95,819 |
| Bank of Harlan | Harlan | KY | D+ | \$123,969 |
| Bank of Hiawassee | Hiawassee | GA | D- | \$436,349 |
| Bank of Illinois | Normal | IL | E+ | \$238,907 |
| Bank of Indiana, NA | Dana | IN | D- | \$64,454 |
| Bank of Jackson County | Graceville | FL | D | \$38,537 |
| Bank of Lake Mills | Lake Mills | WI | D+ | \$161,860 |
| Bank of Leeton | Leeton | MO | E- | \$25,594 |
| Bank of Lenox | Lenox | GA | E- | \$38,453 |
| Bank of Lincolnwood | Lincolnwood | IL | D- | \$221,208 |
| Bank of Lindsay | Lindsay | NE | D+ | \$34,832 |
| Bank of Macks Creek | Macks Creek | MO | E | \$29,285 |
| Bank of Miami, National Association | Coral Gables | FL | D | \$717,831 |
| Bank of Naples | Naples | FL | D+ | \$157,103 |
| Bank of New Madrid | New Madrid | MO | D+ | \$85,547 |
| Bank of North Georgia | Alpharetta | GA | D+ | \$6,270,436 |
| Bank of Otterville | Otterville | MO | D+ | \$41,073 |
| Bank of Palatine | Palatine | IL | D+ | \$55,693 |
| Bank of Paxton | Paxton | NE | D+ | \$17,154 |
| Bank of Shorewood | Shorewood | IL | D- | \$140,610 |
| Bank of Soperton | Soperton | GA | D- | \$48,388 |
| Bank of Stapleton | Stapleton | NE | D+ | \$19,808 |
| Bank of the Bluegrass & Trust Company | Lexington | KY | D | \$237,934 |
| Bank of the Carolinas | Mocksville | NC | D | \$563,042 |
| Bank of the Cascades | Bend | OR | D- | \$2,374,394 |
| Bank of the Prairie | Olathe | KS | D+ | \$120,541 |
| Bank of Venice | Venice | FL | D+ | \$91,829 |
| Bank of Virginia | Midlothian | VA | D+ | \$203,712 |
| Bank of Wausau | Wausau | WI | D+ | \$84,033 |
| Bank of Westminster | Westminster | SC | D+ | \$29,707 |
| Bank of Wyandotte | Wyandotte | OK | D | \$12,254 |
| Bank of Wyoming | Thermopolis | WY | D- | \$118,376 |
| Bank Trust | Mobile | AL | D+ | \$2,088,839 |
| BankCherokee | St Paul | MN | D- | \$239,348 |
| BankEast | Knoxville | TN | D- | \$368,266 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------------------|-----------------|--------------|--|---------------------|
| Bankfirst | Sioux Falls | SD | D- | \$294,800 |
| Bankhaven | Haven | KS | E | \$24,091 |
| Banner Bank | Walla Walla | WA | D+ | \$4,396,379 |
| Baraboo National Bank | Baraboo | WI | D- | \$707,309 |
| Barclays Bank Delaware | Wilmington | DE | D+ | \$12,418,273 |
| Barnes Banking Company | Kaysville | UT | D | \$970,277 |
| Bartow County Bank | Cartersville | GA | D | \$419,398 |
| Barwick Banking Company | Barwick | GA | D+ | \$13,550 |
| Bay National Bank | Lutherville | MD | E+ | \$270,896 |
| Bay Port State Bank | Bay Port | MI | D+ | \$68,984 |
| Baylake Bank | Sturgeon Bay | WI | D | \$1,064,476 |
| Baytree National Bank & Trust Company | Lake Forest | IL | E | \$276,074 |
| BBVA Bancomer USA | Diamond Bar | CA | D+ | \$129,666 |
| BC National Banks | Butler | MO | D | \$93,433 |
| Beach Community Bank | Fort Walton Bch | FL | D- | \$812,681 |
| Beach First National Bank | Myrtle Beach | SC | D+ | \$658,614 |
| Beardstown Savings Bank | Beardstown | IL | D- | \$47,075 |
| Belmont Bank & Trust Company | Chicago | IL | D+ | \$128,868 |
| Benchmark Bank | Plano | TX | D | \$210,685 |
| Benchmark Bank | Aurora | IL | D- | \$222,708 |
| Berkshire Bank | Wyomissing | PA | D- | \$131,793 |
| Berkshire Bank | New York | NY | E- | \$902,619 |
| Biltmore Bank of Arizona | Phoenix | AZ | D+ | \$235,083 |
| Bison State Bank | Bison | KS | D+ | \$8,364 |
| Blaine State Bank | Blaine | MN | D+ | \$28,849 |
| Bloomfield State Bank | Bloomfield | IN | D+ | \$440,602 |
| Blue Ridge Bank & Trust Company | Independence | MO | D+ | \$466,625 |
| Blue Ridge Savings Bank | Asheville | NC | D- | \$294,286 |
| BN Bank, NA | Fort Lee | NJ | D- | \$315,577 |
| Bonanza Valley State Bank | Brooten | MN | D+ | \$41,678 |
| Border State Bank | Greenbush | MN | D | \$386,659 |
| Border Trust Company | Augusta | ME | E+ | \$92,099 |
| Borrego Springs Bank NA | La Mesa | CA | D | \$118,793 |
| BPD Bank | New York | NY | D | \$595,919 |
| Bramble Savings Bank | Milford | OH | E | \$49,928 |
| Brazos Valley Bank NA | College Station | TX | D | \$124,639 |
| Bremen Bank & Trust Company | St Louis | MO | D+ | \$248,728 |
| Brickwell Community Bank | Woodbury | MN | E- | \$85,233 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|-----------------------------------|-----------------|--------------|--|---------------------|
| Brickyard Bank | Lincolnwood | IL | E | \$185,926 |
| Bridgeview Bank Group | Bridgeview | IL | D+ | \$1,506,654 |
| Bridgewater Bank | Bloomington | MN | D+ | \$319,295 |
| Brighton Bank | Brighton | TN | D+ | \$80,144 |
| Broadway Bank | Chicago | IL | D- | \$1,198,828 |
| Brush Country Bank | Freer | TX | D+ | \$39,856 |
| Buckeye Community Bank | Lorain | OH | D+ | \$155,402 |
| Buckhead Community Bank | Atlanta | GA | D- | \$936,623 |
| Builders Bank | Chicago | IL | D- | \$512,852 |
| Busey Bank, National Association | Fort Myers | FL | D+ | \$452,416 |
| Business Bank | Burlington | WA | D+ | \$125,811 |
| Business Bank of St Louis | Clayton | MO | D | \$536,619 |
| Butler Bank | Lowell | MA | E+ | \$333,725 |
| California Business Bank | Los Angeles | CA | D | \$106,718 |
| California National Bank | Los Angeles | CA | D- | \$6,309,929 |
| Canton State Bank | Canton | MO | D+ | \$31,284 |
| Canton State Bank | Canton | MN | D+ | \$27,947 |
| Canyon National Bank | Palm Springs | CA | D | \$297,095 |
| Cape Fear Bank | Wilmington | NC | E+ | \$473,463 |
| Capital Bank | Fort Oglethorpe | GA | D+ | \$142,686 |
| Capitalbank | Greenwood | SC | D | \$788,678 |
| CapitalSouth Bank | Birmingham | AL | E | \$663,380 |
| Capitol City Bank & Trust Company | Atlanta | GA | D- | \$302,107 |
| Capitol National Bank | Lansing | MI | D+ | \$248,179 |
| Carney State Bank | Carney | OK | D | \$16,948 |
| Carolina Commerce Bank | Gastonia | NC | D+ | \$104,090 |
| Carolina First Bank | Greenville | SC | D+ | \$13,568,284 |
| Carson River Community Bank | Carson City | NV | D | \$46,283 |
| Carver State Bank | Savannah | GA | D- | \$41,794 |
| Castle Bank & Trust Company | Meriden | CT | D- | \$72,520 |
| Castle Rock Bank | Castle Rock | CO | D+ | \$125,417 |
| Cecil Bank | Elkton | MD | D | \$491,242 |
| Cedar Rapids State Bank | Cedar Rapids | NE | D | \$25,805 |
| Cedarstone Bank | Lebanon | TN | D- | \$147,802 |
| Centennial Bank | Ogden | UT | E+ | \$215,322 |
| Centerbank | Milford | OH | E- | \$92,235 |
| CenterBank of Jacksonville NA | Jacksonville | FL | E- | \$199,461 |
| Central Bank | Russiaville | IN | D | \$58,682 |

Appendix A: Commercial and Savings Banks Rated D+ (Weak) or Lower

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|--|-----------------|--------------|--|---------------------|
| Central Bank Illinois | Fulton | IL | D+ | \$361,420 |
| Central Co-operative Bank | Somerville | MA | E+ | \$551,644 |
| Central Illinois Bank | Champaign | IL | D | \$487,771 |
| Central National Bank & Trust of Enid | Enid | OK | D | \$529,549 |
| Central Pacific Bank | Honolulu | HI | D | \$5,422,926 |
| Central Progressive Bank | Lacombe | LA | E+ | \$437,421 |
| Centrebank | Veedersburg | IN | D | \$51,754 |
| Centric Bank NA | Harrisburg | PA | D | \$125,451 |
| Centrust Bank, NA | Deerfield | IL | D | \$130,772 |
| Century Bank of Florida | Tampa | FL | D+ | \$84,399 |
| Century Bank of Kentucky | Lawrenceburg | KY | D+ | \$130,808 |
| Century Security Bank | Duluth | GA | D- | \$117,602 |
| Chambers Bank | Danville | AR | D+ | \$707,182 |
| Champion Bank | Parker | CO | D- | \$93,949 |
| Champion Bank | St Louis | MO | E- | \$234,061 |
| Charter National Bank & Trust Company | Hoffman Estates | IL | D | \$124,061 |
| Cherokee Bank NA | Canton | GA | D | \$197,902 |
| Chesapeake Bank & Trust Company | Chestertown | MD | D+ | \$89,229 |
| Chestatee State Bank | Dawsonville | GA | D- | \$269,774 |
| Cheyenne State Bank | Cheyenne | WY | D+ | \$37,410 |
| Chicago Community Bank | Chicago | IL | D | \$322,664 |
| ChinaTrust Bank USA | Torrance | CA | D- | \$2,564,308 |
| ChoiceOne Bank | Sparta | MI | D+ | \$460,219 |
| Citizens Bank | New Tazewell | TN | D | \$142,174 |
| Citizens Bank | Rogersville | MO | D- | \$59,183 |
| Citizens Bank | Chatsworth | IL | D+ | \$47,080 |
| Citizens Bank & Trust Company Chicago | Chicago | IL | E- | \$84,788 |
| Citizens Bank & Trust Company of Jackson | Jackson | KY | D+ | \$107,981 |
| Citizens Bank of De Graff | De Graff | OH | D | \$28,045 |
| Citizens Bank of Edina | Edina | MO | D+ | \$70,375 |
| Citizens Bank of Newburg | Rolla | MO | D | \$203,719 |
| Citizens Bank of Northern California | Nevada City | CA | D | \$372,202 |
| Citizens Bank of Weir | Weir | KS | E+ | \$8,357 |
| Citizens Community Bank | Ridgewood | NJ | E- | \$44,296 |
| Citizens Community Bank Illinois | Berwyn | IL | D | \$231,025 |
| Citizens First Savings Bank | Port Huron | MI | E+ | \$1,981,370 |
| Citizens First State Bank Walnut | Walnut | IL | D+ | \$61,219 |
| Citizens Independent Bank | St Louis Park | MN | D | \$304,465 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------------------|------------------|--------------|--|---------------------|
| Citizens National Bank | Macomb | IL | E | \$445,660 |
| Citizens National Bank of Chillicothe | Chillicothe | OH | D+ | \$148,202 |
| Citizens National Bank Springfield | Springfield | MO | D+ | \$352,958 |
| Citizens State Bank | Kelliher | MN | D | \$15,291 |
| Citizens State Bank | New Baltimore | MI | D- | \$200,690 |
| Citizens State Bank | Hudson | WI | D- | \$191,590 |
| Citizens State Bank | Cropsey | IL | D- | \$36,574 |
| Citizens State Bank | Shakopee | MN | D- | \$23,584 |
| Citizens State Bank | Anton | TX | D+ | \$29,081 |
| Citizens State Bank | Perry | FL | D+ | \$75,309 |
| Citizens State Bank | Lankin | ND | E | \$36,604 |
| Citizens State Bank | Woodville | TX | E- | \$119,662 |
| Citizens State Bank of Clayton | Clayton | WI | D+ | \$66,982 |
| Citizens Trust Bank | Atlanta | GA | D- | \$347,751 |
| City Bank | Lynnwood | WA | D | \$1,351,344 |
| City Bank | Lubbock | TX | D+ | \$1,863,661 |
| City Bank & Trust Company | Lincoln | NE | D+ | \$275,316 |
| City National Bank of Greeley | Greeley Center | NE | D+ | \$19,789 |
| City National Bank of New Jersey | Newark | NJ | D+ | \$494,390 |
| City State Bank | Central City | IA | D- | \$86,644 |
| City State Bank of Palacios | Palacios | TX | D+ | \$43,627 |
| Clarkston State Bank | Clarkston | MI | E | \$135,418 |
| Claxton Bank | Claxton | GA | D+ | \$99,022 |
| CNLBank | Orlando | FL | D+ | \$1,222,041 |
| Coast National Bank | San Luis Obispo | CA | D- | \$186,287 |
| Coastal Bank | Savannah | GA | D- | \$442,610 |
| Coastal Community Bank | Apalachicola | FL | D- | \$360,589 |
| CoastalStates Bank | Hilton Head Isld | SC | D+ | \$394,665 |
| Coatesville Savings Bank | Coatesville | PA | D+ | \$239,134 |
| Cole Taylor Bank | Chicago | IL | D- | \$4,378,470 |
| College Savings Bank | Princeton | NJ | D- | \$620,870 |
| Colorado East Bank Bank & Trust | Lamar | CO | D+ | \$799,127 |
| Colorado Mountain Bank | Westcliffe | CO | D+ | \$85,585 |
| Colorado National Bank | Colorado Springs | CO | D | \$123,508 |
| Colorado Valley Bank SSB | La Grange | TX | D | \$29,025 |
| Columbia River Bank | The Dalles | OR | E+ | \$1,121,497 |
| Columbia Savings Bank | Cincinnati | OH | D- | \$61,257 |
| Columbus Community Bank | Columbus | GA | D | \$72,136 |

Appendix A: Commercial and Savings Banks Rated D+ (Weak) or Lower

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|--------------------------------------|----------------|--------------|--|---------------------|
| Commerce Bank | Geneva | MN | D | \$207,903 |
| Commerce Bank of Southwest Florida | Fort Myers | FL | E | \$77,381 |
| Commercial Bank | De Kalb | MS | D | \$159,011 |
| Commercial Bank | Bassett | NE | E+ | \$31,661 |
| Commercial Savings Bank | Upper Sandusky | OH | D+ | \$259,869 |
| Commercial State Bank | Waterloo | IL | D- | \$113,309 |
| Commercial State Bank El Campo | El Campo | TX | D | \$144,012 |
| Community Bank Missouri | Richmond | MO | D+ | \$65,742 |
| Community Bank | Alton | IA | D | \$41,073 |
| Community Bank | Alma | NE | D | \$52,309 |
| Community Bank | Austin | MN | D | \$54,383 |
| Community Bank | Noblesville | IN | D+ | \$236,030 |
| Community Bank | Glen Ellyn | IL | D+ | \$293,492 |
| Community Bank & Trust Company | Sheboygan | WI | D+ | \$673,583 |
| Community Bank Central Wisconsin | Colby | WI | D | \$137,771 |
| Community Bank Lemont | Lemont | IL | E- | \$93,550 |
| Community Bank Mass. Co-Op Bank | Brockton | MA | D+ | \$405,134 |
| Community Bank Oak Park River Forest | Oak Park | IL | D | \$345,030 |
| Community Bank of Arizona | Phoenix | AZ | D | \$161,391 |
| Community Bank of Cape Coral | Cape Coral | FL | D- | \$101,232 |
| Community Bank of Manatee | Bradenton | FL | D- | \$272,509 |
| Community Bank of Nevada | Las Vegas | NV | D- | \$1,761,933 |
| Community Bank of Rockmart | Rockmart | GA | E+ | \$71,966 |
| Community Bank of Shell Knob | Shell Knob | MO | D- | \$11,611 |
| Community Bank of The Bay | Oakland | CA | D | \$68,871 |
| Community Bank of the South | Smyrna | GA | D- | \$407,974 |
| Community Bank of West Georgia | Villa Rica | GA | D- | \$203,107 |
| Community Bank Plymouth | Plymouth | MN | D | \$71,244 |
| Community Bank, Destin | Miramar Beach | FL | D | \$46,121 |
| Community Banks Northern California | Tracy | CA | D- | \$187,565 |
| Community Bank-The Cumberland | Jamestown | TN | D+ | \$125,708 |
| Community Business Bank | W Sacramento | CA | D | \$129,395 |
| Community Capital Bank | Jonesboro | GA | E+ | \$185,350 |
| Community Central Bank | Mt Clemens | MI | D- | \$554,415 |
| Community Commerce Bank | Los Angeles | CA | D+ | \$393,077 |
| Community First Bank | Boscobel | WI | D+ | \$249,464 |
| Community First Bank | Prineville | OR | E+ | \$211,581 |
| Community First Bank-Chicago | Chicago | IL | D- | \$63,389 |

Appendix A: Commercial and Savings Banks Rated D+ (Weak) or Lower

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---|-----------------|--------------|--|---------------------|
| Community National Bank | N Branch | MN | D- | \$56,379 |
| Community National Bank | Waterloo | IA | D- | \$250,875 |
| Community National Bank | Bartow | FL | D+ | \$90,896 |
| Community National Bank | Topeka | KS | D+ | \$91,284 |
| Community National Bank | Great Neck | NY | D+ | \$340,395 |
| Community National Bank | Franklin | OH | E+ | \$106,360 |
| Community National Bank of the Lakeway | Morristown | TN | D+ | \$118,574 |
| Community National Bank Sarasota County | Venice | FL | E+ | \$99,993 |
| Community Shores Bank | Muskegon | MI | D+ | \$255,642 |
| Community South Bank | Parsons | TN | D+ | \$715,302 |
| Community State Bank | Austin | TX | D | \$28,903 |
| Community State Bank | St Charles | MI | D+ | \$186,958 |
| Community State Bank NA | Ankeny | IA | D | \$651,911 |
| Community State Bank Rock Falls | Rock Falls | IL | D+ | \$177,584 |
| Community West Bank | Goleta | CA | D | \$656,886 |
| Communityone Bank, NA | Asheboro | NC | D+ | \$2,099,191 |
| Community's Bank | Bridgeport | CT | D | \$55,416 |
| CommunitySouth Bank & Trust | Easley | SC | D | \$388,469 |
| Compass Bank | Birmingham | AL | D+ | \$62,251,283 |
| Concord Bank | St Louis | MO | D+ | \$190,853 |
| Concorde Bank | Blomkest | MN | D | \$45,453 |
| Conestoga Bank | Chester Springs | PA | D | \$703,332 |
| Congaree State Bank | W Columbia | SC | D | \$131,799 |
| Connecticut Bank & Trust Company | Hartford | CT | D- | \$225,078 |
| Cooperative Bank | Wilmington | NC | D- | \$974,556 |
| Copper Star Bank | Scottsdale | AZ | D+ | \$276,017 |
| Corn Belt Bank & Trust Company | Pittsfield | IL | E- | \$260,201 |
| Cornerstone Bank | Moorestown | NJ | D- | \$247,563 |
| Cornerstone Community Bank | St Petersburg | FL | D | \$321,558 |
| Cortez Community Bank | Brooksville | FL | D | \$77,766 |
| Corus Bank NA | Chicago | IL | D- | \$8,387,948 |
| Cottonport Bank | Cottonport | LA | D+ | \$240,444 |
| County Bank | Merced | CA | E- | \$1,711,552 |
| Covenant Bank | Chicago | IL | D | \$57,452 |
| Covenant Bank | Leeds | AL | D | \$107,925 |
| Covenant Bank & Trust Company | Rock Spring | GA | E+ | \$110,861 |
| Cowlitz Bank | Longview | WA | D+ | \$586,479 |
| CrediCard National Bank | Tucson | AZ | D+ | \$15,897 |

Appendix A: Commercial and Savings Banks Rated D+ (Weak) or Lower

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|--------------------------------------|----------------|--------------|--|---------------------|
| Creekside Bank | Woodstock | GA | D | \$109,598 |
| Crescent Bank & Trust | New Orleans | LA | D+ | \$651,188 |
| Crescent Bank & Trust Company | Jasper | GA | D | \$1,044,442 |
| Currie State Bank | Currie | MN | E- | \$49,863 |
| Dairyland State Bank | Bruce | WI | D | \$87,257 |
| Darby Bank & Trust Company | Vidalia | GA | D+ | \$784,900 |
| Darien Rowayton Bank | Darien | CT | D+ | \$99,363 |
| Davison State Bank | Davison | MI | D- | \$46,062 |
| De Witt State Bank | De Witt | NE | D+ | \$38,547 |
| Dean Co-operative Bank | Franklin | MA | D+ | \$223,503 |
| Delaware County Bank & Trust Company | Lewis Center | OH | D+ | \$713,755 |
| Delaware Place Bank | Chicago | IL | D+ | \$294,078 |
| Delta Trust & Bank | Parkdale | AR | D+ | \$242,810 |
| Desert Commercial Bank | Palm Desert | CA | D- | \$148,416 |
| Desert Hills Bank | Phoenix | AZ | D- | \$531,592 |
| DeSoto County Bank | Horn Lake | MS | D | \$47,882 |
| Detroit Commerce Bank | Detroit | MI | D+ | \$101,169 |
| Discovery Bank | San Marcos | CA | D- | \$171,266 |
| Doral Bank Puerto Rico | San Juan | PR | D- | \$9,188,422 |
| Douglas County Bank | Douglasville | GA | D | \$391,391 |
| Drake Bank | St Paul | MN | D+ | \$84,123 |
| DuPage National Bank | W Chicago | IL | D | \$95,536 |
| Durden Banking Company, Inc | Twin City | GA | D+ | \$162,139 |
| Eagle Bank | Jarrell | TX | D+ | \$18,032 |
| Eagle Community Bank | Maple Grove | MN | D- | \$34,222 |
| Eagle Valley Bank NA | St Croix Falls | WI | D- | \$219,607 |
| Earthstar Bank | Southampton | PA | D- | \$150,066 |
| East Dubuque Savings Bank | Dubuque | IA | D | \$205,943 |
| Eastbank | Minneapolis | MN | D | \$20,915 |
| Eastside Commercial Bank | Conyers | GA | D- | \$225,002 |
| Eastside Commercial Bank NA | Bellevue | WA | D- | \$69,145 |
| Eclipse Bank | Louisville | KY | D- | \$93,216 |
| Edgebrook Bank | Chicago | IL | D- | \$87,155 |
| Elgin State Bank | Elgin | IA | D | \$21,627 |
| Elk State Bank | Clyde | KS | D+ | \$45,345 |
| Elkhart Community Bank | Elkhart | IN | D- | \$99,918 |
| Embassy National Bank | Lawrenceville | GA | D | \$50,452 |
| Empire State Bank NA | Newburgh | NY | D- | \$145,253 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|-------------------------------------|---------------|--------------|--|---------------------|
| Enterprise Bank | Allison Park | PA | E+ | \$185,112 |
| Enterprise National Bank New Jersey | Kenilworth | NJ | D+ | \$97,289 |
| Equitable Bank State Savings Bank | Wauwatosa | WI | D- | \$548,778 |
| Equitable Co-operative Bank | Lynn | MA | D+ | \$95,142 |
| Equity Bank | Dallas | TX | D- | \$269,082 |
| Espirito Santo Bank | Miami | FL | D- | \$493,315 |
| Eurobank | Boca Raton | FL | D- | \$101,514 |
| Eurobank | San Juan | PR | D- | \$2,859,489 |
| Evabank | Eva | AL | D- | \$421,262 |
| Evergreen State Bank | Stoughton | WI | D- | \$296,485 |
| Excel National Bank | Beverly Hills | CA | D- | \$219,950 |
| Exchange Bank | Santa Rosa | CA | D+ | \$1,629,346 |
| Exchange Bank | Skiatook | OK | E | \$97,453 |
| Exchange State Bank | Lanark | IL | D+ | \$71,456 |
| Exchange State Bank | Adair | IA | D+ | \$62,291 |
| Family Bank & Trust Company | Palos Hills | IL | E- | \$71,193 |
| Family Merchants Bank | Cedar Rapids | IA | D+ | \$37,265 |
| FamilyFirst Bank | Ware | MA | D- | \$61,483 |
| Farmers & Merchants National Bank | Hatton | ND | E | \$33,718 |
| Farmers & Merchants Bank | Lakeland | GA | D- | \$605,932 |
| Farmers & Merchants State Bank | Scotland | SD | D+ | \$22,548 |
| Farmers & Merchants State Bank | Argonia | KS | E+ | \$22,709 |
| Farmers & Traders Savings Bank | Douds | IA | D+ | \$15,887 |
| Farmers Bank | Lincoln | NE | D | \$18,982 |
| Farmers Bank | Forsyth | GA | D+ | \$80,643 |
| Farmers Bank | Cook | NE | D+ | \$88,478 |
| Farmers Bank & Trust Company | Blytheville | AR | D- | \$362,154 |
| Farmers Deposit Bank | Middleburg | KY | D | \$41,610 |
| Farmers Exchange Bank | Cherokee | OK | D | \$103,616 |
| Farmers Savings Bank | Walford | IA | D- | \$44,759 |
| Farmers State Bank | Alto Pass | IL | D | \$238,431 |
| Farmers State Bank | Lumpkin | GA | D- | \$56,818 |
| Farmers State Bank | Fairmont | NE | D- | \$7,016 |
| Farmers State Bank | Schell City | MO | D+ | \$68,483 |
| Farmers State Bank | Waterloo | IA | D+ | \$208,555 |
| Farmers State Bank | Phillipsburg | KS | D+ | \$33,422 |
| Farmers State Bank | Holton | KS | D+ | \$45,528 |
| Farmers State Bank | Fairview | KS | D+ | \$19,645 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|--|----------------|--------------|--|---------------------|
| Farmers State Bank | Carroll | NE | D+ | \$19,382 |
| Farmers State Bank of Dent | Dent | MN | D | \$30,581 |
| Farmers State Bank of Munith | Munith | MI | D+ | \$63,171 |
| Farmers-Merchants Bank & Trust Company | Breaux Bridge | LA | D- | \$236,164 |
| Fidelity Bank | W Des Moines | IA | D- | \$51,952 |
| Fidelity Bank | Baton Rouge | LA | D- | \$163,184 |
| Fidelity Bank | Dearborn | MI | D- | \$1,119,647 |
| Fidelity Bank | Norcross | GA | D+ | \$1,759,643 |
| Fidelity Bank of Florida NA | Merritt Island | FL | D | \$411,587 |
| Fidelity National Bank | Medford | WI | D | \$91,655 |
| Fifth Third Bank | Grand Rapids | MI | D+ | \$54,116,388 |
| Filley Bank | Filley | NE | D | \$15,284 |
| Financial Security Bank | Kerkhoven | MN | D+ | \$29,848 |
| First Alliance Bank | Cordova | TN | D- | \$134,422 |
| First American International Bank | Brooklyn | NY | D+ | \$604,374 |
| First American State Bank of Minnesota | Hancock | MN | E | \$26,154 |
| First and Farmers Bank | Portland | ND | D- | \$63,146 |
| First Bank | Creve Coeur | MO | D | \$10,747,552 |
| First Bank | Farmersville | TX | D | \$110,479 |
| First Bank | Tomah | WI | D+ | \$88,444 |
| First Bank | W Des Moines | IA | E- | \$168,321 |
| First Bank & Trust Company | Dawson | TX | D | \$32,783 |
| First Bank & Trust Company of Illinois | Palatine | IL | D- | \$367,170 |
| First Bank & Trust of Indiantown | Indiantown | FL | D- | \$83,327 |
| First Bank Financial Centre | Oconomowoc | WI | D | \$650,247 |
| First Bank Jacksonville | Jacksonville | FL | D | \$98,758 |
| First Bank of Beverly Hills | Calabasas | CA | D | \$1,491,148 |
| First Bank of Dalton | Dalton | GA | D | \$128,374 |
| First Bank of Georgia | Augusta | GA | D | \$460,726 |
| First Bank of Kansas City | Kansas City | MO | E | \$17,922 |
| First Bank of Linden | Linden | AL | D+ | \$84,905 |
| First Bank of The Lake | Osage Beach | MO | D- | \$46,515 |
| First Bank of the South | Rainsville | AL | D+ | \$79,981 |
| First Bankamericano | Elizabeth | NJ | D- | \$180,305 |
| First Bankcentre | Broken Arrow | OK | D | \$55,062 |
| First Bus Bank NA | San Diego | CA | D | \$99,543 |
| First Business Bank | Melbourne | FL | D- | \$146,736 |
| First Capital Bank | Guthrie | OK | D | \$127,365 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|--|-----------------|--------------|--|---------------------|
| First Carolina State Bank | Rocky Mount | NC | D+ | \$119,776 |
| First Central Savings Bank | Glen Cove | NY | E | \$702,304 |
| First Century Bank, National Association | Gainesville | GA | E- | \$62,905 |
| First Cherokee State Bank | Woodstock | GA | D- | \$308,589 |
| First Choice Bank | Geneva | IL | D- | \$190,865 |
| First Choice Community Bank | Newnan | GA | D | \$218,479 |
| First Choice Community Bank | Dallas | GA | D+ | \$106,625 |
| First Citizens Bank | Glennville | GA | D- | \$104,388 |
| First Citizens Bank Polson NA | Polson | MT | D+ | \$30,192 |
| First Citrus Bank | Tampa | FL | D+ | \$233,740 |
| First City Bank of Florida | Fort Walton Bch | FL | D- | \$299,144 |
| First Colorado National Bank | Paonia | CO | D+ | \$39,982 |
| First Commerce Community Bank | Douglasville | GA | D- | \$295,668 |
| First Commercial Bank | Chicago | IL | D | \$324,423 |
| First Commercial Bank | Bloomington | MN | D | \$360,049 |
| First Commercial Bank of Florida | Orlando | FL | D- | \$703,682 |
| First Commercial Bank Tampa | Tampa | FL | D- | \$153,784 |
| First Community Bank | Taos | NM | D | \$3,440,854 |
| First Community Bank | Harbor Springs | MI | D | \$213,126 |
| First Community Bank | Joliet | IL | D- | \$528,604 |
| First Community Bank | Santa Rosa | CA | D+ | \$718,302 |
| First Community Bank Central Texas, NA | Meridian | TX | D- | \$199,247 |
| First Community Bank East Texas, NA | Crockett | TX | D | \$199,156 |
| First Community Bank of Southwest Florida | Fort Myers | FL | D- | \$222,499 |
| First Community Bank, National Association | Sugar Land | TX | D- | \$464,901 |
| First Community State Bank | Staunton | IL | E+ | \$52,533 |
| First Cornerstone Bank | King Of Prussia | PA | D- | \$206,555 |
| First Covenant Bank | Woodstock | GA | E- | \$189,665 |
| First Coweta Bank | Newnan | GA | D- | \$169,752 |
| First Dupage Bank | Westmont | IL | D- | \$312,260 |
| First Financial Bank | Bessemer | AL | D+ | \$249,753 |
| First Freedom Bank | Lebanon | TN | D | \$200,867 |
| First Georgia Banking Company | Franklin | GA | D | \$821,613 |
| First Guaranty Bank & Trust Company | Jacksonville | FL | D- | \$487,092 |
| First Heritage Bank | Snohomish | WA | D+ | \$207,712 |
| First Independent Bank | Vancouver | WA | D+ | \$960,526 |
| First Intercontinental Bank | Doraville | GA | D | \$249,885 |
| First International Bank | Plano | TX | D+ | \$385,795 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---|--------------|--------------|--|---------------------|
| First Lowndes Bank | Fort Deposit | AL | E | \$156,654 |
| First Mariner Bank | Baltimore | MD | D- | \$1,196,580 |
| First National Bank | Mattoon | IL | D | \$54,817 |
| First National Bank | Shenandoah | IA | D+ | \$31,719 |
| First National Bank | Smith Center | KS | D+ | \$42,656 |
| First National Bank | Bellevue | OH | D+ | \$101,390 |
| First National Bank | Lebanon | OH | D+ | \$103,848 |
| First National Bank & Trust Company | Powell | WY | D | \$282,474 |
| First National Bank & Trust Co. in Larned | Larned | KS | D- | \$53,857 |
| First National Bank & Trust | Barron | WI | D+ | \$54,469 |
| First National Bank at St James | St James | MN | D+ | \$27,707 |
| First National Bank Central Florida | Winter Park | FL | D- | \$519,080 |
| First National Bank Grant Park | Grant Park | IL | D | \$121,260 |
| First National Bank in Edinburg | Edinburg | TX | D+ | \$4,184,844 |
| First National Bank in Green Forest | Green Forest | AR | D+ | \$337,288 |
| First National Bank in Howell | Howell | MI | D- | \$393,842 |
| First National Bank in Pawhuska | Pawhuska | OK | D | \$39,297 |
| First National Bank Midwest | Oskaloosa | IA | D- | \$120,737 |
| First National Bank of Anthony | Anthony | KS | E+ | \$163,672 |
| First National Bank of Baldwin County | Foley | AL | D+ | \$267,207 |
| First National Bank of Barnesville | Barnesville | GA | D- | \$143,006 |
| First National Bank of Berlin | Berlin | WI | D+ | \$253,362 |
| First National Bank of Brookfield | Brookfield | IL | D- | \$264,287 |
| First National Bank of Buhl | Buhl | MN | D+ | \$27,656 |
| First National Bank of Catlin | Catlin | IL | D | \$40,717 |
| First National Bank of Clinton | Clinton | MO | D+ | \$77,815 |
| First National Bank of Coweta | Coweta | OK | D+ | \$66,005 |
| First National Bank of Davis | Davis | OK | D+ | \$72,508 |
| First National Bank of Elk River | Maple Lake | MN | D | \$430,456 |
| First National Bank of Florida | Milton | FL | D- | \$440,956 |
| First National Bank of Georgia | Carrollton | GA | D- | \$888,950 |
| First National Bank of Germantown | Germantown | OH | D- | \$52,633 |
| First National Bank of Griffin | Griffin | GA | D- | \$302,112 |
| First National Bank of Ipswich | Ipswich | MA | D | \$284,264 |
| First National Bank of Jacksboro | Jacksboro | TX | D- | \$489,261 |
| First National Bank of La Follette | La Follette | TN | D+ | \$201,042 |
| First National Bank of Lacon | Lacon | IL | D+ | \$53,812 |
| First National Bank of Layton | Layton | UT | D- | \$271,378 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|--|---------------|--------------|--|---------------------|
| First National Bank of Lindsay | Lindsay | OK | E- | \$23,438 |
| First National Bank of Mineola | Mineola | TX | D | \$26,682 |
| First National Bank of Proctor | Proctor | MN | D+ | \$23,351 |
| First National Bank of Southern Kansas | Mt Hope | KS | D | \$56,540 |
| First National Bank of St Ignace | St Ignace | MI | D+ | \$192,026 |
| First National Bank of Summerfield | Summerfield | KS | D+ | \$6,123 |
| First National Bank of the South | Spartanburg | SC | D- | \$850,572 |
| First National Bank of Trenton | Trenton | TX | D- | \$142,411 |
| First National Bank of Utica | Utica | NE | D+ | \$30,456 |
| First National Bank of Valentine | Valentine | NE | D | \$148,378 |
| First National Bank USA | Boutte | LA | D- | \$225,842 |
| First National Community Bank | New Richmond | WI | D | \$144,124 |
| First Pacific Bank of California | San Diego | CA | D- | \$427,391 |
| First Peoples Bank | Port St Lucie | FL | D- | \$238,922 |
| First Personal Bank | Orland Park | IL | E+ | \$179,055 |
| First Piedmont Bank | Winder | GA | E+ | \$122,806 |
| First Private Bank & Trust | Encino | CA | D+ | \$555,208 |
| First Pryority Bank | Pryor | OK | D | \$114,288 |
| First Resource Bank | Savage | MN | D+ | \$24,822 |
| First Savanna Savings Bank | Savanna | IL | D | \$11,370 |
| First Security Bank | Mackinaw | IL | D+ | \$79,498 |
| First Security Bank | Union Star | MO | E+ | \$20,350 |
| First Security Bank & Trust Company | Oklahoma City | OK | D- | \$45,637 |
| First Security Bank of Helena | Helena | MT | D+ | \$43,246 |
| First Security Bank of Kentucky, Inc | Island | KY | D- | \$36,321 |
| First Security Bank of Nevada | Las Vegas | NV | D | \$104,009 |
| First Security Bank-Hendricks | Hendricks | MN | D | \$20,683 |
| First Security National Bank | Norcross | GA | D- | \$137,862 |
| First Security State Bank | Evansdale | IA | D+ | \$88,950 |
| First Southern National Bank | Statesboro | GA | D | \$234,412 |
| First SouthWest Bank | Alamosa | CO | D+ | \$238,169 |
| First Standard Bank | Los Angeles | CA | D | \$130,878 |
| First State Bank | Shelton | NE | D | \$38,371 |
| First State Bank | Eastpointe | MI | D | \$664,114 |
| First State Bank | Camargo | OK | D- | \$31,068 |
| First State Bank | Picher | OK | D- | \$11,308 |
| First State Bank | Stockbridge | GA | D- | \$663,466 |
| First State Bank | Flagstaff | AZ | D- | \$121,474 |

| Bank Name | City | State | TheStreet.com | Total Assets |
|-----------------------------------|----------------|-------|---------------------------------------|--------------|
| | | | Rating (Based on Sep 2008 Data) | |
| First State Bank | Grandfield | OK | D+ | \$25,552 |
| First State Bank | Rice | TX | D+ | \$31,238 |
| First State Bank | Dix | IL | D+ | \$42,736 |
| First State Bank | Bigfork | MN | D+ | \$40,927 |
| First State Bank | Winchester | IL | D+ | \$36,391 |
| First State Bank | Beaver City | NE | D+ | \$45,983 |
| First State Bank | Gothenburg | NE | D+ | \$338,879 |
| First State Bank | Tabor | IA | D+ | \$24,915 |
| First State Bank | Wilmot | SD | D+ | \$42,668 |
| First State Bank | Crossett | AR | D+ | \$32,226 |
| First State Bank | Sarasota | FL | D+ | \$470,811 |
| First State Bank | Danville | VA | E | \$27,655 |
| First State Bank | Altus | OK | E | \$105,457 |
| First State Bank | Keyes | OK | E- | \$40,721 |
| First State Bank | Cranford | NJ | E+ | \$234,525 |
| First State Bank & Trust Company | Tonganoxie | KS | D+ | \$324,775 |
| First State Bank in Tuscola | Tuscola | TX | D+ | \$21,051 |
| First State Bank Kiester | Kiester | MN | D- | \$19,762 |
| First State Bank of Burlingame | Burlingame | KS | E- | \$52,206 |
| First State Bank of Kensington | Kensington | MN | E+ | \$54,777 |
| First State Bank of Red Bud | Red Bud | IL | D- | \$106,063 |
| First State Bank of Sharon | Sharon | ND | D | \$42,631 |
| First State Bank of Warner | Warner | SD | D- | \$43,543 |
| First Suburban National Bank | Maywood | IL | E- | \$189,723 |
| First Tennessee Bank NA | Memphis | TN | D- | \$30,786,926 |
| First Tri-County Bank | Swanton | NE | D+ | \$41,621 |
| First Trust & Savings Bank | Coralville | IA | D- | \$51,148 |
| First Tuskegee Bank | Tuskegee | AL | D- | \$78,396 |
| First United Bank | Crete | IL | D | \$483,516 |
| First United Bank & Trust Company | Durant | OK | D | \$2,039,978 |
| First Utah Bank | Salt Lake City | UT | D- | \$398,454 |
| First Vietnamese American Bank | Westminster | CA | D | \$53,280 |
| First Western Bank | Booneville | AR | D | \$289,049 |
| First Western Trust Bank | Denver | CO | D | \$344,297 |
| FirstBank Financial Services | McDonough | GA | E | \$317,237 |
| Firstbank of Puerto Rico | San Juan | PR | D+ | \$18,492,607 |
| FirstCity Bank | Stockbridge | GA | D- | \$285,015 |
| Firstcity Bank of Commerce | N Palm Beach | FL | D | \$28,406 |

| Bank Name | City | State | TheStreet.com | Total Assets |
|-----------------------------------|---------------|--------------|--|---------------------|
| | | | Rating (Based on Sep 2008 Data) | |
| Fisher National Bank | Fisher | IL | D+ | \$67,113 |
| Flagship National Bank | Bradenton | FL | E- | \$210,961 |
| Flint River National Bank | Camilla | GA | D | \$32,426 |
| Florida Bank | Tampa | FL | D+ | \$619,918 |
| Florida Bank of Commerce | Orlando | FL | D- | \$156,787 |
| Florida Bank of Jacksonville | Jacksonville | FL | D+ | \$146,099 |
| Florida Capital Bank, NA | Jacksonville | FL | E+ | \$968,239 |
| Florida Community Bank | Immokalee | FL | E+ | \$987,072 |
| Florida Traditions Bank | Dade City | FL | D | \$78,082 |
| FNB Financial | Three Rivers | MI | D+ | \$156,016 |
| Forest Park Bank & Trust | Forest Park | IL | D+ | \$170,157 |
| Forreston State Bank | Forreston | IL | D+ | \$143,736 |
| Fort Gibson State Bank | Fort Gibson | OK | D+ | \$57,776 |
| Fort Madison Bank & Trust Company | Fort Madison | IA | D | \$124,699 |
| FortuneBank | Arnold | MO | D | \$130,660 |
| Foundations Bank | Pewaukee | WI | D+ | \$202,469 |
| Founders Bank | Worth | IL | D | \$941,928 |
| Fox River State Bank | Burlington | WI | D+ | \$114,227 |
| Freedom Bank | Sterling | IL | D+ | \$89,206 |
| Freedom Bank of America | St Petersburg | FL | D | \$101,574 |
| Freedom Bank of Georgia | Commerce | GA | E- | \$172,454 |
| Freedom Bank of Virginia | Vienna | VA | D+ | \$144,201 |
| Freedom Financial Bank | W Des Moines | IA | D+ | \$152,699 |
| Freedom State Bank | Freedom | OK | D+ | \$18,546 |
| Freeport State Bank | Harper | KS | D | \$19,231 |
| Front Range Bank | Lakewood | CO | D- | \$128,062 |
| Frontenac Bank | Earth City | MO | D+ | \$464,294 |
| Frontier Bank | Everett | WA | D | \$4,099,493 |
| Frontier Bank | Lagrange | GA | D+ | \$309,235 |
| Frost State Bank | Frost | MN | D | \$27,290 |
| Garden City Bank | Garden City | MO | D+ | \$98,033 |
| Garnavillo Savings Bank | Garnavillo | IA | D | \$30,536 |
| Gateway Bank | St Louis | MO | E- | \$30,772 |
| Gateway Community Bank | Roscoe | IL | D+ | \$66,930 |
| Geauga Savings Bank | Newbury | OH | D+ | \$522,307 |
| Genoa National Bank | Genoa | NE | D | \$54,793 |
| Georgia Bank & Trust Company | Augusta | GA | D | \$1,284,796 |
| Georgia Banking Company | Atlanta | GA | D+ | \$234,521 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|-------------------------------|----------------|--------------|--|---------------------|
| Georgia Heritage Bank | Dallas | GA | D- | \$98,010 |
| Georgia Trust Bank | Buford | GA | D- | \$146,952 |
| Gilmore Bank | Los Angeles | CA | D | \$166,082 |
| Gold Canyon Bank | Gold Canyon | AZ | D | \$37,308 |
| Gold Country Bank NA | Marysville | CA | D+ | \$95,127 |
| Golden Coast Bank | Long Beach | CA | D | \$40,198 |
| Golden State Bank | Upland | CA | D+ | \$164,570 |
| Goldman Sachs Bank USA | Salt Lake City | UT | D | \$162,474,000 |
| Golf Savings Bank | Mountlake Ter | WA | D | \$519,651 |
| Goose River Bank | Mayville | ND | D+ | \$98,050 |
| Gordon Bank | Gordon | GA | D- | \$34,988 |
| Grand Haven Bank | Grand Haven | MI | D+ | \$121,276 |
| Grand Timber Bank | McGregor | MN | D- | \$50,985 |
| Granite Community Bank NA | Granite Bay | CA | D | \$141,258 |
| Granville National Bank | Granville | IL | D | \$43,175 |
| Great Basin Bank of Nevada | Elko | NV | E- | \$264,325 |
| Great Eastern Bank of Florida | Miami | FL | D | \$82,126 |
| Great Florida Bank | Miami | FL | D- | \$1,843,534 |
| Great Northern Bank | St Michael | MN | E- | \$85,073 |
| Greater Hudson Bank, NA | Middletown | NY | D | \$105,247 |
| Greater South Texas Bank | Falfurrias | TX | D+ | \$41,007 |
| Greer State Bank | Greer | SC | D- | \$435,522 |
| Greystone Bank | Raleigh | NC | D- | \$604,290 |
| Griffith Savings Bank | Griffith | IN | D+ | \$99,659 |
| Guaranty Bank & Trust Company | Denver | CO | D+ | \$2,098,387 |
| Guide Rock State Bank | Guide Rock | NE | D- | \$30,505 |
| Gulf State Community Bank | Carrabelle | FL | D- | \$122,452 |
| Gunnison Valley Bank | Gunnison | UT | D- | \$77,680 |
| Guthrie County State Bank | Panora | IA | D+ | \$93,584 |
| Habersham Bank | Clarksville | GA | D- | \$491,952 |
| Haddon Savings Bank | Haddon Heights | NJ | D | \$268,114 |
| Hamilton State Bank | Hoschton | GA | D+ | \$283,616 |
| Hamptons State Bank | Southampton | NY | D- | \$60,741 |
| Hanmi Bank | Los Angeles | CA | D | \$3,868,533 |
| Harbor Bank of Maryland | Baltimore | MD | D | \$284,864 |
| Hardin County Savings Bank | Eldora | IA | D+ | \$130,971 |
| Harvard Savings Bank | Harvard | IL | D+ | \$158,610 |
| Harvest Bank of Maryland | Rockville | MD | D | \$207,176 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---|----------------|--------------|--|---------------------|
| Hastings State Bank | Hastings | NE | E- | \$161,753 |
| Haven Trust Bank Florida | St Augustine | FL | D- | \$164,937 |
| Haverhill Bank | Haverhill | MA | D+ | \$251,869 |
| Heartland Bank | Leawood | KS | D+ | \$196,034 |
| Heartland Community Bank | Bennet | NE | D | \$50,003 |
| Heartland State Bank | Redfield | SD | D- | \$52,720 |
| Hedrick Savings Bank | Ottumwa | IA | D+ | \$66,165 |
| Helm Bank | Miami | FL | D+ | \$639,659 |
| Heritage Bank | Jonesboro | GA | D- | \$461,910 |
| Heritage Bank | Topeka | KS | E | \$60,544 |
| Heritage Bank & Trust | Columbia | TN | D | \$125,393 |
| Heritage Bank Central Illinois | Trivoli | IL | D | \$394,710 |
| Heritage Bank Minnesota | Spicer | MN | D+ | \$179,534 |
| Heritage Bank NA | Holstein | IA | D+ | \$133,851 |
| Heritage Bank of North Florida | Orange Park | FL | D- | \$174,900 |
| Heritage Community Bank | Randolph | NJ | D+ | \$92,456 |
| Heritage Community Bank | Glenwood | IL | E | \$235,154 |
| Heritage First Bank | Orange Beach | AL | D- | \$52,262 |
| Herrin Security Bank | Herrin | IL | D- | \$113,524 |
| Herritage Banking Group | Carthage | MS | D- | \$246,879 |
| Hertford Savings Bank, State Savings Bank | Hertford | NC | D+ | \$15,342 |
| Hiawatha National Bank | Hager City | WI | D | \$41,541 |
| Hicksville Bank | Hicksville | OH | E+ | \$148,797 |
| High Desert State Bank | Albuquerque | NM | D- | \$98,286 |
| High Trust Bank | Stockbridge | GA | D+ | \$204,889 |
| Highland Bank | St Michael | MN | D | \$619,220 |
| Highland Community Bank | Chicago | IL | D | \$111,723 |
| Highlands State Bank | Vernon | NJ | D+ | \$119,647 |
| Hillcrest Bank | Overland Park | KS | D- | \$1,934,302 |
| Hillcrest Bank Florida | Naples | FL | D- | \$104,563 |
| Holladay Bank & Trust Company | Salt Lake City | UT | D+ | \$66,670 |
| Home Loan State Bank | Grand Junction | CO | D+ | \$39,922 |
| Home National Bank | Blackwell | OK | D | \$754,735 |
| Home Savings & Loan Company | Youngstown | OH | D | \$2,615,433 |
| Home Savings Bank | Madison | WI | D | \$148,488 |
| Home Savings Bank | Salt Lake City | UT | D- | \$147,522 |
| Homestreet Bank | Seattle | WA | D+ | \$2,935,360 |
| Hometown Bank | Roanoke | VA | D+ | \$234,195 |

Appendix A: Commercial and Savings Banks Rated D+ (Weak) or Lower

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|-------------------------------------|------------------|--------------|--|---------------------|
| Hometown Bank NA | Carthage | MO | D- | \$258,039 |
| Hometown Community Bank | Braselton | GA | D | \$131,013 |
| Hometown Community Bank | Cyrus | MN | D- | \$22,973 |
| Honor State Bank | Honor | MI | D+ | \$211,059 |
| Horizon Bank | Bellingham | WA | D- | \$1,471,821 |
| Horizon Bank | Bradenton | FL | D+ | \$209,274 |
| Horizon Bank | Pine City | MN | E- | \$92,845 |
| Howard Bank | Ellicott City | MD | D+ | \$229,395 |
| Huntingdon Valley Bank | Huntingdon Villy | PA | D | \$138,774 |
| Huntington National Bank | Columbus | OH | D+ | \$53,586,626 |
| Idaho First Bank | McCall | ID | D | \$64,375 |
| Idaho Trust Bank | Boise | ID | D | \$106,028 |
| Illinois National Bank | Springfield | IL | D | \$614,724 |
| Imperial Capital Bank | La Jolla | CA | D- | \$4,432,420 |
| Inbank | Oak Forest | IL | D- | \$214,332 |
| Independence Bank | Newport Beach | CA | D | \$394,037 |
| Independence State Bank | Independence | WI | D | \$60,293 |
| Independent Bank | Ionia | MI | D- | \$2,956,914 |
| Independent Bank of Texas | Irving | TX | D- | \$93,468 |
| Independent Bankers Bank of Florida | Lake Mary | FL | D | \$446,826 |
| Independent National Bank | Ocala | FL | D+ | \$208,577 |
| Indiana Business Bank | Indianapolis | IN | D- | \$90,003 |
| Inland Bank & Trust | Lake Zurich | IL | D- | \$1,105,396 |
| Inland Community Bank NA | Ontario | CA | D+ | \$252,111 |
| Innovative Bank | Oakland | CA | D+ | \$293,762 |
| Insignia Bank | Sarasota | FL | D | \$117,063 |
| Insouth Bank | Brownsville | TN | D | \$474,413 |
| Integrity Bank | Jupiter | FL | E+ | \$129,448 |
| Integrity Bank Plus | Wabasso | MN | D | \$46,008 |
| Intercredit Bank NA | Miami | FL | D | \$339,653 |
| International City Bank NA | Long Beach | CA | D+ | \$238,742 |
| Interwest National Bank | New York | NY | D- | \$2,200,895 |
| Investorsbank | Pewaukee | WI | D- | \$270,391 |
| Iowa Savings Bank | Carroll | IA | D- | \$155,789 |
| Iowa State Bank | Clarksville | IA | D+ | \$141,525 |
| Irwin Union Bank | Columbus | IN | D- | \$4,327,766 |
| ISN Bank | Cherry Hill | NJ | E- | \$128,789 |
| Jefferson Bank | Dallas | TX | D | \$381,664 |

Appendix A: Commercial and Savings Banks Rated D+ (Weak) or Lower

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|------------------------------------|------------------|--------------|--|---------------------|
| Jefferson Federal Bank | Johnson City | TN | E- | \$658,133 |
| Jennings State Bank | Spring Grove | MN | E- | \$50,810 |
| Joy State Bank | Joy | IL | D+ | \$41,862 |
| K Bank | Owings Mills | MD | D- | \$680,478 |
| Kalamazoo County State Bank | Schoolcraft | MI | D+ | \$76,450 |
| Kaw Valley State Bank | Eudora | KS | D- | \$38,943 |
| KCB Bank | Kearney | MO | D | \$141,467 |
| Kendall State Bank | Valley Falls | KS | D- | \$35,822 |
| Kent Bank | Kent | IL | D+ | \$99,411 |
| Keokuk Savings Bank | Keokuk | IA | D | \$106,675 |
| Kerndt Brothers Savings Bank | Lansing | IA | D+ | \$190,686 |
| Key Community Bank | Inver Grove Hgts | MN | D+ | \$71,961 |
| Keysavings Bank | Wisconsin Rapids | WI | D+ | \$75,433 |
| Kinderhook State Bank | Kinderhook | IL | D | \$16,324 |
| Lafayette Community Bank | Lafayette | IN | D- | \$130,888 |
| Lake Area Bank | Lindstrom | MN | D | \$321,573 |
| Lake Bank | Two Harbors | MN | D+ | \$116,276 |
| Lake Community Bank | Long Lake | MN | D | \$175,734 |
| Lake Country Community Bank | Morristown | MN | E | \$43,055 |
| Lake Region Bank | New London | MN | D+ | \$100,181 |
| Lake-Osceola State Bank | Baldwin | MI | D+ | \$158,444 |
| Lakeside Community Bank | Sterling Heights | MI | E+ | \$62,645 |
| Lakeview Bank | Lakeville | MN | D- | \$64,071 |
| Landmark Bank of Florida | Sarasota | FL | D+ | \$362,356 |
| Landmark Community Bank | Collierville | TN | D | \$71,306 |
| Landmark Community Bank NA | Isanti | MN | D+ | \$111,079 |
| Laona State Bank | Laona | WI | D+ | \$135,650 |
| Lapeer County Bank & Trust Company | Lapeer | MI | D- | \$256,139 |
| Layton State Bank | Milwaukee | WI | D | \$122,071 |
| Leaders Bank | Oak Brook | IL | D+ | \$647,761 |
| Legacy Bank | Altoona | IA | D- | \$87,113 |
| Legacy Bank | Milwaukee | WI | D+ | \$226,267 |
| Legacy Bank of Florida | Boca Raton | FL | D | \$224,902 |
| Legacy National Bank | Springdale | AR | D- | \$234,137 |
| Legacy State Bank | Loganville | GA | D | \$112,605 |
| Lewis & Clark Bank | Oregon City | OR | D | \$96,210 |
| Liberty Bell Bank | Cherry Hill | NJ | D | \$157,498 |
| Liberty First Bank | Monroe | GA | D | \$72,616 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|--|---------------|--------------|--|---------------------|
| Liberty National Bank | Lawton | OK | D- | \$156,468 |
| LibertyBank | Eugene | OR | D- | \$912,705 |
| LibertyPointe Bank | New York | NY | D- | \$255,365 |
| Lighthouse Bank | Santa Cruz | CA | D | \$64,956 |
| Lincoln Bank | Plainfield | IN | D+ | \$876,435 |
| Lincoln Park Savings Bank | Chicago | IL | D- | \$236,960 |
| Lincoln State Bank | Hankinson | ND | D | \$43,680 |
| Lincoln State Bank Savings Bank | Rochelle | IL | E+ | \$43,681 |
| Little Horn State Bank | Hardin | MT | D- | \$67,254 |
| Live Oak Banking Company | Wilmington | NC | D+ | \$100,762 |
| Lone Star Bank | Houston | TX | D+ | \$103,525 |
| Lone Summit Bank | Lake Lotawana | MO | D+ | \$27,595 |
| Los Alamos National Bank | Los Alamos | NM | D+ | \$1,409,086 |
| Loveland Bank of Commerce | Loveland | CO | D+ | \$32,034 |
| Lowell Co-operative Bank | Lowell | MA | E- | \$88,848 |
| Lowell Five Cents Savings Bank | Lowell | MA | D+ | \$654,442 |
| Lowry State Bank | Lowry | MN | D- | \$32,318 |
| Lusk State Bank | Lusk | WY | D+ | \$40,348 |
| Macatawa Bank | Holland | MI | D- | \$2,147,294 |
| Macomb Community Bank | Clinton Twp | MI | E+ | \$92,232 |
| Madison Bank | Richmond | KY | D+ | \$141,740 |
| Madison County Bank | Madison | MS | E | \$69,508 |
| Madisonville State Bank | Madisonville | TX | D | \$244,411 |
| Magyar Bank | New Brunswick | NJ | D- | \$542,753 |
| Main Bank | Albuquerque | NM | D+ | \$63,469 |
| Mainstreet Bank | Forest Lake | MN | E+ | \$483,457 |
| Maple Bank | Champlin | MN | D | \$46,641 |
| Marco Community Bank | Marco Island | FL | D | \$132,482 |
| Marine Bank | Wauwatosa | WI | D | \$401,007 |
| Marine Bank & Trust Company | Vero Beach | FL | D | \$133,856 |
| Marine Bank-Springfield | Springfield | IL | D+ | \$639,100 |
| Marquette Farmers St Bank of Marquette | Marquette | KS | D+ | \$28,715 |
| Marquis Bank | N Miami Beach | FL | D | \$36,645 |
| Marshall Bank NA | Hallock | MN | D- | \$69,989 |
| Marshall County State Bank | Varna | IL | D+ | \$23,771 |
| Maryland Financial Bank | Towson | MD | D- | \$68,065 |
| Mayville Savings Bank | Mayville | WI | D+ | \$45,329 |
| Mazon State Bank | Mazon | IL | D- | \$72,719 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------------------|------------------|--------------|--|---------------------|
| mBank | Manistique | MI | D | \$452,006 |
| MBank | Gresham | OR | D- | \$301,428 |
| McClave State Bank | McClave | CO | E+ | \$19,100 |
| Mchenry Savings Bank | McHenry | IL | D- | \$271,558 |
| Mcintosh Commercial Bank | Carrollton | GA | D- | \$380,695 |
| McIntosh State Bank | Jackson | GA | D- | \$450,939 |
| McVile State Bank | McVile | ND | D | \$34,573 |
| Meeting House Co-operative Bank | Newton Center | MA | D+ | \$58,775 |
| Mega Bank | San Gabriel | CA | D | \$60,075 |
| Meramec Valley Bank | Valley Park | MO | D+ | \$143,866 |
| Mercantil Commercebank, NA | Miami | FL | D+ | \$6,024,301 |
| Merchants & Farmers Bank | Dumas | AR | D+ | \$74,443 |
| Merchants & Farmers Bank | Melville | LA | D+ | \$9,308 |
| Merchants Bank of Alabama | Cullman | AL | E+ | \$246,700 |
| Meridian Bank | Devon | PA | D+ | \$268,333 |
| Meridian Bank National Association | Wickenburg | AZ | D+ | \$2,090,897 |
| Merrick Bank Corporation | S Jordan | UT | D+ | \$1,171,041 |
| Merrimac Savings Bank | Merrimac | MA | E- | \$59,433 |
| Mesa Bank | Mesa | AZ | D+ | \$248,262 |
| Mesilla Valley Bank | Las Cruces | NM | D- | \$22,960 |
| MetroPacific Bank | Irvine | CA | D- | \$80,432 |
| Metropolitan Bank | Oakland | CA | D+ | \$143,721 |
| Metropolitan Bank & Trust Company | Chicago | IL | D | \$344,886 |
| Metropolitan National Bank | Little Rock | AR | D+ | \$1,683,467 |
| Michigan Heritage Bank | Farmington Hills | MI | E- | \$179,653 |
| Mid America Bank | Janesville | WI | D | \$51,174 |
| Mid America Bank & Trust Company | Dixon | MO | D | \$92,000 |
| Mid City Bank | Omaha | NE | D+ | \$227,038 |
| Mid-Missouri Bank | Springfield | MO | D | \$590,611 |
| MidWest Bank & Trust Company | Elmwood Park | IL | D+ | \$3,552,033 |
| Midwest Community Bank | Plainville | KS | D- | \$118,182 |
| Midwest Independent Bank | Jefferson City | MO | D- | \$371,699 |
| Midwestone Bank | Iowa City | IA | D+ | \$1,521,014 |
| Milford National Bank & Trust Company | Milford | MA | D+ | \$317,266 |
| Millennium Bank | Edwards | CO | D | \$297,322 |
| Millennium Bank NA | Reston | VA | D- | \$311,243 |
| Millennium BCP Bank, NA | Newark | NJ | D- | \$789,267 |
| Millennium State Bank of Texas | Dallas | TX | D- | \$118,457 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------------------|------------------|--------------|--|---------------------|
| Milton Savings Bank | Milton | WI | D | \$17,938 |
| Minden Exchange Bank & Trust Company | Minden | NE | D+ | \$126,951 |
| MinnWest Bank Central | Montevideo | MN | D+ | \$328,437 |
| MinnWest Bank Metro | Rochester | MN | D+ | \$296,585 |
| MinnWest Bank South | Tracy | MN | D+ | \$233,744 |
| Mirae Bank | Los Angeles | CA | D- | \$444,994 |
| Mission Community Bank | San Luis Obispo | CA | D+ | \$216,245 |
| Modern Bank, NA | New York | NY | D- | \$595,625 |
| Mohave State Bank | Lake Havasu City | AZ | D | \$360,737 |
| Montgomery Bank & Trust Company | Ailey | GA | D+ | \$261,829 |
| Morris County National Bank of Naples | Naples | TX | D | \$80,060 |
| Mother Lode Bank | Sonora | CA | D- | \$68,952 |
| Mount Washington Co-operative Bank | S Boston | MA | D | \$540,052 |
| Mountain Commerce Bank | Erwin | TN | D- | \$343,770 |
| Mountain Heritage Bank | Clayton | GA | D | \$130,164 |
| Mountain Pacific Bank | Everett | WA | D | \$132,912 |
| Mountain Valley Community Bank | Cleveland | GA | D | \$144,202 |
| Muskegon Commerce Bank | Muskegon | MI | D+ | \$91,652 |
| Mutual Bank | Harvey | IL | D- | \$1,701,820 |
| Mutual Savings Bank | Franklin | IN | D+ | \$135,894 |
| Nantahala Bank & Trust Company | Franklin | NC | D- | \$195,584 |
| National Bank of Arkansas | N Little Rock | AR | D | \$203,910 |
| National Bank of Commerce | Berkeley | IL | E- | \$419,741 |
| National Bank of Harvey | Harvey | ND | D- | \$66,456 |
| National City Bank | Cleveland | OH | D | \$146,057,789 |
| Native American Bank NA | Denver | CO | D+ | \$96,541 |
| NBRF Financial Bank | Rising Sun | MD | D+ | \$246,380 |
| Nebraska Bankers Bank | Lincoln | NE | D | \$54,623 |
| Necedah Bank | Necedah | WI | D | \$46,587 |
| Neighborhood Community Bank | Newnan | GA | E+ | \$230,492 |
| Neighborhood National Bank | San Diego | CA | D | \$133,812 |
| Neighborhood National Bank | Alexandria | MN | D+ | \$54,478 |
| Nevada Bank & Trust | Caliente | NV | D | \$95,386 |
| Nevada Commerce Bank | Las Vegas | NV | D | \$182,315 |
| Nevada Security Bank | Reno | NV | D- | \$551,603 |
| New Century Bank | Phoenixville | PA | D- | \$274,039 |
| New Century Bank | Chicago | IL | D- | \$480,436 |
| New Frontier Bank | Greeley | CO | D+ | \$2,009,347 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------------------|------------------|--------------|--|---------------------|
| New Frontier Bank | St Charles | MO | D+ | \$155,417 |
| New Horizons Bank | E Ellijay | GA | D+ | \$129,706 |
| New Liberty Bank | Plymouth | MI | E+ | \$120,815 |
| New Millennium Bank | New Brunswick | NJ | D+ | \$223,625 |
| New Resource Bank | San Francisco | CA | D | \$170,416 |
| New Windsor State Bank | New Windsor | MD | D+ | \$206,073 |
| Newbridge Bank | Lexington | NC | D+ | \$2,073,836 |
| Nexity Bank | Birmingham | AL | D- | \$1,057,227 |
| Norstates Bank | Waukegan | IL | D | \$631,686 |
| North Akron Savings Bank | Akron | OH | D+ | \$153,978 |
| North American Banking Company | Roseville | MN | E+ | \$213,411 |
| North American State Bank | Belgrade | MN | D | \$116,909 |
| North County Bank | Arlington | WA | D+ | \$353,029 |
| North Georgia Bank | Watkinsville | GA | D- | \$178,703 |
| North Milwaukee State Bank | Milwaukee | WI | D- | \$93,790 |
| North Salem State Bank | N Salem | IN | D | \$128,063 |
| North Star Bank | Roseville | MN | D+ | \$251,240 |
| NorthEast Bank Bank | Minneapolis | MN | D | \$398,907 |
| NorthEast Bank Bank | Auburn | ME | D+ | \$616,325 |
| Northern Hancock Bank & Trust Company | Newell | WV | D+ | \$29,925 |
| Northern Star Bank | Mankato | MN | E+ | \$56,592 |
| Northern State Bank | Closter | NJ | D+ | \$53,233 |
| Northland Financial | Steele | ND | D- | \$153,670 |
| Northland National Bank | Gladstone | MO | D- | \$78,093 |
| Northpointe Bank | Grand Rapids | MI | D | \$288,771 |
| Northside Bank | Adairsville | GA | D- | \$146,224 |
| Northside Community Bank | Gurnee | IL | D | \$555,326 |
| NorthWest Bank | Lake Oswego | OR | D | \$131,975 |
| NorthWest Bank & Trust Company | Acworth | GA | D- | \$152,646 |
| Northwest Georgia Bank | Ringgold | GA | D+ | \$599,060 |
| Northwestern Bank | Chippewa Falls | WI | D- | \$351,115 |
| NOVA Savings Bank | Berwyn | PA | D | \$545,202 |
| NStar Community Bank | Bingham Farms | MI | D+ | \$36,380 |
| Nuestro Banco | Raleigh | NC | D+ | \$16,843 |
| Oakland Commerce Bank | Farmington Hills | MI | D+ | \$93,132 |
| Oakland Deposit Bank | Oakland | TN | E- | \$124,749 |
| OakStar Bank, NA | Springfield | MO | D | \$110,391 |
| Ocala National Bank | Ocala | FL | E- | \$219,424 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------------------|------------------|--------------|--|---------------------|
| Ocean Bank | Miami | FL | E+ | \$4,810,410 |
| Oceanside Bank | Jacksonville Bch | FL | D- | \$267,795 |
| Oconee State Bank | Watkinsville | GA | D- | \$309,029 |
| Odin State Bank | Odin | MN | D+ | \$35,738 |
| Oglesby State Bank | Oglesby | TX | D- | \$12,724 |
| Ohio Legacy Bank NA | Wooster | OH | E | \$187,295 |
| Ohio State Bank | Marion | OH | D- | \$146,185 |
| Old Harbor Bank | Clearwater | FL | D- | \$247,370 |
| Old Southern Bank | Orlando | FL | D- | \$330,386 |
| Olmsted National Bank | Rochester | MN | D- | \$61,798 |
| Omni Bank | Metairie | LA | D | \$744,426 |
| Omni National Bank | Atlanta | GA | E- | \$979,585 |
| Omnibank | Mantee | MS | D | \$74,366 |
| One Georgia Bank | Atlanta | GA | D+ | \$247,853 |
| Oneida Savings Bank | Oneida | NY | D+ | \$540,150 |
| Onsted State Bank | Brooklyn | MI | D | \$59,260 |
| Orange Bank of Florida | Orlando | FL | D- | \$256,437 |
| Oregon Community Bank & Trust Company | Oregon | WI | D+ | \$220,808 |
| Oriental Bank & Trust Company | San Juan | PR | D+ | \$5,831,461 |
| Orion Bank | Naples | FL | D- | \$2,866,585 |
| Ossian State Bank | Ossian | IN | D- | \$80,353 |
| Oxford Bank | Oxford | MI | D- | \$370,651 |
| Pacific Coast National Bank | San Clemente | CA | E+ | \$147,676 |
| Pacific National Bank | San Francisco | CA | D | \$1,887,198 |
| Pacific Valley Bank | Salinas | CA | D- | \$192,724 |
| Palm Bank | Tampa | FL | D- | \$171,819 |
| Palm Desert National Bank | Palm Desert | CA | D | \$301,754 |
| Palos Bank & Trust Company | Palos Heights | IL | D- | \$521,195 |
| Paragon Bank | Wells | MN | E | \$34,262 |
| Paragon Bank & Trust Company | Holland | MI | D+ | \$107,583 |
| Paragon National Bank | Memphis | TN | D- | \$310,616 |
| Paramount Bank | Farmington Hills | MI | E- | \$277,998 |
| Park Avenue Bank | Valdosta | GA | D | \$1,349,068 |
| Park Avenue Bank | New York | NY | E- | \$495,291 |
| Park State Bank | Duluth | MN | E+ | \$31,420 |
| Park State Bank & Trust | Woodland Park | CO | D | \$97,266 |
| Parkway Bank | Lenoir | NC | D | \$126,097 |
| Parkway Bank | Rogers | AR | D- | \$130,180 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|--|------------------|--------------|--|---------------------|
| Pascack Community Bank | Westwood | NJ | D+ | \$182,126 |
| Patapsco Bank | Dundalk | MD | D+ | \$267,519 |
| Pataskala Banking Company | Pataskala | OH | D+ | \$30,298 |
| Patriot Bank | Brooklyn | IA | D- | \$97,092 |
| Patriot Bank | Trinity | FL | D- | \$106,074 |
| Patriot Bank of Georgia | Cumming | GA | D- | \$155,984 |
| Patriot National Bank | Stamford | CT | D | \$920,126 |
| Patriots Bank | Liberty | MO | D+ | \$109,082 |
| Peninsula Bank | Englewood | FL | D- | \$655,038 |
| Penn Liberty Bank | Wayne | PA | D+ | \$368,235 |
| Pennsylvania Business Bank | Philadelphia | PA | E+ | \$117,857 |
| Peoples Bank | Lithonia | GA | D | \$220,875 |
| Peoples Bank | Lawrence | KS | D | \$368,229 |
| Peoples Bank | Ewing | VA | D | \$79,832 |
| Peoples Bank | Lebanon | KY | D- | \$52,813 |
| Peoples Bank | Winder | GA | D+ | \$524,773 |
| Peoples Bank & Trust Company | Buford | GA | D- | \$448,142 |
| Peoples Bank & Trust Company | Hazard | KY | D+ | \$279,956 |
| Peoples Bank & Trust Co. of Clinton County | Albany | KY | D+ | \$26,064 |
| Peoples Bank & Trust Co. Pickett County | Byrdstown | TN | D+ | \$112,606 |
| Peoples Community National Bank | Bremen | GA | D- | \$66,772 |
| Peoples National Bank | Easley | SC | D | \$358,031 |
| Peoples Nb | Colorado Springs | CO | D | \$181,628 |
| Peoples State Bank | Ellettsville | IN | D+ | \$226,952 |
| Peoples State Bank | Fairmount | ND | D+ | \$18,197 |
| Peoples State Bank | Hamtramck | MI | E- | \$463,575 |
| Peoples State Bank Madison Lake | Madison Lake | MN | D+ | \$25,422 |
| Peoples Trust & Savings Bank | Clive | IA | D+ | \$243,057 |
| Piedmont Community Bank | Gray | GA | D | \$258,236 |
| Pigeon Falls State Bank | Pigeon Falls | WI | D+ | \$51,722 |
| Pilot Bank | Tampa | FL | D- | \$252,566 |
| Pinehurst Bank | St Paul | MN | D+ | \$60,074 |
| Pinnacle Bank | Marshalltown | IA | D+ | \$66,026 |
| Pinnacle Bank of Oregon | Beaverton | OR | E- | \$71,921 |
| Pioneer Bank | Mapleton | MN | D | \$255,918 |
| Piqua State Bank | Piqua | KS | D | \$24,124 |
| Plantersfirst | Cordele | GA | D- | \$370,669 |
| Platinum Bank | Lubbock | TX | D+ | \$103,519 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|-------------------------------|----------------|--------------|--|---------------------|
| Plaza Bank | Norridge | IL | D | \$392,324 |
| Plaza Bank | Irvine | CA | D- | \$87,715 |
| Polk County Bank | Johnston | IA | D | \$154,884 |
| Pony Express Bank | Braymer | MO | D+ | \$138,698 |
| Preferred Bank | Los Angeles | CA | D | \$1,487,851 |
| Preferred Bank | Casey | IL | D | \$53,785 |
| Premier American Bank | Miami | FL | D- | \$375,481 |
| Premier Bank | Medford | OR | D | \$1,483,255 |
| Premier Bank | Tallahassee | FL | D | \$430,848 |
| Premier Bank | Rochester | MN | D- | \$152,939 |
| Premier Bank | Jefferson City | MO | D- | \$1,523,574 |
| Premier Bank | Denver | CO | D- | \$90,317 |
| Premier Bank | Wilmette | IL | D+ | \$342,644 |
| Premier Bank Minnesota | Farmington | MN | D- | \$198,601 |
| Premier Bank-Maplewood | Maplewood | MN | D- | \$590,699 |
| Premier Business Bank | Los Angeles | CA | D+ | \$94,633 |
| Premier Service Bank | Riverside | CA | D+ | \$151,408 |
| Prime Alliance Bank | Woods Cross | UT | D | \$135,251 |
| Prime Security Bank | Karlstad | MN | D | \$103,024 |
| Primesouth Bank | Blackshear | GA | D | \$409,031 |
| Princeville State Bank | Princeville | IL | E- | \$65,128 |
| Private Bank of the Peninsula | Palo Alto | CA | D | \$271,507 |
| Professional Bank NA | Dallas | TX | D- | \$115,739 |
| Professional Business Bank | Pasadena | CA | D | \$384,764 |
| Profinium Financial | Truman | MN | D | \$314,327 |
| Progress Bank of Florida | Tampa | FL | D | \$104,432 |
| Progrowth Bank | Nicollet | MN | D | \$146,496 |
| Prosper Bank | Prosper | TX | D- | \$106,386 |
| Prosperan Bank | Oakdale | MN | E | \$219,420 |
| Prosperity Bank | St Augustine | FL | D+ | \$1,098,899 |
| Providence Bank | Alpharetta | GA | D | \$116,947 |
| Providence Bank | Columbia | MO | D+ | \$96,678 |
| Provincial Bank | Lakeville | MN | D- | \$89,561 |
| Public Savings Bank | Southampton | PA | D- | \$46,975 |
| Pueblo Bank & Trust Company | Pueblo | CO | D | \$343,465 |
| Purdum State Bank | Purdum | NE | D | \$18,483 |
| Putnam State Bank | Palatka | FL | D | \$195,915 |
| Qualtiy Bank | Fingal | ND | E- | \$26,090 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---|-----------------|--------------|--|---------------------|
| Quoin Financial Bank | Miller | SD | D+ | \$127,638 |
| Rainier Pacific Savings Bank | Tacoma | WA | D+ | \$871,550 |
| RCSBank | New London | MO | D- | \$61,296 |
| Red Mountain Bank NA | Birmingham | AL | D | \$358,830 |
| Redding Bank of Commerce | Redding | CA | D | \$769,179 |
| Regal Bank & Trust Company | Owings Mills | MD | D- | \$169,324 |
| Regal Financial Bank | Seattle | WA | D+ | \$153,962 |
| Regent Bank | Nowata | OK | D+ | \$136,181 |
| Reliance Bank | Athens | AL | D+ | \$163,221 |
| Reliance Bank | Des Peres | MO | D+ | \$1,448,619 |
| Republic Bank of Chicago | Oak Brook | IL | D | \$906,275 |
| Republic Bank of Georgia | Suwanee | GA | D- | \$156,851 |
| Republic Federal Bank, National Association | Miami | FL | E | \$482,627 |
| R-G Premier Bank of Puerto Rico | San Juan | PR | D- | \$7,059,832 |
| Riverbank Minnesota | Wyoming | MN | D- | \$493,442 |
| Riverland Bank | Jordan | MN | D+ | \$50,900 |
| Riverside Bank of Central Florida | Winter Park | FL | D- | \$135,769 |
| Riverside Bank of Gulf Coast | Cape Coral | FL | E- | \$523,673 |
| Riverside National Bank of Florida | Fort Pierce | FL | D- | \$3,962,410 |
| Riverview Community Bank | Otsego | MN | E | \$124,274 |
| Rock River Bank | Oregon | IL | D | \$79,360 |
| Rockbridge Commercial Bank | Atlanta | GA | D- | \$263,263 |
| Rockhold Brown & Company Bank | Bainbridge | OH | D+ | \$36,667 |
| Rocky Mountain Bank & Trust | Florence | CO | D+ | \$233,536 |
| Rosemount National Bank | Rosemount | MN | D- | \$43,370 |
| Royal Asian Bank | Philadelphia | PA | D+ | \$106,871 |
| Royal Bank America | Narberth | PA | D- | \$1,073,513 |
| Royal Banks of Missouri | University City | MO | D+ | \$433,580 |
| Royal Palm Bank of Florida | Naples | FL | D- | \$180,045 |
| Royal Savings Bank | Chicago | IL | D | \$110,460 |
| Rushford State Bank | Rushford | MN | D+ | \$41,984 |
| Rushville State Bank | Rushville | MO | D+ | \$26,200 |
| Saehan Bank | Los Angeles | CA | D | \$842,627 |
| San Antonio National Bank | Refugio | TX | D- | \$227,817 |
| San Diego National Bank | San Diego | CA | D- | \$3,036,766 |
| San Joaquin Bank | Bakersfield | CA | D+ | \$934,846 |
| Sandhills Bank | Bethune | SC | D- | \$66,786 |
| Sanibel Captiva Community Bank | Sanibel | FL | D | \$200,283 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|----------------------------------|--------------|--------------|--|---------------------|
| Satilla Community Bank | St Marys | GA | D+ | \$148,534 |
| Saugusbank a Co-operative Bank | Saugus | MA | D+ | \$183,978 |
| Sauk Valley Bank & Trust Company | Sterling | IL | D | \$204,134 |
| Savannah Bank NA | Savannah | GA | D+ | \$664,146 |
| Savanna-Thomson State Bank | Thomson | IL | D- | \$70,475 |
| Savings Bank | Wakefield | MA | D+ | \$390,866 |
| Scotiabank Delaware Puerto Rico | Hato Rey | PR | D- | \$1,525,092 |
| Seacoast Commerce Bank | Chula Vista | CA | D- | \$81,176 |
| Seacoast National Bank | Stuart | FL | D- | \$2,317,149 |
| Seattle Bank | Seattle | WA | D- | \$665,426 |
| Security Bank | Rich Hill | MO | D+ | \$61,765 |
| Security Bank | New Auburn | WI | D+ | \$79,040 |
| Security Bank Gwinnett County | Suwanee | GA | E+ | \$357,199 |
| Security Bank NA | N Lauderdale | FL | D- | \$164,161 |
| Security Bank of Bibb County | Macon | GA | D- | \$1,251,919 |
| Security Bank of Houston County | Perry | GA | D- | \$383,678 |
| Security Bank of Jones County | Gray | GA | D- | \$442,269 |
| Security Bank of North Fulton | Alpharetta | GA | D- | \$203,660 |
| Security Bank of North Metro | Woodstock | GA | D- | \$241,161 |
| Security Bank Savings Bank | Springfield | IL | D+ | \$185,045 |
| Security Bank USA | Bemidji | MN | D+ | \$102,967 |
| Security Exchange Bank | Marietta | GA | D- | \$192,092 |
| Security Savings Bank | Henderson | NV | E | \$238,307 |
| Security State Bank | Ansley | NE | D- | \$58,288 |
| Security State Bank | Lewiston | MN | D+ | \$77,357 |
| Security State Bank | Centralia | WA | D+ | \$375,822 |
| Security State Bank | Littlefield | TX | D+ | \$100,603 |
| Security State Bank | Radcliffe | IA | D+ | \$39,039 |
| Security State Bank of Kenyon | Kenyon | MN | D- | \$58,693 |
| Select Bank | Grand Rapids | MI | D- | \$132,616 |
| Seneca National Bank | Seneca | SC | D+ | \$65,856 |
| Sevier County Bank | Sevierville | TN | D | \$420,389 |
| Sherburne State Bank | Becker | MN | D- | \$75,126 |
| Sherman County Bank | Loup City | NE | D+ | \$135,431 |
| Sherwood State Bank | Sherwood | OH | D- | \$46,883 |
| Shinhan Bank America | New York | NY | D+ | \$933,968 |
| Shore Community Bank | Toms River | NJ | D+ | \$208,130 |
| Shorebank | Chicago | IL | D+ | \$2,433,071 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------------|------------------|--------------|--|---------------------|
| ShoreBank Pacific | Ilwaco | WA | D+ | \$216,502 |
| Shoreline Bank | Shoreline | WA | D+ | \$129,909 |
| Signature Bank | Minnetonka | MN | D+ | \$179,795 |
| Signature Bank | Windsor | CO | D+ | \$78,270 |
| Signature Bank of Arkansas | Fayetteville | AR | D+ | \$650,723 |
| Signature Bank of Georgia | Sandy Springs | GA | D- | \$200,026 |
| Silver Falls Bank | Silverton | OR | E | \$134,206 |
| Silverton Bank, NA | Atlanta | GA | D- | \$3,155,328 |
| South Carolina Community Bank | Columbia | SC | D | \$81,222 |
| South Coastal Bank | Rockland | MA | D+ | \$259,278 |
| South County Bank NA | Rancho Santa Mar | CA | D- | \$191,038 |
| South Georgia Bank | Glennville | GA | D- | \$134,317 |
| Southbridge Savings Bank | Southbridge | MA | D | \$448,678 |
| Southern Bank of Commerce | Paragould | AR | D- | \$28,385 |
| Southern Colorado National Bank | Pueblo | CO | E+ | \$58,631 |
| Southern Community Bank | Fayetteville | GA | E- | \$381,791 |
| Southport Bank | Kenosha | WI | D | \$483,376 |
| SouthWest Bank | Fort Worth | TX | D+ | \$653,393 |
| Southwest Capital Bank, NA | Fort Myers | FL | D+ | \$89,998 |
| SouthwestUSA Bank | Las Vegas | NV | D | \$222,823 |
| Spencer State Bank | Spencer | NE | D | \$18,229 |
| Spirit of Texas Bank, SSB | Snook | TX | E- | \$53,205 |
| Springs Valley Bank & Trust | French Lick | IN | D+ | \$250,605 |
| SSBBank | Stockbridge | MI | D+ | \$85,570 |
| St Johns Bank & Trust Company | St John | MO | D- | \$337,676 |
| St Louis Bank | Town & Country | MO | D | \$549,034 |
| St Stephen State Bank | St Stephen | MN | D- | \$32,689 |
| Standard Bank & Trust Company | Hickory Hills | IL | D+ | \$2,310,882 |
| Standing Stone National Bank | Lancaster | OH | D | \$70,990 |
| State Bank | Fenton | MI | D- | \$366,885 |
| State Bank | Green River | WY | D+ | \$45,188 |
| State Bank & Trust Company | Carrollton | TX | D | \$206,761 |
| State Bank of Aurora | Aurora | MN | D | \$31,887 |
| State Bank of Bussey | Bussey | IA | D | \$48,158 |
| State Bank of Chilton | Chilton | WI | D | \$160,421 |
| State Bank of Cokato | Cokato | MN | E- | \$65,800 |
| State Bank of Conway Springs | Conway Springs | KS | D+ | \$20,052 |
| State Bank of Delano | Delano | MN | D- | \$107,252 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|----------------------------------|----------------|--------------|--|---------------------|
| State Bank of Hamburg | Hamburg | MN | D+ | \$18,793 |
| State Bank of Lebo | Lebo | KS | E- | \$23,249 |
| State Bank of Leon | Leon | KS | D+ | \$9,835 |
| State Bank of Park Rapids | Park Rapids | MN | D+ | \$106,526 |
| State Bank of Southwest Missouri | Springfield | MO | D+ | \$90,069 |
| State Bank of Table Rock | Table Rock | NE | D- | \$43,276 |
| State Bank of Viroqua | Viroqua | WI | D- | \$76,322 |
| State Central Bank | Keokuk | IA | D | \$274,390 |
| State Exchange Bank | Lamont | OK | D | \$51,833 |
| State National Bank of Groom | Groom | TX | D | \$35,066 |
| Statewide Bank | Covington | LA | E | \$272,126 |
| Sterling Bank | Lantana | FL | D- | \$399,781 |
| Sterling Bank | Mt Laurel | NJ | D- | \$381,550 |
| Sterling Savings Bank | Spokane | WA | D- | \$12,264,416 |
| Sterling State Bank | Austin | MN | D+ | \$274,198 |
| Stockmans Bank | Altus | OK | E | \$112,618 |
| Strata Bank | Medway | MA | E | \$385,809 |
| Strategic Capital Bank | Champaign | IL | E | \$598,234 |
| Summit Community Bank | E Lansing | MI | D+ | \$170,293 |
| Summit Community Bank, Inc | Moorefield | WV | D | \$1,613,240 |
| Sun American Bank | Boca Raton | FL | D- | \$590,920 |
| Sun Security Bank | Ellington | MO | E+ | \$381,599 |
| Sunfirst Bank | St George | UT | D | \$248,934 |
| Sunrise Bank | Cocoa Beach | FL | D+ | \$117,005 |
| Sunrise Bank Arizona | Phoenix | AZ | D+ | \$119,395 |
| Sunrise Bank San Diego | San Diego | CA | D+ | \$86,322 |
| Sunset Bank & Savings | Waukesha | WI | D- | \$143,814 |
| Sunshine State Community Bank | Port Orange | FL | D | \$171,313 |
| Superior Bank | Hazelwood | MO | D+ | \$57,542 |
| Sussex Bank | Franklin | NJ | D- | \$436,789 |
| Swedish American State Bank | Courtland | KS | D+ | \$29,935 |
| Symphony Bank | Indianapolis | IN | D- | \$55,030 |
| Synergy Bank State Savings Bank | McKinney | TX | D- | \$151,521 |
| T Bank, NA | Dallas | TX | D+ | \$136,000 |
| Target Bank | Salt Lake City | UT | D | \$104,443 |
| Tattnall Bank | Reidsville | GA | E- | \$67,899 |
| Teambank NA | Paola | KS | D- | \$669,830 |
| Temecula Valley Bank | Temecula | CA | D | \$1,553,009 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------------|------------------|--------------|--|---------------------|
| Terrabank NA | Miami | FL | D | \$242,688 |
| Texas Champion Bank | Alice | TX | D+ | \$311,878 |
| Texas Enterprise Bank | Bryan | TX | D | \$53,786 |
| Texas National Bank | Mercedes | TX | E- | \$66,107 |
| Texas Republic Bank NA | Frisco | TX | E+ | \$38,567 |
| Texico State Bank | Texico | IL | E+ | \$8,952 |
| The First Bank | Roxton | TX | D | \$18,139 |
| The PrivateBank | Bloomfield Hills | MI | D+ | \$1,087,852 |
| Thumb National Bank & Trust | Pigeon | MI | D+ | \$216,508 |
| Thunder Bank | Sylvan Grove | KS | E | \$41,075 |
| Thurston First Bank | Olympia | WA | D- | \$89,776 |
| TIB Bank | Naples | FL | D | \$1,520,448 |
| Tilden Bank | Tilden | NE | D | \$39,826 |
| Timberland Bank | El Dorado | AR | D- | \$139,402 |
| Timberwood Bank | Tomah | WI | D+ | \$173,550 |
| TNBANK | Oak Ridge | TN | D | \$200,282 |
| Towanda State Bank | Towanda | KS | D | \$7,967 |
| Tower Bank & Trust Company | Fort Wayne | IN | D+ | \$692,745 |
| Town & Country Bank | Leawood | KS | D | \$102,251 |
| Town & Country Bank | Watertown | WI | D+ | \$51,664 |
| Town & Country Bank of Missouri | La Grange | MO | D+ | \$25,105 |
| Town & Country Bank of Quincy | Quincy | IL | D+ | \$116,041 |
| Town Center Bank | Coppell | TX | E- | \$56,524 |
| Town Community Bank & Trust | Antioch | IL | D- | \$86,333 |
| Towne Bank of Arizona | Mesa | AZ | D | \$155,039 |
| Toyota Financial Savings Bank | Henderson | NV | D+ | \$607,509 |
| Traverse City State Bank | Traverse City | MI | D- | \$201,570 |
| Treaty Oak Bank | Austin | TX | D+ | \$135,990 |
| Tremont Savings Bank | Tremont | IL | D | \$43,607 |
| Triad Bank | Frontenac | MO | D | \$146,340 |
| Trinity Bank | Dothan | AL | D- | \$64,050 |
| Tri-State Bank of Memphis | Memphis | TN | D | \$119,722 |
| Tristate Capital Bank | Pittsburgh | PA | D+ | \$1,285,803 |
| Tri-Valley Bank | San Ramon | CA | D | \$93,777 |
| Truman Bank | St Louis | MO | D- | \$514,656 |
| TrustAtlantic Bank | Raleigh | NC | D+ | \$300,920 |
| Tulsa National Bank | Tulsa | OK | D+ | \$179,337 |
| Twin City Bank | Longview | WA | D+ | \$46,799 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---|-----------------|--------------|--|---------------------|
| Two Rivers Bank & Trust | W Des Moines | IA | D | \$219,498 |
| Uinta Bank | Mountain View | WY | D+ | \$43,498 |
| Umpqua Bank | Roseburg | OR | D+ | \$8,599,058 |
| Union Bank | Marksville | LA | D- | \$280,230 |
| Union Bank | Lake Odessa | MI | D- | \$187,554 |
| Union Bank | Kansas City | MO | D+ | \$668,089 |
| Union Bank & Trust Company | Pottsville | PA | D+ | \$119,345 |
| Union Bank, NA | Gilbert | AZ | D- | \$136,145 |
| Union Credit Bank | Miami | FL | D | \$154,311 |
| Union State Bank | Kerrville | TX | D | \$36,172 |
| Union State Bank | Pell City | AL | D+ | \$310,068 |
| Union State Bank | Winterset | IA | D+ | \$71,517 |
| Union State Bank | Clay Center | KS | D+ | \$136,734 |
| United American Bank | San Mateo | CA | D+ | \$296,652 |
| United Bank & Trust | Tecumseh | MI | D+ | \$491,168 |
| United Bank & Trust Company | New Orleans | LA | E | \$25,523 |
| United Bank & Trust Washtenaw | Ann Arbor | MI | D | \$348,382 |
| United Bank of Philadelphia | Philadelphia | PA | D | \$69,526 |
| United Minnesota Bank | New London | MN | D | \$24,097 |
| United Security Bank | Fresno | CA | D- | \$758,810 |
| United Security Bank | Sparta | GA | E+ | \$153,718 |
| United SouthWest Bank | Cottonwood | MN | D- | \$40,610 |
| United-American Savings Bank | Pittsburgh | PA | E+ | \$58,966 |
| Unity Bancorp, Inc | Clinton | NJ | D+ | \$897,635 |
| Unity National Bank | Houston | TX | D | \$59,833 |
| Unity National Bank | Cartersville | GA | D- | \$313,256 |
| University Bank | Ann Arbor | MI | D+ | \$129,321 |
| Upstate National Bank | Lisbon | NY | D | \$96,454 |
| USA Bank | Port Chester | NY | D- | \$211,051 |
| Valley Bank | Moline | IL | D+ | \$703,483 |
| Valley Bank | Fort Lauderdale | FL | D+ | \$172,202 |
| Valley Bank & Trust Company | Brighton | CO | D- | \$252,470 |
| Valley Capital Bank, National Association | Mesa | AZ | D- | \$50,865 |
| Valley Community Bank | St Charles | IL | D | \$168,606 |
| Valley Green Bank | Philadelphia | PA | D+ | \$89,621 |
| VantageSouth Bank | Burlington | NC | D+ | \$95,245 |
| Ventura County Business Bank | Oxnard | CA | D- | \$108,763 |
| Venture Bank | Lacey | WA | D- | \$1,180,682 |

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------------------|-----------------|--------------|--|---------------------|
| Viking Bank | Seattle | WA | D | \$580,422 |
| Village Bank | Midlothian | VA | D- | \$557,373 |
| Village Bank | St Francis | MN | D+ | \$257,064 |
| Village Bank | Springfield | MO | E+ | \$105,639 |
| Vineyard Bank, NA | R. Cucamonga | CA | E+ | \$2,014,953 |
| Virginia Business Bank | Richmond | VA | D- | \$167,843 |
| Vision Bank | St Louis Park | MN | D | \$35,596 |
| VisionBank | Topeka | KS | D- | \$67,591 |
| VisionBank of Iowa | W Des Moines | IA | D+ | \$110,270 |
| Vista Bank Texas | Houston | TX | D+ | \$319,167 |
| Wachovia Bank NA | Charlotte | NC | D+ | \$635,476,000 |
| Walton State Bank | Walton | KS | D- | \$7,793 |
| Warren Bank | Warren | MI | E+ | \$604,387 |
| Washington Business Bank | Olympia | WA | D | \$68,352 |
| Washington First International Bank | Seattle | WA | D+ | \$658,636 |
| Washingtonfirst Bank | Reston | VA | D+ | \$299,377 |
| Waterford Village Bank | Williamsville | NY | E | \$63,339 |
| Waterstone Bank | Wauwatosa | WI | D- | \$1,877,014 |
| Waukegan Savings Bank | Waukegan | IL | D- | \$103,295 |
| West Coast Bank | Lake Oswego | OR | D- | \$2,511,006 |
| West Michigan Community Bank | Hudsonville | MI | D- | \$167,794 |
| West Town Savings Bank | Cicero | IL | E+ | \$57,651 |
| West Valley National Bank | Avondale | AZ | D | \$43,460 |
| Westbridge Bank & Trust Company | Chesterfield | MO | E- | \$129,802 |
| Western Commercial Bank | Woodland Hills | CA | D- | \$121,943 |
| Western Community Bank | Orem | UT | D- | \$124,963 |
| Western Springs National Bank & Trust | Western Springs | IL | D- | \$226,569 |
| Westernbank Puerto Rico | Mayaguez | PR | E- | \$15,256,997 |
| Westside Bank | Hiram | GA | D+ | \$133,886 |
| Westsound Bank | Bremerton | WA | E | \$365,078 |
| Wheatland Bank | Naperville | IL | D+ | \$490,506 |
| White Oak State Bank | White Oak | TX | D+ | \$71,488 |
| Whitney National Bank | New Orleans | LA | D+ | \$12,368,310 |
| Williamsburg First National Bank | Kingstree | SC | D | \$140,580 |
| Wilton Bank | Wilton | CT | D+ | \$106,311 |
| Winfield Community Bank | Winfield | IL | D+ | \$65,661 |
| Woodland Bank | Deer River | MN | D | \$98,447 |
| Woodlands Bank | Williamsport | PA | D+ | \$249,808 |

Appendix A: Commercial and Savings Banks Rated D+ (Weak) or Lower

| Bank Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|---------------------------|-------------|--------------|--|---------------------|
| Worthington National Bank | Arlington | TX | D- | \$180,301 |
| Young Americans Bank | Denver | CO | D- | \$13,830 |

Total Number of Institutions: 1,372

Total assets: \$1,793,017,406

Data: Federal Reserve, Third Quarter 2008
Ratings source: TheStreet.com Ratings, Inc.

Select: All rated institutions rated D+ or lower in business at yearend 2008
Weiss Research opinion: Institutions rated D+ or lower are at risk of failure

Savings and Loans Rated D+ (Weak) or Lower

| Thrift Name | City | State | TheStreet.com Rating (Based on Sep 2008 Data) | Total Assets |
|--|-----------------|--------------|--|---------------------|
| Alaska Pacific Bank | Juneau | AK | D+ | \$190,836 |
| Allstate Bank | Vernon Hills | IL | D+ | \$1,043,991 |
| American Bank | Rockville | MD | D+ | \$530,010 |
| American Eagle Savings Bank | Boothwyn | PA | D | \$30,051 |
| American Investors Bank & Mortgage | Eden Prairie | MN | D | \$69,459 |
| American Savings Bank | Middletown | OH | D+ | \$34,568 |
| American Savings, Federal Savings Bank | Munster | IN | D+ | \$177,623 |
| American Sterling Bank | Sugar Creek | MO | E- | \$181,275 |
| Ameriprise Bank, Federal Savings Bank | New York | NY | D- | \$1,476,384 |
| Amtrust Bank | Cleveland | OH | D- | \$15,684,605 |
| Anchorbank, Federal Savings Bank | Madison | WI | D- | \$4,823,815 |
| Argentine Federal Savings | Kansas City | KS | D+ | \$55,153 |
| Auburn Savings Bank, Federal Savings Bank | Auburn | ME | D+ | \$72,122 |
| Bank of Atlanta | Atlanta | GA | D | \$274,776 |
| Bank of Maumee | Maumee | OH | D | \$56,812 |
| BankAtlantic | Fort Lauderdale | FL | D | \$5,784,056 |
| BankLiberty | Liberty | MO | D | \$385,262 |
| BankUnited Federal Savings Bank | Coral Gables | FL | E- | \$13,951,805 |
| Bayside Savings Bank | Port St Joe | FL | D- | \$84,336 |
| Bay-Vanguard Federal Savings Bank | Baltimore | MD | D | \$156,821 |
| Beacon Federal | E Syracuse | NY | D+ | \$1,021,432 |
| Ben Franklin Bank of Illinois | Arlington Hghts | IL | D+ | \$124,306 |
| Boonville Federal Savings Bank | Boonville | IN | D+ | \$41,962 |
| Bradford Bank | Baltimore | MD | E- | \$504,385 |
| Brainerd Savings & Loan Assoc Federal Assoc. | Brainerd | MN | D | \$66,486 |
| Buffalo Federal Savings & Loan Association | Buffalo | WY | D+ | \$137,680 |
| Canisteo Savings & Loan Association | Canisteo | NY | D- | \$6,890 |
| Carolina Federal Savings Bank | Charleston | SC | D- | \$58,745 |
| Carrollton Federal Bank | Carrollton | KY | D- | \$34,412 |
| Carver Federal Savings Bank | New York | NY | D- | \$793,531 |
| Century Bank | Parma | OH | D | \$140,693 |
| Century Bank Federal Savings Bank | Sarasota | FL | E | \$922,194 |
| Chesapeake Bank of Maryland | Baltimore | MD | D+ | \$209,181 |
| Chevy Chase Bank Federal Savings Bank | McLean | VA | D | \$16,022,456 |
| Citizens Financial Bank | Hammond | IN | D | \$1,121,586 |
| Clay County Savings Bank | Liberty | MO | D+ | \$97,060 |
| Coastal Bank | Merritt Island | FL | D+ | \$161,770 |
| Colorado Federal Savings Bank | Greenwood Vlg | CO | D- | \$77,289 |
| Community Bank | Staunton | VA | D | \$510,296 |
| Community Federal Savings Bank | Woodhaven | NY | E+ | \$74,563 |

| Thrift Name | City | State | TheStreet.com | Total Assets |
|--|-----------------|-------|---------------------------------------|---------------|
| | | | Rating (Based on Sep 2008 Data) | |
| Community Mutual Savings Bank | Mt Vernon | NY | D+ | \$204,186 |
| CornerstoneBank | Atlanta | GA | D- | \$451,764 |
| Corning Savings & Loan Association | Corning | AR | D+ | \$31,743 |
| Countrywide Bank, Federal Savings Bank | Alexandria | VA | D- | \$117,978,966 |
| County Savings Bank | Essington | PA | D+ | \$54,134 |
| Crossroads Bank | Wabash | IN | D | \$326,767 |
| Del Norte Federal Bank | Del Norte | CO | D+ | \$46,885 |
| Delanco Federal Savings Bank | Delanco | NJ | D- | \$135,664 |
| Domestic Bank | Cranston | RI | D | \$248,524 |
| Doral Bank Federal Savings Bank | New York | NY | D | \$100,699 |
| Dryades Savings Bank Federal Savings Bank | New Orleans | LA | D+ | \$69,727 |
| Dwelling House Savings & Loan Association | Pittsburgh | PA | D+ | \$14,350 |
| E*Trade Bank | Arlington | VA | D- | \$44,958,963 |
| Eagle Savings Bank | Cincinnati | OH | D | \$99,078 |
| East Wisconsin Savings Bank | Kaukauna | WI | D+ | \$240,380 |
| Eastern Federal Bank | Norwich | CT | E+ | \$208,150 |
| Eastern Savings Bank Federal Savings Bank | Hunt Valley | MD | D | \$1,025,067 |
| EBank | Atlanta | GA | E- | \$153,000 |
| Edgewater Bank | Buchanan | MI | D | \$187,684 |
| Elberton Federal Savings & Loan Association | Elberton | GA | D+ | \$21,446 |
| Equitable Bank | Grand Island | NE | D | \$210,026 |
| Equitable Savings & Loans Company | Cadiz | OH | D+ | \$13,215 |
| Fairfield Federal Savings & Loan Association | Lancaster | OH | D+ | \$260,780 |
| Family Federal Savings of Illinois | Cicero | IL | D- | \$62,079 |
| Federal Trust Bank | Sanford | FL | E- | \$585,006 |
| First Arizona Savings Federal Savings Bank | Scottsdale | AZ | D+ | \$354,100 |
| First Bank of Idaho Federal Savings Bank | Ketchum | ID | D+ | \$491,728 |
| First Community Bank of America | Pinellas Park | FL | D+ | \$503,462 |
| First Federal Bank | Harrison | AR | D | \$795,143 |
| First Fed Bank of California Fed Savings Bank | Santa Monica | CA | D- | \$7,452,064 |
| First Federal Bank of North Florida | Palatka | FL | D- | \$412,737 |
| First Federal of Northern Michigan | Alpena | MI | D | \$247,614 |
| First Federal Savings & Loan Assoc | Lexington | KY | D+ | \$138,069 |
| First Fed Savings & Loan Assoc of Bucks County | Bristol | PA | D+ | \$552,937 |
| First Federal Savings & Loan Assoc of Pekin | Pekin | IL | D- | \$28,463 |
| First Federal Savings Bank of Boston | Boston | MA | D | \$65,975 |
| First Place Bank | Warren | OH | D- | \$3,396,755 |
| FirstBank Florida | Miami | FL | D | \$984,500 |
| Flagstar Bank Federal Savings Bank | Troy | MI | D- | \$14,163,837 |
| Fort Lee Federal Savings Bank | Fort Lee | NJ | D | \$61,141 |
| Franklin Bank | Pilesgrove Twنش | NJ | D | \$263,899 |

| Thrift Name | City | State | TheStreet.com | Total Assets |
|--|------------------|-------|---------------------------------------|--------------|
| | | | Rating (Based on Sep 2008 Data) | |
| Franklin Fed Savings & Loan Assoc of Richmond | Glen Allen | VA | D+ | \$992,840 |
| Franklin Savings & Loans Company | Cincinnati | OH | D+ | \$318,049 |
| Frontier Bank | Rock Rapids | IA | E+ | \$179,440 |
| Fullerton Federal Savings Association | Baltimore | MD | D+ | \$9,404 |
| Gateway Bank Federal Savings Bank | San Francisco | CA | D+ | \$479,176 |
| GCF Bank | Washington | NJ | D+ | \$430,355 |
| Georgetown Savings Bank | Georgetown | MA | D- | \$202,463 |
| Gibraltar Savings Bank, Federal Savings Bank | Oak Ridge | NJ | D | \$86,826 |
| Golden First Bank | Great Neck | NY | D | \$28,718 |
| Greater Atlantic Bank | Reston | VA | E- | \$215,353 |
| Greenville Federal | Greenville | OH | D+ | \$121,362 |
| Guaranty Bank | Milwaukee | WI | D- | \$1,629,217 |
| Guaranty Bank | Austin | TX | D+ | \$15,058,289 |
| H&R Block Bank | Kansas City | MO | D+ | \$1,900,148 |
| Harbourside Community Bank | Hilton Head Isld | SC | D+ | \$77,884 |
| Harrington Bank Federal Savings Bank | Chapel Hill | NC | D+ | \$321,932 |
| Heartland Bank | Clayton | MO | D | \$962,062 |
| Heritage First Bank | Rome | GA | D- | \$94,946 |
| Home City Federal Savings Bank of Springfield | Springfield | OH | D+ | \$139,176 |
| Home Federal Bank of Hollywood | Hallandale | FL | D+ | \$87,210 |
| Home Federal Svgs & Loan Assoc of Collinsville | Collinsville | IL | D+ | \$136,186 |
| Home Federal Savings Bank | Rochester | MN | D+ | \$1,144,967 |
| Home Federal Savings Bank | Detroit | MI | E- | \$14,919 |
| Home Loan Investment Bank, Fed Savings Bank | Warwick | RI | D+ | \$242,361 |
| Home Savings Bank | Jefferson City | MO | D | \$33,303 |
| Home Savings of America | Little Falls | MN | D+ | \$427,899 |
| Ideal Federal Savings Bank | Baltimore | MD | E+ | \$7,194 |
| Imperial Savings & Loan Association | Martinsville | VA | D- | \$9,648 |
| Independence Federal Bank | Independence | IA | D | \$23,924 |
| Independence Federal Savings Bank | Washington | DC | D- | \$183,793 |
| Inter Savings Bank Federal Savings Bank | Maple Grove | MN | D- | \$843,853 |
| Irwin Union Bank, Federal Savings Bank | Columbus | IN | D- | \$630,032 |
| Kennebec Fed Svgs & Loan Assoc of Waterville | Waterville | ME | D- | \$80,940 |
| Kentucky Federal Savings & Loan Association | Covington | KY | D | \$36,814 |
| Key West Bank | Key West | FL | D- | \$104,567 |
| Lafayette Savings Bank Federal Savings Bank | Lafayette | IN | D+ | \$372,127 |
| Lake City Federal Bank | Lake City | MN | D | \$81,123 |
| Lehman Brothers Bank Federal Savings Bank | Wilmington | DE | D+ | \$6,513,521 |
| Liberty Bank | Naples | FL | E | \$166,321 |
| Liberty Savings Bank, Federal Savings Bank | Wilmington | OH | D+ | \$1,522,932 |
| Liberty Savings Bank, Federal Savings Bank | Pottsville | PA | E | \$35,215 |

| Thrift Name | City | State | TheStreet.com | Total Assets |
|---|-----------------|-------|---------------------------------------|--------------|
| | | | Rating (Based on Sep 2008 Data) | |
| Los Padres Bank | Solvang | CA | D+ | \$1,193,196 |
| Lydian Private Bank | Palm Beach | FL | D | \$2,118,855 |
| M & I Bank Federal Savings Bank | Las Vegas | NV | E- | \$2,568,044 |
| Mackinac Savings Bank Federal Savings Bank | Boynton Beach | FL | D+ | \$130,183 |
| Madison Bohemian Savings Bank | Forest Hill | MD | D+ | \$176,070 |
| Madison Square Federal Savings Bank | Baltimore | MD | D | \$134,699 |
| Magna Bank | Brentwood | TN | D+ | \$520,048 |
| Mainstreet Savings Bank Federal Savings Bank | Hastings | MI | E | \$111,728 |
| Manatee River Bank | Palmetto | FL | D- | \$156,566 |
| Maritime Savings Bank | W Allis | WI | D- | \$409,805 |
| Members Trust Company | Tampa | FL | D | \$26,029 |
| MetaBank | Storm Lake | IA | D | \$857,466 |
| Midcountry Bank | Marion | IL | D- | \$967,308 |
| Milford Bank & Loan Association | Milford | IL | D- | \$20,065 |
| Mississippi County Savings & Loan Association | Charleston | MO | D+ | \$8,455 |
| MWABank | Rock Island | IL | D | \$208,407 |
| Natick Federal Savings Bank | Natick | MA | D+ | \$158,111 |
| New Buffalo Savings Bank Federal Savings Bank | New Buffalo | MI | D | \$109,735 |
| New South Federal Savings Bank | Irondale | AL | D- | \$1,914,108 |
| Newton County Loan & Savgs Fed Savings Bank | Goodland | IN | D | \$6,645 |
| Northwest Bank & Trust Company | Davenport | IA | D+ | \$192,329 |
| Northwoods Bank of Minnesota | Park Rapids | MN | D+ | \$122,371 |
| Olde Cypress Community Bank | Clewiston | FL | D- | \$169,118 |
| OmniAmerican Bank | Fort Worth | TX | D+ | \$1,067,945 |
| Owen Community Bank Savings Bank | Spencer | IN | D+ | \$71,091 |
| Pacific Trust Bank | Chula Vista | CA | D+ | \$876,524 |
| Park Federal Savings Bank | Chicago | IL | D+ | \$219,631 |
| Park View Federal Savings Bank | Cleveland | OH | D | \$901,703 |
| Partners Bank | Naples | FL | D- | \$76,206 |
| Peoples Community Bank | W Chester | OH | E- | \$732,154 |
| Peoples First Community Bank | Panama City | FL | D- | \$1,890,369 |
| Platinum Community Bank | Rolling Meadows | IL | E | \$86,519 |
| Polonia Bank | Philadelphia | PA | D | \$220,580 |
| Presidential Bank Federal Savings Bank | Bethesda | MD | D | \$564,298 |
| Progressive-Home Fed Savings & Loan Assoc | Pittsburgh | PA | D | \$47,745 |
| Putnam Bank | Putnam | CT | D+ | \$477,899 |
| Reliance Bank, Federal Savings Bank | Fort Myers | FL | D+ | \$123,795 |
| Ripley Federal Savings & Loan Association | Ripley | OH | D- | \$95,632 |
| Saddle River Valley Bank | Saddle River | NJ | D | \$54,797 |
| Savings Bank of Maine | Gardiner | ME | D+ | \$972,787 |
| SCB Bank | Shelbyville | IN | D+ | \$252,152 |

| Thrift Name | City | State | TheStreet.com | Total Assets |
|---|-------------|-------|---------------------------------------|--------------|
| | | | Rating (Based on Sep 2008 Data) | |
| Second Fed Savings & Loan Assoc of Chicago | Chicago | IL | D+ | \$265,686 |
| Security Savings Bank Federal Savings Bank | Olathe | KS | D | \$649,555 |
| Share Plus Federal Bank | Plano | TX | D+ | \$191,004 |
| SouthFirst Bank | Sylacauga | AL | D | \$133,728 |
| Sovereign Bank | Wyomissing | PA | D- | \$78,356,709 |
| State Farm Bank, Federal Savings Bank | Bloomington | IL | D- | \$16,668,617 |
| Stephens Federal Bank | Toccoa | GA | D+ | \$235,075 |
| Sterling Bank & Trust Federal Savings Bank | Southfield | MI | D- | \$678,685 |
| Suburban Federal Savings Bank | Crofton | MD | E- | \$347,408 |
| Superior Bank | Birmingham | AL | E+ | \$3,193,418 |
| Sykesville Federal Savings Association | Sykesville | MD | D- | \$96,656 |
| The Oculina Bank | Fort Pierce | FL | D | \$96,124 |
| TierOne Bank | Lincoln | NE | D | \$3,316,406 |
| Turnberry Bank | Aventura | FL | D- | \$259,014 |
| Union Federal Savings & Loan Association | Kewanee | IL | D+ | \$119,845 |
| United Bank | Springdale | AR | D+ | \$179,519 |
| United Labor Bank Federal Savings Bank | Oakland | CA | D+ | \$247,050 |
| United Medical Bank, Federal Savings Bank | Baltimore | MD | D+ | \$111,714 |
| United Midwest Savings Bank | De Graff | OH | D | \$274,379 |
| United Security Savings Bank Fed Savings Bank | Marion | IA | D- | \$43,468 |
| United Trust Bank | Bridgeview | IL | D- | \$33,303 |
| Universal Savings Bank Federal Association | Milwaukee | WI | D- | \$3,075 |
| Urban Trust Bank | Orlando | FL | D | \$249,756 |
| Vantus Bank | Sioux City | IA | D- | \$523,714 |
| Vigilant, Federal Savings Bank | Baltimore | MD | D- | \$55,744 |
| Virginia Savings Bank, Federal Savings Bank | Front Royal | VA | D+ | \$135,145 |
| Wachovia Bank, Federal Savings Bank | Houston | TX | D+ | \$29,508,742 |
| Wachovia Mortgage, Federal Savings Bank | N Las Vegas | NV | D+ | \$69,166,325 |
| Waterfield Bank | Germantown | MD | E+ | \$287,399 |
| Wells Federal Bank, Federal Savings Bank | Wells | MN | D+ | \$253,306 |
| Woodforest Bank | Refugio | TX | D+ | \$64,997 |
| Woodlands Bank | Bluffton | SC | D | \$354,325 |
| Worthington Federal Bank | Huntsville | AL | D | \$120,297 |

Total Number of Institutions: 196

Total assets: \$527,969,229

Data: Office of Thrift Supervision, Third Quarter 2008
Ratings source: TheStreet.com Ratings, Inc.

Select: All rated institutions rated D+ or lower in business at yearend 2008
Weiss Research opinion: Institutions rated D+ or lower are at risk of failure



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